Dr. John R. Cesta

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Educational Background:

<u>Doctor of Business Administration</u>, Florida State University (1974) M.B.A., Florida State University (1971) B.S., Capital University (1968)

TEACHING EXPERIENCE:

Faculty member Arizona State University teaching Corporate Finance, Investment and Security Management, Statistics and Economics classes since 1975. Internship and Externship coordinator for finance department since 1990.

BUSINESS CONSULTING:

<u>Airline Industry Analyst</u>: Currently working with Joseph M. Davis and Associates, Inc. as a consultant to national and regional air transportation companies in valuation and property tax matters and litigation.

<u>Business Valuation Analyst</u>: Financial Valuation Services, Inc. preparing business valuations, acquisition analysis, investment performance reviews and other studies for sale, and tax purposes.

<u>Investment Consultant</u>: Arizona State Retirement System and the Arizona State University endowment fund in the area of security selection and investment performance measurement.

<u>Computer Modeling</u>: Developed computer models: for the analysis of a potential oil refinery that analyzed the profitability and financing requirements for Provident Energy Company; for lease, purchase land reviews by Arizona State trust funds; and for valuation of various air transportation and other companies.

<u>University Research Analyst</u>: Worked for the Bureau of Business and Economic Research collecting housing permit data and forecasting housing activity within the State of Arizona.

PUBLICATIONS& ACADEMIC PRESENTATIONS:

Valuation Issues

"Cost of Equity Models that meet the Needs of the Ad-Valorem Tax Analyst," <u>The Journal of Property Tax Management</u>; Volume 9, Issue 1, Summer 1997, pp. 7-15.

"The Valuation Impact of Common Errors in Calculating the Weighted Average Cost of Capital," <u>The Journal of Property Tax Management</u>; Volume 8, Issue 1, Summer 1996, pp. 9-19.

Resume 1

"Extracting the Value of Intangible Assets from the Unit Assessment Method," <u>The Assessment Journal</u>; for the International Association of Assessing Officers, with Joseph M. Davis; Volume 3, Number 5, September/October 1996, pp. 54-60.

"Does Leverage Create Intangible Value," <u>The Journal of Property Tax Management</u>; with Joseph M. Davis, Volume 6, Issue 4, Spring 1995, pp. 23-33.

"The Valuation of Operating Lease Property in the Unitary Method," <u>Valuation: American Society of Appraisers</u>, with Joseph M. Davis; Volume 39, Number 11, August 1994, pp. 42-56.

Bankruptcy

"Business Bankruptcies (1920-1970): Insurance Research Implications," <u>The Journal of Insurance Issues and Practices</u>, Fall, 1979, 3 (1), pp. 87-101.

"Business Failures, Problematical Analysis, and the Question of Data Adequacy," <u>Review of Business and Economic</u> Research, October, 1979, with Vincent Apilado.

"Bankruptcy Analysis and the Reliability of Data," <u>The American Bankruptcy Law Journal</u>, with Vincent P. Apilado and Claude Begin, October, 1977, 51 (4), pp. 363-70.

"Business Bankruptcies - Variations and Associative Factors," with Vincent Apilado; presented at the <u>Midwest Finance Association</u> meeting, April, 1977, St. Louis, Missouri.

Solar Energy

"Speeding Solar Energy Commercialization: A Delphi Research of Marketplace Factors," <u>Journal of Business</u> Research, with Patrick G. Decker, December, 1978.

"Overcoming Solar Energy Commercialization Problems," <u>University of Michigan Business Review</u>, with Patrick G. Decker, September 1978, 30 (5), pp. 6-11.

"Government and Business Actions for Solar Energy Commercialization," <u>Arizona Professional Engineer</u>, with Patrick G. Decker, January, 1978, 30 (1), pp. 12-3.

"Solar Energy Perspectives: 1977-87," <u>Real Estate Today</u>; with Jay Butler and Dwight Anderson, November/December, 1977, 10 (10), pp. 48-53.

"Outlook for Solar Energy Products in Arizona," <u>Arizona Business</u>, with Patrick G. Decker and Bruce J. Walker, November, 1977, 24 (11), pp. 3-9.

"Impediments to Commercialization of Solar Energy in Arizona," published in <u>Proceedings - Commercializing Solar Energy in Arizona</u>; November 9, 1977. A study funded by Arizona Solar Energy Research Commission and completed with other researchers.

Real Estate

A Primer on Real Estate Related Futures and Portfolio Diversification Possibilities," presented at the <u>Allied Social Sciences-AREUEA</u> meeting, Denver, September, 1980.

"Construction and the Economy: Arizona's Upward Trend Continues," <u>Arizona Business</u>, March, 1978, 25 (3), pp. 13-20.

"Real Estate Investments and the Futures Market," Arizona Business, with Jay Butler, January, 1978, 25 (1), pp. 19-24.

"Construction Activity in Arizona: The Upward Trend in 1976," <u>Arizona Business</u>, March, 1977, 24 (3), pp. 13-24.

Resume

General Business

"Planning and Financial Policy: A Discriminant Analysis," The Akron Business Review, with Ronald J. Kudla, 1982.

"Of Barbells and Ladders . . . Managing the Near-Cash Portfolio", Cashflow, Volume 2 (2), March, 1981, pp. 35-37.

"Financial Futures and the Social Benefit Hypothesis," presented at the <u>Midwest Finance Association Meeting</u>, Chicago, March, 1980.

"Measuring Performance in the Arizona State Retirement System Fund," <u>Arizona Business, March</u>, 1979, 26 (3), pp. 10-17.

"The Delphi Technique: An Innovative Approach to Teaching Finance" <u>Conference on Financial Education</u>; San Jose, California, March 30, 1979.

"The Classification and Information Content of Financial Ratios: An Empirical Scheme, <u>Journal of the Midwest Finance Association</u>, Volume 7, 1978, pp. 23-45.

"Panama's Colon Free Zone Stands at the Crossroads of World Trade," <u>The Latin American Digest</u>, in the 1978 Fall issue.

"Financial Management and Sources of Short-Term Capital," Arizona Business, May, 1977, 24 (5), pp. 11-18.

Financial Planning in the Turbulent 80's, with Lester Tenney, University Research Press; Tempe, Arizona, 1981.

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PROFESSIONAL SOCIETIES, HONORS, AND ORGANIZATIONS

Beta Gamma Sigma (Business Honorary Sigma Iota Epsilon (Management Honorary)

Resume