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Education

Ph.D. (1987) Carnegie-Mellon University, Social Psychology; Dissertation: *Interpersonal expectancies and impression formation goals: Overriding the impact of negative expectancies on social interactions and impression formation*

M.A. (1984) Carnegie-Mellon University, Psychology; Master's Thesis: *The generalizability of category-based affect: Stereotype versus piecemeal processes in realistic impression formation*

A.B. (1983) Cornell University, Psychology, magna cum laude; Senior Honors Thesis: *Behavioral implications of automatic information processing: The effects of categories activated by information outside of awareness on performance in the prisoner's dilemma game*

Honors and Fellowships

2026	*Lifetime Career Award for Distinguished Scientific Contribution*, Human Behavior & Evolution Society.
2026	*Don Symons Adaptationism Award* (with Michael Barlev), Human Behavior & Evolution Society, for the best paper exemplifying the adaptationist program, for our article "Rational reasons for irrational beliefs," *American Psychologist,* 80, 79-90.
2022	*Society of Personality and Social Psychology Student Publication Award*, to my student Cari Pick, for our article **"**Beyond observation: Manipulating circumstances to detect affordances and infer traits," *Personality and Social Psychology Review, 26*, 160–179.
2020	Elected *Fellow*, American Association for the Advancement of Science
2019	*Daniel M. Wegner Theoretical Innovation Prize* (with Oliver Sng, Michael Varnum, & Douglas Kenrick), Society for Personality and Social Psychology, for our article "The behavioral ecology of cultural psychological variation," *Psychological Review, 125,* 714-743.
2017	Honorable Mention, *Gordon Allport Intergroup Relations Prize* for best paper on intergroup relations (with Keelah Williams & Oliver Sng), Society for the Psychological Study of Social Issues, for our article "Ecology-driven stereotypes override race stereotypes," *Proceedings of the National Academy of Sciences, 113,* 310-315.
2017	*Society of Personality and Social Psychology Student Publication Award*, to my student Gabrielle Filip-Crawford, for our article "Homosexuality and pro-gay ideology as pathogens? Implications of a disease-spread lay model for understanding anti-gay behaviors," *Personality and Social Psychology Review, 20*, 332-364.

2014	Named *Fellow*, Society for the Psychological Study of Social Issues
2013	*Gordon Allport Intergroup Relations Prize* for best paper on intergroup relations (with Mark Schaller), Society for the Psychological Study of Social Issues, for our chapter "Danger, disease, and the nature of prejudice(s)." In J. Olson & M. P. Zanna (Eds.), *Advances in Experimental Social Psychology* (Vol. 46, pp. 1 - 55). Burlington, VT: Academic Press.
2012	*Outstanding Doctoral Mentor Award*, Arizona State University (awarded to one or two faculty members per year across all ASU campuses)
2009	Named *Fellow*, Society of Experimental Social Psychology
2006	Named *Fellow*, Association for Psychological Science
2004	Named *Fellow*, American Psychological Association
2003	*Featured Faculty Member*, Arizona State University, Co-Curricular Programs, October (inaugural selection), for "enhancing the learning of students outside the classroom"
2003	Named *Fellow*, Society for Personality and Social Psychology
2002	*Finalist, Parents Association Professor of the Year*, Arizona State University
2000	*1999-2000 Outstanding Honors Disciplinary Faculty Award*, Barrett Honors College, Arizona State University
1996	*Outstanding Teaching Award*, College of Liberal Arts and Sciences Alumni Association, Arizona State University
1988	*Finalist, Dissertation Award,* Society of Experimental Social Psychology
1988	*Finalist, Dissertation Award*, the Society for the Psychological Study of Social Issues
1987 - 1988	North Atlantic Treaty Organization Postdoctoral Fellowship in Science
1983 - 1987	Carnegie-Mellon University Psychology Department Fellowship
1983	*Thomas Arthur Ryan Undergraduate Research Award*, for best undergraduate honors thesis, Department of Psychology, Cornell University

Selected Professional Experience

2020 – 2026	Director, *Psych for Life*®
2017 – 2023	Chair, Department of Psychology, Arizona State University
2015 – 2018	Faculty Affiliate and member of steering committee, Center for Evolution and Medicine, Arizona State University

2011 – 2015	External Faculty Member, *Center for Evolution and Cancer (Human and Social Evolution)*, University of California—San Francisco Medical Center
2010 –	Designated as Foundation Professor, Department of Psychology, Arizona State University
2010 –	Designated as Senior Sustainability Scientist, Arizona State University
2006 – 2009	Director, Social Psychology Program, Arizona State University
2005 – 2008	Founding Member and member of Steering Committee, *Center for Social Dynamics and Complexity*, Arizona State University
2003 –	Faculty Affiliate, Faculty Advisory Committee, *Center for the Study of Religion and Conflict*, Arizona State University
2003	College of Liberal Arts and Sciences Interdisciplinary Faculty Fellow, Department of Anthropology, Arizona State University
1999 -	Professor, Department of Psychology, Arizona State University
1997 - 2000	Director, Social Psychology Program, Arizona State University
1994 - 1999	Associate Professor, Department of Psychology, Arizona State University
1993 - 1994	Visiting Assistant Professor, Department of Psychology, University of Wisconsin—Madison
1988 - 1994	Assistant Professor, Department of Psychology, Arizona State University
1987 - 1988	Postdoctoral Fellow, Department of Psychology, University of Waterloo
1985	Instructor for Introductory Social Psychology, Department of Psychology, Carnegie-Mellon University

Selected Professional Service)

2018, 2020-21	Fellows Selection Committee, Society for the Psychological Study of Social Issues
2015 - 2018	Student Publication Awards committee (chair, 2015), Society for Personality and Social Psychology
2015 - 2016	*Gordon Allport Intergroup Relations Prize* committee, Society for the Psychological Study of Social Issues
2015	Track Coordinator (Language, Linguistics, Cognition and Social Systems), European Conference on Complex Systems
2015 - 2018	Publications Committee, Society for Personality and Social Psychology (chair, 2017-2018)
2014 - 2015	Robert B. Cialdini Award Panel, Society for Personality and Social Psychology (chair,

	2015)
2014 - 2021	Editorial Board, *Personality and Social Psychology Review*
2012 - 2013	Theoretical Innovation Prize Panel, Society for Personality and Social Psychology (Chair, 2013)
2008 -	Editorial Board, *Journal of Personality and Social Psychology*
2006	Invited consultant to National Institute of Mental Health for "Translational Research: Bridging Basic and Applied Perspectives"
2005 - 2006	Dissertation Award Committee, Society for the Psychological Study of Social Issues (SPSSI)
2005	Grant Review Panel: Centers for Resilience and Stigma, National Institute of Mental Health
2004 - 2012	Editorial Board, *Personality and Social Psychology Bulletin*
2003 - 2016	Editorial Board, *Journal of Experimental Social Psychology*
2002	Member, Program Committee, Society for Personality and Social Psychology 2003 Annual Conference
2001 - 2003	Associate Editor, *Journal of Experimental Social Psychology*
2000 - 2002	Editorial Board, *Personality and Social Psychology Bulletin*
1999 - 2000	Grant Review Panel: Risk, Prevention, and Health Behavior, Committee 4, National Institutes of Health
1996 - 1999	Grant Review Panel: Social and Group Processes, National Institute of Mental Health
1996 - 1998	Education and Training Committee (Chair, 1998), Society for Personality and Social Psychology (APA Division 8); initiated the frequently visited web page "What is a Social/Personality Psychologist?"
1993 - 1994	Programming chair for 1994 American Psychological Association Science Weekend Conference, "Violence and Aggression" track
1993 - 1994	Co-chair of American Psychological Association Division 8 (Personality and Social Psychology) Conference Committee
1992 - 1995	Editorial Board, *Personality and Social Psychology Bulletin*
1984 -	Ad hoc action editor for: *Proceedings of the National Academy of Sciences; Journal of Personality and Social Psychology*
	Ad hoc reviewer for: *Journal of Personality and Social Psychology; Psychological Science; Personality and Social Psychology Review; Psychological Review; Psychological Bulletin; Journal of Experimental Social Psychology; Personality and Social Psychology Bulletin; Perspectives on Psychological Science; Social*

Psychological and Personality Science; Proceedings of the National Academy of Sciences; Proceedings of the Royal Society B (Biological Sciences); Evolution and Human Behavior; PLoS One; Journal of Applied Psychology; Human Nature; Journal of Personality; Psychological Methods; Social Cognition; Psychological Inquiry; Advances in Experimental Social Psychology; European Journal of Social Psychology; Group Dynamics; Group Processes and Intergroup Relations; Royal Society Open Science; British Journal of Social Psychology; Journal of Research in Personality; Personality and Individual Differences; Journal of Social and Clinical Psychology; Appetite; Political Psychology; Cognitive Science; Basic and Applied Social Psychology; Psychology of Women Quarterly; Assessment; *Hispanic Journal of Behavioral Sciences;* National Science Foundation; National Institutes of Health; Social Sciences and Humanities Research Council of Canada; United States—Israel Binational Science Foundation; German-Israeli Foundation for Scientific Research and Development; National Research Foundation of South Africa; American Psychological Association; American Psychological Society; Society for the Psychological Study of Social Issues; Oxford University Press; Sage Publications; Guilford Publications.

Funded Grants

2025 – 2028	Anonymous Philanthropy, "The Roots of Hatred: Explaining and Predicting Antisemitism," co-PI with Michael Barlev
2022 – 2025	Templeton World Charity Foundation, "The Paradoxical Effects of Religious Fasting on Prosociality and Flourishing," co-I with Michael Barlev (co-Project Leader) and Jordan Moon (Project Leader)
2020 – 2022	National Science Foundation, "RAPID: Implications of Coronavirus for Prejudices, Cultural Change, and Health," PI, with Michael Varnum (co-PI) and Vaughn Becker (co-PI)
2017 – 2018	Institute for Social Science Research, Arizona State University, small grant, "Different Fat, Different Meanings: An Affordance-Management Approach to Fat Stigma," PI.
2016 – 2018	Singapore Ministry of Education Academic Research Fund (MOE AcRF) Tier 1, "A Life History Mismatch Perspective on Low Fertility in Modern Society," co-I, with Norman Li (PI) & four others.
2016	Mayo Clinic/ASU Obesity Solutions small grant, "Nuanced perceptions of fat: Implications for stigma, valuation, and long-term health," PI.
2014 – 2018	National Science Foundation, "Religious Infusion and Asymmetric Group Conflict," co-PI (30%), with Carolyn Warner (PI) & David Siroky (co-PI).
2014 – 2018	National Science Foundation, "Intersectionality and Stereotyping," PI, with Douglas T. Kenrick (co-PI).
2010 – 2015	National Science Foundation, "Decision Center for a Desert City II - Urban Climate Adaptation," Investigator (1% responsibility), with Patricia Gober (PI) et al.
2009 – 2012	National Science Foundation, "Fundamental Goals and Decision Making," co-PI (40% responsibility) with Douglas T. Kenrick (PI).

2008 – 2011	National Science Foundation, "The Dynamics of Religion and Conflict: A Multidisciplinary, Empirical Approach," PI, leading eight co-investigators.
2007 – 2010	National Science Foundation, "Toward a functionalist psychophysics of social perception," co-PI (20% responsibility) with D. Vaughn Becker (PI) & Douglas T. Kenrick (co-PI).
2006 – 2010	National Institute of Mental Health, "Fundamental Goals and Social Perception," R01 MH64734, competing continuation, co-PI (50% responsibility) with Douglas T. Kenrick (PI) (Jon K. Maner & N. Bradley Schmidt were co-PIs on subcontract).
2005 – 2008	Army Research Institute for the Behavioral and Social Sciences, "Goal-Driven Perception and Cognition in Complex Social Environments," co-PI (50%) with Douglas T. Kenrick (PI).
2004 – 2005	Time-sharing Experiments for the Social Sciences (funded by National Science Foundation), "General Prejudice Versus Discrete Emotions: Understanding Patterns of Intergroup Emotions," co-PI (40%) with Catherine A. Cottrell (PI).
2004 – 2006	Center for the Study of Religion and Conflict, Arizona State University: "Research Collaborative on Religion and Intergroup Conflict/Intergroup Peace," project facilitator.
2002 – 2005	National Institute of Mental Health, "Fundamental Goals and Social Perception," R01 MH64734, co-PI (40%) with Douglas T. Kenrick (PI) & Mark Schaller (co-PI)
2001 – 2002	Faculty Seminar, Arizona State University: "Interdisciplinary Seminar for the Scientific Study of Personal Relationships," co-convener with F. Scott Christopher
2000 – 2001	Faculty Grant-in-Aid, Arizona State University: "Predicting Relationship Success: Personal Need for Structure and Partner Accommodation"
1999 – 2000	Faculty Mini-Grant, Arizona State University, College of Liberal Arts and Sciences: "Predicting Relationship Success: Personal Need for Structure and Partner Accommodation"
1994 - 1999	National Institute of Mental Health, "Social Goals as Moderators of Expectancy Confirmation," PI, Competing Continuation, R01 MH45719
1990 - 1993	National Institute of Mental Health, "Social Goals as Moderators of Expectancy Confirmation," PI, R01 MH45719
1990	Faculty Mini-Grant, Arizona State University: "Interaction Goals and Self-Fulfilling Prophecies"
1989	Faculty Grant-in-Aid, Arizona State University: "Expectancies, Social Goals, and Self-Fulfilling Prophecies"
1989	Faculty Mini-Grant, Arizona State University, College of Liberal Arts and Sciences: "Perceived Status and Self-Fulfilling Prophecies"
1987 - 1988	NATO Postdoctoral Research Fellowship: "Overriding the Self-Fulfilling Prophecy in Social Interactions Involving Members of Stigmatized Social Groups," administered by the National Science Foundation.

Book

Kenrick, D. T., Neuberg, S. L., & Cialdini, R. B. (2020, 2015, 2010, 2007, 2005, 2002, 1999). *Social psychology: Goals in interaction*. Boston, MA: Allyn & Bacon/Pearson.

Published Papers

*Indicates author was student or post-doc at time research was initiated.

Becker, D.V., Kenrick, D. T., Neuberg, S. L., et al. (in press). Fundamental evolved motives meet environmental threats and opportunities. *Evolution and Human Behavior, 47.* *https://doi.org/10.1016/j.evolhumbehav.2026.106860*

Moon, J. W, Barlev, M., & Neuberg, S. L. (2026). Justifying antisemitism: Political liberalism and perceptions of prejudices. *American Psychologist, 81,* 449–462. https://doi.org/10.1037/amp0001702

Ko, A., & Neuberg, S. L. (2026). Ecological affordances across the lifespan: Refinements and extensions through interdisciplinary perspectives [response to commentaries]. *Behavioral and Brain Sciences, 49*, e87. https://doi.org/10.1017/S0140525X25104536

*Ko, A., & Neuberg, S. L. (2026). Ecological affordances across life stages: An affordance management framework [target article]. *Behavioral and Brain Sciences, 49, e57: 1-76.* https://doi.org/10.1017/S0140525X25000056

*Sng, O., *Williams, K. E. G., Tsukamoto, S., & Neuberg, S. L. (2025). Ecology stereotypes exist across societies, and override race and family structure stereotypes. *Journal of Personality and Social Psychology, 128*, 243-261. https://doi.org/10.1037/pspa0000421

Barrett, D. W., Neuberg, S. L., & Luce, C. (2025). Suspicion about suspicion probes: Ways forward. *Perspectives on Psychological Science, 20*, 142-164. https://doi.org/10.1177/17456916231195855

Becker, D. V., & Neuberg, S. L. (2025). Extending affordances with evolutionary psychology and connectionist models: An essay in honor of Reuben Baron. *Ecological Psychology, 37,* 36–52. https://doi.org/10.1080/10407413.2024.2397767.

*Ko, A., Neuberg, S. L., *Pick, C. M., Varnum, M. E. W., & Becker, D. V. (2025). Responses to political partisans are shaped by a COVID-sensitive disease avoidance psychology: A longitudinal investigation of functional flexibility. *American Psychologist, 80,* 193-205. https://psycnet.apa.org/doi/10.1037/amp0001318

Barlev, M., & Neuberg, S. L. (2025). Rational reasons for irrational beliefs. *American Psychologist,* 80, 79-90. https://doi.org/10.1037/amp0001321 **[Winner of the 2026 *Don Symons Adaptationism Award*, Human Behavior & Evolution Society]**

Neel, R., & Neuberg, S. L. (2024). Evolutionary approaches to social cognition. In D. E. Carlston, K. Hugenberg, & K. Johnson (Eds.), *Oxford Handbook of Social Cognition* (2nd ed., pp. 773-799). Oxford University Press: Oxford. https://doi.org/10.1093/oxfordhb/9780197763414.013.28

Ko, A., & Neuberg, S. L. (2024). Republicans wary of Republicans: How politics became a clue about infection risk during the pandemic. *The Conversation.* Published: July 18, 2024 8:31am EDT. Link.

Barlev, M., & Neuberg, S. L. (2023). Strange bedfellows and their irrational pillow talk [commentary]. *Psychological Inquiry, 34(3*), 161-163, DOI: 10.1080/1047840X.2023.2274415.

*Ko, A., Suh, E. M., Shin, J., & Neuberg, S. L. (2023). Functionally calibrating life satisfaction: The case of mating motives and self-perceived mate value. *Journal of Happiness Studies*, *24,* 651-675. https://doi.org/10.1007/s10902-022-00615-1

Lim, J. A., Li, N. P., Manesi, Z., Neuberg, S. L., van Vugt, M., Meltzer, A., & Tan., K. (2023). Desire for social status affects marital and reproductive attitudes: A life history mismatch perspective. *Current Research in Ecological and Social Psychology*, 100125. https://doi.org/10.1016/j.cresp.2023.100125.

Tan, K., Li, N. P., Meltzer, A. L., Chin, J. L. J., Tan, L. K. L., Lim, A. J., Neuberg, S. L., & van Vugt, M. (2022). Effects of economic uncertainty and socioeconomic status on reproductive timing: A life history approach. *Current Research in Ecological and Social Psychology, 3,* 10040. https://doi.org/10.1016/j.cresp.2022.100040

*Pick, C. M., & Neuberg, S. L. (2022). Beyond observation: Manipulating circumstances to detect affordances and infer traits. *Personality and Social Psychology Review, 26*, 160–179. **[Winner of the 2022 Society of Personality and Social Psychology Student Publication Award]**

*Barlev, M., *Ko, A., Krems, J. A., & Neuberg, S. L. (2022). Weight location moderates weight-based self-devaluation and perceived social devaluation in women. *Social Psychological and Personality Science*. *13*, 1199–1209.

*Krems, J. A., & Neuberg, S. L. (2021). Updating long-held assumptions about fat stigma: For women, body shape plays a critical role. *Social Psychological and Personality Science, 13,* 70-82.

York, A., Drummond, C., BurnSilver, S., Neuberg, S. L., & Anderies, J. M. (2021). Integrating institutional approaches and decision science to address climate change: A multi-level collective action research agenda. *Current Opinion in Environmental Sustainability, 52,* 19-26.

Sng, O., & Neuberg, S. L. (2021). Evolutionary cultural psychology. In T. Shackelford (Ed.), *The SAGE handbook of evolutionary psychology* (pp. 172-190). Sage: London.

Siroky, D., *Filip-Crawford, G., Warner, C. M., *Berlin, A., Neuberg, S. L. (2020). Grievances and rebellion: Comparing relative deprivation and horizontal inequality. *Conflict Management and Peace Science*, *37,* 694-715.

Neuberg, S. L., Williams, K. E. G., Sng, O., *Pick, C. M., Neel, R., Krems, J. A., & Pirlott, A. G. (2020). Toward capturing the functional and nuanced nature of social stereotypes: An affordance management approach. In B. Gawronski (Ed.), *Advances in Experimental Social Psychology* (Vol. 62, pp. 245 - 304). Cambridge, MA: Academic Press.

*Sng, O., *Williams, K. E. G., & Neuberg, S. L. (2020). Sex-age stereotyping: Social perceivers as lay adaptationists. *Evolution and Human Behavior, 41,* 136-149.

Becker, D. V., & Neuberg, S. L. (2019). Pushing archetypal representational systems further [response to commentaries], *Psychological Inquiry, 30* 103-109.

Becker, D. V., & Neuberg, S. L. (2019). Archetypes reconsidered as emergent outcomes of cognitive complexity and evolved motivational systems [target article], *Psychological Inquiry, 30*, 59-75.

Sundie, J. M., Beal, D. J, Neuberg, S. L., & Kenrick, D. T. (2019). Moving beyond unwise replication practices: The case of romantic motivation. *Journal of Experimental Psychology: General*, 148, e1–e11, http://dx.doi.org/10.1037/xge0000527.

*Williams, K. E. G., *Votruba, A. M., Neuberg, S. L., & Saks, M. J. (2019). Capital and punishment: Resource scarcity increases endorsement of the death penalty. *Evolution and Human Behavior, 40,* 65-73.

Cohen, A. B., & Neuberg, S. L. (2019). Religious cultures and religious conflict. In S. Kitayama & D. Cohen (Eds.), *Handbook of cultural psychology* (2nd ed., pp. 857-875). New York: Guilford.

*Sng, O., Neuberg, S. L., Varnum, M. E. W., & Kenrick, D. T. (2018). The behavioral ecology of cultural psychological variation. *Psychological Review, 125,* 714-743. **[Winner of the *2019 Daniel M. Wegner Theoretical Innovation Prize*, Society for Personality and Social Psychology**]

Kenrick, D.T., Cohen, A. B., Neuberg, S. L., & Cialdini, R. B. (2018). The science of anti-scientific thinking. *Scientific American, 319,* 36-41. **[Reprinted in Special Collector's Edition, "Truth vs. Lies," *Scientific American,* Fall 2020.]**

Neuberg, S. L., & Filip-Crawford, G. (2018). Religion and intergroup conflict: A Social-psychological approach. In K. Migacheva & B. Frederick (Eds.), *Religion, Conflict, and Stability in the Former Soviet Union* (pp. 99-114). Santa Monica, CA: RAND Corporation. https://www.rand.org/pubs/research_reports/RR2195.html.

Schaller, M., Kenrick, D.T., Neel, B., & Neuberg, S. L. (2017). Evolution and human motivation: A fundamental motives framework. *Social and Personality Psychology Compass, 11.* Online only, *DOI: 10.1111/spc3.12319*.

Neuberg, S. L., & Kenrick, A. C. (2017). Discriminating ecologies: A life history approach to stigma and health. In B. Major, J. F. Dovidio, & B. G. Link (Eds.), *Handbook of stigma, discrimination and health* (pp. 125-145). Oxford, UK: Oxford University Press.

*Sng, O., Neuberg, S. L., Varnum, M. E. W., & Kenrick, D. T. (2017). The crowded life is a slow life: Population density and life history strategy. *Journal of Personality and Social Psychology, 112,* 736-754.

*Sng, O., *Williams, K. E. G., & Neuberg, S. L. (2017). Evolutionary approaches to stereotyping and prejudice. In C. Sibley & F. K. Barlow (Eds.), *Cambridge handbook of the psychology of prejudice* (pp. 21-46). Cambridge, UK: Cambridge University Press. [Reprinted in F. K. Barlow & C. Sibley (Eds.), *Cambridge handbook of the psychology of prejudice: Concise student edition* (pp. 40-68). Cambridge, UK: Cambridge University Press, 2018.]

*Krems, J. A., Dunbar, R. I. M., & Neuberg, S. L. (2016). Something to talk about: Are conversation sizes constrained by mental modeling abilities? *Evolution & Human Behavior, 37,* 423-428.

*Filip-Crawford, G., & Neuberg, S. L. (2016). Homosexuality and pro-gay ideology as pathogens? Implications of a disease-spread lay model for understanding anti-gay behaviors. *Personality and Social Psychology Review, 20,* 332-364. **[Winner of the 2017 Society of Personality and Social Psychology Student Publication Award]**

Neel, R., Kenrick, D. T., *White, A. E., & Neuberg, S. L. (2016). Individual differences in fundamental social motives. *Journal of Personality and Social Psychology, 110,* 887-907.

Neuberg, S. L. (2016). Motivation matters: The functional context of expectation confirmation processes. In S. Trusz & P. Bąbel (Eds.). *Intrapersonal and interpersonal expectancies: Research, applications and future*

directions (pp. 102-109). Oxford, UK: Routledge. [Also to be translated into Polish and appear in S. Trusz & P. Babel (Eds.), *Expectancies for self and others: What we know from 55 years of research*. Gdansk, Poland: Gdańskie Wydawnictwo Psychologiczne.]

*Krems, J. A., Neel, R., Neuberg, S. L., Puts, D. A., & Kenrick, D. T. (2016). Women selectively guard their (desirable) mates from ovulating women. *Journal of Personality and Social Psychology, 110,* 551-573.

*Williams, K. E. G., *Sng, O., & Neuberg, S. L. (2106). Ecology-driven stereotypes override race stereotypes. *Proceedings of the National Academy of Sciences, 113,* 310-315. (http://www.pnas.org/content/113/2/310.full.pdf?with-ds=yes). **[Honorable Mention, *Gordon Allport Intergroup Relations Prize*, Society for the Psychological Study of Social Issues]**

Neuberg, S. L., & Schaller, M. (2016). An evolutionary threat-management approach to prejudices. *Current Opinion in Psychology, 7,* 1-5.

*Krems, J. A., *Filip-Crawford, G., & Neuberg, S. L., & Kenrick, D. T. (2015). Is she angry? (Sexually desirable) Women 'see' anger on female faces. *Psychological Science, 26,* 1655-1663.

Neuberg, S. L., & DeScioli, P. (2015). Prejudices: Managing threats to group life. In D. Buss (Ed.), *Handbook of evolutionary psychology (2nd ed., Vol 2,* 704-721*)*. New York: Wiley.

Neuberg, S. L. (2015). When a research assistant (maybe) fabricates data. In R. J. Sternberg & S. T. Fiske (Eds.), *Ethical challenges in the behavioral and brain sciences: Case studies and commentaries* (pp. 121-123). New York: Cambridge University Press.

Neuberg, S. L., & Schaller, M. (2015). Evolutionary social cognition. In M. Mikulincer & P. R. Shaver (Eds.), *APA handbook of personality and social psychology* (Vol. 1, *Attitudes and social cognition,* pp. 3 - 45, E. Borgida & J. A. Bargh [Assoc. Eds.]). Washington, D.C.: American Psychological Association.

Neuberg, S. L. (2014). Contention, consensus, and the behavioral immune system: From the forum forward. *Evolutionary Behavioral Sciences, 8,* 284-288.

*White, A. E., & Neuberg, S. L. (2014). Beyond the negative: Political attitudes and ideologies strategically manage opportunities, too [commentary]. *Behavioral and Brain Sciences, 37,* 332-333.

Neuberg, S. L. & Schaller, M. (2014). The selfish goal meets the selfish gene [commentary]. *Behavioral and Brain Sciences. 37*, 153-154.

Neuberg, S. L., Warner, C. M., *Mistler, S. A., *Berlin, A., *Hill, E. D., *Johnson, J. D., *Filip-Crawford, G., Millsap, R. E., Thomas, G., Winkelman, M., Broome, B. J., Taylor, T. J., & Schober, J. (2014). Religion and intergroup conflict: Findings from the Global Group Relations Project. *Psychological Science, 25,* 198-206.

*Pirlott, A. G., & Neuberg, S. L. (2014). Sexual prejudice: Avoiding unwanted sexual interest? *Social Psychological and Personality Science, 5*, 92-101.

*White, A. E., Kenrick, D. T., *Neel, R., & Neuberg, S. L. (2013). From the bedroom to the budget deficit: Mate competition changes men's attitudes toward economic redistribution. *Journal of Personality and Social Psychology, 105,* 924-940.

*White, A. E., Kenrick, D. T., & Neuberg, S. L. (2013). Beauty at the ballot box: Disease threats predict preferences for physically attractive leaders. *Psychological Science, 24,* 2429-2436.

Neuberg, S. L., & *Sng, O. (2013). A life history theory of social perception: Stereotyping at the intersections of age, sex, and ecology (and race). *Social Cognition*, *31*, 696–711.

*Kenrick, A. C., *Shapiro, J. R., & Neuberg, S. L. (2013). Do parental bonds break anti-fat stereotyping? Parental work-ethic ideology and disease concerns predict bias against heavy-weight children. *Social Psychological and Personality Science, 4,* 723-731.

Neuberg, S. L., Becker, D. V., & Kenrick, D. T. (2013). Evolutionary social cognition. In D. E. Carlston (Ed.), *Oxford handbook of social cognition* (pp. 656-679). New York: Oxford University Press.

*White, A. E., *Li, Y. J., Griskevicius, V., Neuberg, S. L., Kenrick, D. T. (2013). Putting all your eggs in one basket: Life history strategies, bet-hedging, and diversification. *Psychological Science, 24,* 715-722.

*Neel, R., *Neufeld, S.L., & Neuberg, S.L. (2013). Would an obese person whistle Vivaldi? Targets of prejudice self-present to minimize the appearance of specific threats. *Psychological Science, 24*, 678-687.

Kenrick, D. T., Neuberg, S. L., & *White, A. E. (2013). Relationships from an evolutionary life history perspective. In J. A. Simpson & L. Campbell (Eds.), *Oxford handbook of close relationships* (pp. 13-38). New York: Oxford University Press.

Schaller, M., & Neuberg, S. L. (2012). Beyond prejudice to prejudices [commentary]. *Behavioral and Brain Sciences*, *35*, 445-446.

*White, A. E., Kenrick, D. T., *Li, Y. J., *Mortensen, C. R., Neuberg, S. L., & Cohen, A. B. (2012). When nasty breeds nice: Threats of violence amplify agreeableness at national, individual, and situational levels. *Journal of Personality and Social Psychology*, *103*, 622-634.

Kenrick, D. T., *Li, Y. J., *White, A. E., & Neuberg, S. L. (2012). Economic subselves: Fundamental motives and deep rationality. In J. Forgas, K. Fiedler, & C. Sedikides (eds.), *Social thinking and interpersonal behavior: The 14th Sydney Symposium of Social Psychology* (pp. 23-43). New York: Psychology Press.

Schaller, M., & Neuberg, S. L. (2012). Danger, disease, and the nature of prejudice(s). In J. Olson & M. P. Zanna (Eds.), *Advances in Experimental Social Psychology* (Vol. 46, pp. 1 - 55). Burlington, VT: Academic Press. **[Winner, *Gordon Allport Intergroup Relations Prize*, Society for the Psychological Study of Social Issues]**

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impact of negative expectancies. *Journal of Personality and Social Psychology, 56*, 374-386.

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Conference and Colloquium Presentations

Neuberg, S. L. (2025, June). *Justifying antisemitism: Political liberalism and perceptions of prejudices*. Paper presentation at the Human Behavior and Evolution Society annual conference, Atlantic City, NJ.

Barlev, M., Moon, J. L., Neuberg, S. L. (2025, June). *Google searches reveal shifts in US attitudes toward Israel and Jews.* Paper presentation at the Human Behavior and Evolution Society, Atlantic City, NJ.

Chin, T., & Neuberg, S. L. (2025, June). *On perceiving immigrants as opportunities, not just threats: An affordance management approach*. Poster presented at the Human Behavior and Evolution Society, Atlantic City, New Jersey.

Ko, A., Neuberg, S. L., Pick, C. M., Varnum, M. E. W., & Becker, D. V. (2025, June). *Politics, pathogens, and perception: Tracking adaptive shifts in the behavioral immune system in real time.* Human Behavior and Evolution Society, Atlantic City, New Jersey.

Chin, T., & Neuberg, S. L. (2025, February). *On perceiving immigrants as opportunities, not just threats: An affordance management approach*. Poster presented at the Evolutionary Preconference of the Society for Personality and Social Psychology Annual Convention, Denver, CO.

Ko, A., Neuberg, S. L., Pick, C. M., Varnum, M. E., & Becker, D. V. (2024, October). *Within-person functional flexibility of the behavioral immune system in response to ecological changes.* Annual conference of the Society of Experimental Social Psychology, Denver, CO.

Williams, K. E. G., Pick, C. M., Sng, O., Neuberg, S. L. (2024, May). *Social perception is attuned to the harshness and unpredictability of others' environments*. Paper presentation at the Human Behavior and Evolution Society annual conference, Aarhus, Denmark.

Neuberg, S. L. (2023, May). *The evolutionary logics of stereotyping, stereotypes, prejudices, and discrimination.* Plenary address presented at the Human Behavior and Evolution Society annual conference, Palm Springs, CA.

Pick, C. M., & Neuberg, S. L. (2023, May). *Beyond passive observation: When do we "affordance test" to actively seek information about others?* Paper presentation at the Human Behavior and Evolution Society annual conference, Palm Springs, CA.

Kirsch, A., Barlev, M., Sng, O., & Neuberg, S. L. (2023, May). Evolved environmental aesthetic preferences regulate decisions of where to move and travel. Paper presentation at the Human Behavior and Evolution Society annual conference, Palm Springs, CA.

Neuberg, S. L. (2022, October). *Creating ideal diversity: Is it equal representation, proportional representation, or…?* Invited address presented to the CEPDISC'22 Conference on Discrimination, Vejle, Denmark.

Ko, A., Neuberg, S. L., Pick, C. M., Varnum, M. E. W., & Becker, D. V. (2022, June). *Responses to political partisans are calibrated by a COVID-sensitive behavioral immune system.* Presented at the 34rd annual meeting of the Human Behavior and Evolution Society. Virtual.

Ko, A., Pick, C. M., Varnum, M. E. W., Becker, D. V., & Neuberg, S. L. (2022, February). *Threat-based antipathy toward Republicans is calibrated within individuals by a disease psychology sensitive to COVID cases*. Data presentation at the Society for Personality and Social Psychology conference, San Francisco, California.

Neuberg, S. L., Pick, C. M., Sng, O., & Williams, K. E. G. (2021, October). *Rethinking stereotyping and stereotype content.* Paper presentation at the Society of Experimental Social Psychology Annual Conference. Santa Barbara, California.

Pick, C. M., & Neuberg, S. L. (2021, May). *Beyond passive observation: When do we "affordance test" to actively seek information about others?* Paper presentation at the California Workshop on Evolutionary Social Science annual meeting. Virtual.

Pick, C. M., & Neuberg, S. L. (2021, February). *When is the same stereotype "positive" vs. "negative"? How the same trait (stereotype) can produce very different feelings (prejudices) and behavioral responses (discrimination).* Data presentation at the Evolutionary Psychology Preconference at the Society for Personality and Social Psychology Convention. Virtual.

Becker, D. V., Tybur, J., Neuberg, S. L. & Varnum, M. (2020, Nov.). *Prediction, detection and memory in the face of contagious threats*. Talk presented at the 2020 Annual meeting of the Psychonomic Society, virtual.

Pick, C. M., & Neuberg, S. L. (2019, February). *Is he brave? Dishonest? Loyal? "Affordance testing" to actively assess others' potential opportunities and threat.* Paper presentation at the Society for Personality and Social Psychology Convention. Portland, OR.

Krems, J. A., & Neuberg, S. L. (2018, October). *Overturning long-held assumptions about fat stigma: Evidence from cross-ethnic/societal samples*. Talk presented at the annual conference of the Society for Experimental Social Psychology, Seattle, WA.

Neuberg, S. L. (2018, July). *Discriminating ecologies: A life history approach to stigma and health.* Talk presented at the annual conference of the Human Behavior and Evolution Society, Amsterdam, the Netherlands.

Pick, C. M., & Neuberg, S. L. (2018, July). *How brave is she? "Affordance testing" to actively assess others' potential opportunities and threats.* Talk presented at the annual conference of the Human Behavior and Evolution Society, Amsterdam, the Netherlands.

Ko, A., Suh, E. M., & Neuberg, S. L. (2018, July). *Q: Is happiness predicted by self-perceived mate value? A: Am I a man or a woman?* Poster presented at the annual conference of the Human Behavior and Evolution Society, Amsterdam, the Netherlands.

Neuberg, S. L. (2018, June). *Evolution and the social psychology of stereotyping, prejudice, and discrimination.* Talk presented at the Second Javea workshop on evolutionary and social psychology, Javea, Spain.

Pick, C. M., & Neuberg, S. L. (2018, February). *Do Mexican immigrants work hard for low wages? When the same base stereotype leads to very different affordance stereotypes and prejudices.* Talk given at the Social Psychologists of Arizona conference, Tempe, AZ.

Ko, A., & Neuberg, S. L. (2018, February). *Q: Is happiness predicted by self-perceived mate value? A: Am I a man or a woman?* Poster presented at the Social Psychologists of Arizona conference, Tempe, AZ.

Pick, C. M., & Neuberg, S. L. (2017, June). *Do Mexican immigrants work hard for low wages? When the same base stereotype leads to very different affordance stereotypes and prejudices.* Talk given at the Human Behavior and Evolution Society Annual Meeting, Boise, ID.

Sng, O., Neuberg, S. L., Varnum, M., & Kenrick, D. T. (2017, June). *The crowded life is a slow life*: *Population density and life history strategy*. Postdoctoral award finalist talk presented at the annual conference of the Human Behavior and Evolution Society, Boise, ID.

Neuberg, S. L., & Krems, J. A. (2017, June). Does fat = fat? Does fat = negative? An affordance-management approach to understanding the nuances of fat stigma. Talk presented at the annual conference of the Human Behavior and Evolution Society, Boise, ID.

Neuberg, S. L. (2017, May). Threat management, fear, and their implications for prejudices and intergroup relations. Talk presented as part of an invited symposium on "The science of fear: From basic psychological mechanisms to impact on society" at the annual conference of the Association for Psychological Science, Boston, MA.

Neuberg, S. L. (2017, February). Stigma, prejudice, and discrimination as social control. Talk presented at a conference on "Conflict and Cooperation," Arizona State University, Tempe, AZ.

Pick, C. M., & Neuberg, S. L. (2017, January). *Predicting prejudices: The roles of trait stereotypes versus affordance stereotypes.* Poster presented at the Society for Personality and Social Psychology Convention, San Antonio, TX.

Pick, C. M., & Neuberg, S. L. (2017, January). *Predicting prejudices: When identical base stereotypes lead to distinct affordance stereotypes and prejudices.* Poster presented at the Evolutionary Psychology Pre-conference at the Society for Personality and Social Psychology Convention, San Antonio, TX.

Pick, C. M., & Neuberg, S. L. (2016, December). *Managing threats and opportunities: When people holding the same stereotypes harbor very different prejudices.* Poster presented at the Institute for Social Science Research Graduate Student Poster Competition, Arizona State University. **Third place winner.**

Neuberg, S. L. (2016, October). Discriminating ecologies: A life history approach to stigma and health. Talk presented at the Center for Evolutionary Psychology, University of California—Santa Barbara, Santa Barbara, CA.

Neuberg, S. L. (2016, October). Does fat = fat? An affordance-management approach to fat stigma. Talk presented at the Department of Psychology, University of California—Santa Barbara, Santa Barbara, CA.

Neuberg, S. L. (2016, September). *Toward understanding the nuanced nature of social stereotypes: An affordance-management approach*. Talk presented at the University of Michigan, Ann Arbor, MI.

Neuberg, S. L., & Filip-Crawford, G. (2016, September). *Religion and intergroup conflict in former Soviet Union states: A social psychological approach.* Talk presented at a workshop on "Religion and Stability in the Former Soviet Union," RAND Corporation, Arlington, VA**.**

Neuberg, S. L. (2016, September). *Toward understanding the nuanced nature of social stereotypes: An affordance-management approach*. Talk presented at the University of Colorado, Boulder, CO.

Neuberg, S. L. (2016, September). *Toward understanding the nuanced nature of social stereotypes: An affordance-management approach*. Talk presented at the University of Kansas, Lawrence, KS.

Sng, O., Williams, K. E. G., & Neuberg, S. L. (2016, June). *Can race be replaced? Life history stereotyping and race categorization.* Talk presented at the Human Behavior and Evolution Society Conference, Vancouver, Canada.

Krems, J. A., Williams, K. E. G., Kenrick, D. T., & Neuberg, S. L. (2016, June). *Strategic flexibility in women's mating: Economic recessions and women's sexual strategies*. Talk presented at the Human Behavior and Evolution Society Conference, Vancouver, Canada.

Williams, K. E. G., Krems, J. A., & Neuberg, S. L. (2016, June). *Life history theory and endorsement of child support policies*. Poster presented at the Human Behavior and Evolution Society Conference, Vancouver, Canada.

Pick, C. M., & Neuberg, S. L. (2016, June). *Managing threats and opportunities: When people holding the same stereotypes harbor very different prejudices.* Poster presented at the Human Behavior and Evolution Society Conference. Vancouver, Canada.

Neuberg, S. L. (2016, April). *Toward understanding the nuanced nature of social stereotypes*. Colloquium presented at the University of Kentucky, Lexington, KY.

Neuberg, S. L. (2016, April). *Religious infusion and intergroup conflict: Evidence from the Global Group Relations Project.* Colloquium presented at the University of Kentucky, Lexington, KY.

Williams, K. E. G., & Neuberg, S. L. (2016, April). *Affordance Reus: Implications of an affordance management approach for perceptions of crime, culpability, and punishment***.** Talk presented at the Annual Conference of the Society for Evolutionary Analysis in the Law, Tempe, AZ.

Sng, O., Williams, K. E. G., & Neuberg, S. L. (2017). *Can race be replaced? Ecology and race categorization.* Data blitz presented at the Social Cognition Preconference of the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Neuberg, S. L., Sng, O., & Williams, K. E. G. (2015, September). *Sex, age, and "race": Life history theory and the nuanced nature of social stereotypes*. Talk presented at the annual meeting of the Society for Experimental Social Psychology, Denver, CO.

Sng, O., Neuberg, S. L., Varnum, M., & Kenrick, D. T. (2015, May). *The crowded life is a slow life*: *Evidence across nations, states, and individuals*. Talk presented at the 27th annual meeting of the Human Behavior and Evolution Society, Columbia, MO.

Neuberg, S. L. (2015, February). *Affordance management meets Life History Theory: Implications for the nuanced nature of social stereotypes.* Invited address at the Evolutionary Psychology Preconference of the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Neuberg, S. L. (2015, February). *Using expert respondents to explore social processes across the globe: The case of religious infusion and intergroup conflict.* Invited address at the Advances in Cultural Psychology Preconference of the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Williams, K.E.G., Sng, O., Neuberg, S.L. (2015, February). *Rethinking stereotype content: Are race stereotypes actually ecology stereotypes?* Paper presented at the annual conference of the Society for Personality and Social Psychology, Long Beach, CA.

Sng, O., Williams, K. E. G., Krems, J. A., Neuberg, S. L., & Kenrick, D. T. (2015, February). *When skinny seems slow: Somatotypes as life history stereotypes*. Paper presented at the Evolutionary Psychology Preconference of the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Sng, O., Neuberg, S. L., Varnum, M., & Kenrick, D. T. (2015, February). *The crowded life is a slow life*. Paper presented at the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

Krems, J.A., Neuberg, S.L., Filip-Crawford, G., & Kenrick, D.T. (2015, February). *Is she angry? (Sexually desirable) Women 'see' anger on same-sex faces.* Paper presented at the annual conference of the Society for Personality and Social Psychology, Long Beach, CA.

Varley, A.H., Filip-Crawford, G., Neuberg, S. L., & Nagoshi, C.T. (February, 2015). *No god or bad values? Prejudice toward atheists caused by values threat and lack of belief in god*. Poster session presented at the meeting of the Society for Personality and Social Psychology, Long Beach, California.

Neuberg, S. L. (2015, February). *The paradox of increasing fertility rates in a 'slow' reproductive environment: Insights from Life History Theory*. Invited address at the Singapore Management University 2015 Psychology and Public Policy Conference, "Is Low Fertility Here To Stay… Or Can Singapore Make More Babies?"

Neuberg, S. L. (2015, February). *The evolved social mind: Implications for functionally biased cognition and social prejudices*. Colloquium presented at the Centre of Behavioural and Cognitive Sciences, University of Allahabad, Allahabad, India.

Filip-Crawford, G., & Neuberg, S. L. (2014, November). *Homosexuality and pro-gay ideology as pathogens? Empirical tests of a disease-spread lay model.* Paper presented at the bi-annual meeting of Social Psychologists of Arizona, Phoenix, AZ.

Williams, K. E. G., Sng, O., & Neuberg, S. L. (2014, November). *Rethinking stereotype content: Race as a proxy for ecology*. Paper presented at the bi-annual meeting of Social Psychologists of Arizona, Phoenix, AZ.

Krems, J. A., Neuberg, S. L., Filip-Crawford, G., & Kenrick, D. T. (2014, November). *Is she angry? Biased perception of anger on female faces.* Paper presented at the bi-annual meeting of Social Psychologists of Arizona, Phoenix, AZ.

Sng, O., Williams, K. E. G., & Neuberg, S. L. (2014, May). *Reconceiving sex and age stereotypes*. Talk presented at the 26th APS Annual Convention, San Francisco, CA.

Krems, J. A., Neel, R., Neuberg, S. L., White, A. E., & Kenrick, D. T. (2014, May). *We can be friends (24 days a month): Women use fertility cues to navigate social relationships*. Poster presented at the annual meeting of the Association for Psychological Science, San Francisco, CA.

Dunbar, R. I. M., Krems, J. A., & Neuberg, S. L. (2014, May). *Something to talk about: Conversation size is constrained by mental modeling abilities*. Poster presented at the annual meeting of the Association for Psychological Science, San Francisco, CA.

Williams, K.E.G., Votruba, A.M., Neuberg, S.L. & Saks, M.J. (2014, May). *Capital and punishment: Resource scarcity and the death penalty*. Paper presented at the annual conference of the Association for Psychological Science, San Francisco, CA.

Williams, K.E.G., & Neuberg, S.L. (2014, April). *Life History Theory and the endorsement of child support laws*. Paper presented at the annual conference of the Society for Evolutionary Analysis in Law, Urbana-Champaign, IL.

Williams, K. E. G., Votruba, A. M., Neuberg, S. L., & Saks, M. J. (2014, February). *Capital and punishment: The influence of resource scarcity on endorsement of the death penalty.* Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, Texas.

Varley, A.H., Filip-Crawford, G., Neuberg, S. L., & Nagoshi, C.T. (2014, February). *Atheist prejudice: Values threat and lack of belief in a moralizing god*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, Texas.

Varley, A.H., & Neuberg, S. L. (2014, February). *The foundations of religious-based prejudices: Threatening values, proselytizing inclinations, and social influence concern*. Poster presented at the pre-conference on Group Processes and Intergroup Relations at the meeting of the Society for Personality and Social Psychology, Austin, Texas.

Kwan, V. S. Y., Adelman, R. M., Johnson, K., Aktipis, A., Maley, C., & Neuberg, S. L. (2014, February). *Unintended consequences of "War on Cancer"*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Neuberg, S. L. (2014, February). *Nailing the interview*. Invited talk at the preconference, "From the job market to tenure: Tips for success," at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.

Krems, J. A., White, A. E., Filip-Crawford, G., & Neuberg, S. L. (2014, February). *Don't hate me 'cause I'm Beautiful: 'Sexy' females project anger onto female faces.* Poster presented at the Society for Personality and Social Psychology Conference, Austin, TX.

Pirlott, A. G., & Neuberg, S. L. (2013, July). *Understanding sexual prejudices: Avoiding threats of unwanted sexual interest?* Paper presented at the annual conference of the Human Behavior and Evolution Society, Miami, FL.

White, A. E., Kenrick, D. T., Neel, R., & Neuberg, S. L. (2013, July). *From the bedroom to the budget deficit: Mate competition changes men's attitudes toward economic redistribution*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Miami, FL.

Neuberg, S. L. (2013, April). *A life history approach to stereotyping and prejudice: Age, sex, and ecology (race)*. Invited address to the Annual Conference of the Western Psychological Association, Reno, NV.

Sng, O., Williams, K. E. G., & Neuberg, S. L. (2013, March). *Reconceiving sex and age stereotypes.* Paper presented at the Annual Conference of the Social Psychologists of Arizona, Tucson, AZ.

Filip-Crawford, G., Neuberg, S. L., Broome, B. J., Berlin, A., & Warner, C. M. (2013, January). *Reducing serious intergroup conflict: A role for religious messages of tolerance?* Poster presented at the preconference on the Psychology of Religion and Spirituality at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Neuberg, S. L. (2013, January). *Religion and conflict: Evidence from the Global Group Relations Project*. Invited talk presented at the preconference on the Psychology of Religion and Spirituality at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Li, Y. J., Neuberg, S. L., Sundie, J., & Kenrick, D. T. (2013, January). *Mating and dating influence when and why people take financial risks*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Neel, R., Kenrick, D. T., & Neuberg, S. L. (2013, January). *What are we built to care about? Fundamental motives and person-situation interactions.* Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Sng, O., & Neuberg, S. L. (2013, January). *It's a cold day for throwing things away: Adaptive hoarding under cues of resource scarcity.* Poster presented at the Evolutionary Psychology Preconference of the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Neel, R., Becker, D. V., Neuberg, S. L., Kenrick, D. T., & Anderson, U. S. (2012, June). *The most threatening face grabs the anger: Race, gender, and the misperception of affordance cues*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Albuquerque, NM.

Li, Y. J., Neuberg, S. L., Sundie, J., & Kenrick, D. T. (2012, June). *Dating status influences when and why men and women take financial risks*. Paper presented at the Human Behavior and Evolution Society Annual Conference, Albuquerque, NM.

White, A.E. Li, Y.J., Griskevicius, V., Neuberg, S.L., Kenrick, D.T. (2012, June). *To diversify or not: Interactions between childhood environment and current threat*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Albuquerque, NM.

Neuberg, S. L. (2012, March). Invited presentation at the *Origins of Xenophobia: Great debat*e. Arizona State University, Tempe, AZ. [http://www.youtube.com/watch?v=YZLlvc9rviM; http://origins.asu.edu/video-gallery-results/Why-Do-We-Fear-Others-2012]

Neuberg, S. L., Mistler, S. A., Berlin, A., Filip-Crawford, G., Hill, E., Millsap, R. E., Warner, C. M. (2102, January). *Religious infusion and intergroup conflict: Findings from the Global Group Relations Project*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

Neel, R., White, A.E., Johnson, K., Mortensen, C.R., Jacobson, R., Neuberg, S.L., & Kenrick, D.T. (2012, January). *Why zombies eat brains: The motivated dehumanization of sick people*. Poster presented at the Mind Perception Preconference, Society for Personality and Social Psychology, San Diego, CA.

Li, Y., J., Kenrick, D. T., Griskevicius, V., & Neuberg, S. L. (2012, January). *Economic decision biases and fundamental motivations: How mating and self-protection alter loss aversion*. Paper presented at the Evolutionary Psychology Preconference at the Society for Personality and Social Psychology annual conference, San Diego, CA.

Li, Y. J., Ackerman, J., White, A. E., Neuberg, S. L., & Kenrick, D. T. (2012, January). *We eat what we are: Disease concerns shift preferences for (un)familiar foods*. Paper presented at the Society for Personality and Social Psychology annual conference, San Diego, CA.

Li, Y. J., Kenrick, D. T., & Neuberg, S. L. (2011, October). *Women, sex, and risk: Mating motivation and financial risk-taking in women*. Paper presented at the Association for Consumer Behavior Annual Conference, St. Louis, MO.

Berlin, A. & Neuberg, S. L. (2011, October). *Transparency of personality: Are people aware of it, and how does it affect the impressions people form?* Paper presented at the Social Psychologists of Arizona Conference, Tempe, Arizona.

Neel, R., Neufeld, S.L., & Neuberg, S.L. (2011, October). *I'm obese but clean; I'm Black but friendly: Stigma and attunement to the threats one ostensibly poses to others*. Paper presented at the Social Psychology of Arizona Conference, Tempe, AZ.

Pirlott, A. G., & Neuberg, S. L. (2011, October). *Thinking straight about sexual prejudice: Avoiding unwanted sexual interest?* Paper presented at the Social Psychologists of Arizona Conference, Tempe, AZ.

Warner, C. M., Neuberg, S. L., Mistler, S., Hill, E., Berlin, A., Filip-Crawford, G. (2011, September). *Religious infusion and intergroup conflict: Results from the Global Group Relations Project*. Paper presented at the annual meeting of the American Political Science Association, Seattle WA.

Neuberg, S. L. (2011, September). *The evolved social mind: Implications for prejudices, stereotypes, and the functionally biased cognitive stream.* Invited colloquium, Tulane University, New Orleans, Louisiana.

Neuberg, S. L. (2011, June). *Barbarian horde, competing gangs, or…? Alternative social group metaphors and their implications for cancer research*. Invited talk, First Biannual International Evolution and Cancer Conference, San Francisco.

Neuberg, S. L. (2011, April). *Fundamental social goals and the functional shaping of social cognition.* Invited colloquium, University of Nebraska, Lincoln, Nebraska.

Li, Y.J., Neuberg, S.L., & Kenrick, D.T. (2011, January). *Relationship status as a moderator of financial risk taking.* Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, Texas.

Sng, O., & Neuberg, S. L. (2011, January). *A life history perspective on sex and age stereotypes.* Poster presented at the Evolutionary Psychology Preconference of the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.

Aktipis, C. A,, Johnson, K. A., Dong, E., Kwan, V. S. Y., Neuberg, S. L., & Maley, C. C. (2010, November). *Conceptual barriers and opportunities of evolutionary thinking in cancer prevention research.* Poster presented at the annual American Association for Cancer Research Frontiers in Cancer Prevention Research Conference, Philadelphia, PA

Li, Y.J., Kenrick, D.T., Griskevicius, V., & Neuberg, S.L. (2010, October). *The evolutionary roots of decision biases: Erasing and exacerbating loss aversion.* Paper presented at the annual meeting of the Association for Consumer Behavior, Jacksonville, Florida.

Li, Y.J., Kenrick, D.T., Griskevicius, V., & Neuberg, S.L. (2010, June). *The evolutionary roots of decision biases: Erasing and exacerbating loss aversion.* Paper presented at the annual meeting of the Human Behavior and Evolution Society, Eugene, Oregon.

Neuberg, S. L. (2010, May). *Toward a functional, affordance-centered model of person perception, prejudices, and social interaction: Taking into account life history and ecological considerations*. Invited talk, Human Evolutionary Behavioral Sciences, University of New Mexico.

Shapiro, J. R., Neuberg, S. L., & Mistler, S. (2010, January). *Converging processes, diverging behaviors: Attributional ambiguity and prejudice expression within white and black perceivers*. Paper presented at the symposium, "Contending with discrimination: psychological, neurological, physiological, and behavioral consequences of attributional ambiguity," at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.

Mortensen, C. R., Becker, D. V., Ackerman, J. M., Kenrick, D. T., & Neuberg, S. L. (2010, January). *Concerns with disease promote functionally adaptive biases in judgments and behaviors*. Poster presented at the annual meeting of Evolutionary Psychology preconference, the Society of Personality and Social Psychology, Las Vegas, NV.

Mistler, S. A., Pirlott, A. G., & Neuberg, S. L. (2010, January). *Different prejudices toward different types of interracial relationships: Examining alternative explanations.* Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.

Berlin, A., & Neuberg, S. L. (2010, January). *Are you stereotyping me? A preliminary look at constructs underlying the desire for impression formation accuracy*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.

Neel, R., & Neuberg, S. L. (2010, January). *When does seeing through your eyes help me? Emotions functionally encourage and inhibit perspective taking*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.

Pirlott, A. G., & Neuberg, S. L. (2010, January). *Beyond sexual prejudice: exploring prejudices against bisexuals lends clarity to prejudices against gay men and lesbian women*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.

Neuberg, S. L. (2009, November). *Toward a functional, affordance-centered model of person perception, prejudices, and social interaction: Taking into account life history and ecological considerations*. Invited talk, Center for Evolutionary Psychology, UC-SB

Neuberg, S. L. (2009, November). *Toward a functional, affordance-centered model of person perception, prejudices, and social interaction: Taking into account life history and ecological considerations*. Invited colloquium, Center for Behavior, Evolution, and Psychology, UCLA. [http://uclabec.blip.tv/file/2804079/][http://uclabec.blip.tv/file/2804115/]

Li, Y.J., Kenrick, D.T., & Neuberg, S.L. (2009, November). *Deep rationality, behavioral economics, and making decisions: Financial risk taking from an evolutionary perspective*. Conference presentation, Society for Judgment & Decision Making.

Neuberg, S. L. (2009, June). *The Affordance Management System: Cues, implied threats and opportunities, and functional response syndromes.* Invited presentation, Threat Detection Workshop, Stellenbosch, South Africa.

Neuberg, S. L. (2009, March). *Discriminating affiliations, textured prejudices, and other implications of the human affordance management system*. Invited colloquium, Evolutionary Studies, Department of Biology, University of Binghamton.

Berlin, A. & Neuberg S. L. (2009, February). *Lay beliefs about situations that produce stereotyping: A comparison to empirical research*. Poster presented at the Society for Personality and Social Psychology Conference. Tampa, FL.

Mortensen, C. R., Becker, D. V., Ackerman, J. M., Kenrick, D. T., & Neuberg, S. L. (2009, February). *Concerns with disease promote functionally adaptive biases in judgments and behaviors*. Poster presented at the meeting of the Society of Personality and Social Psychology, Tampa, FL.

Pirlott, A. G., & Neuberg, S. L. (2009, February). *"Slut," "fag," and "dyke": Situationally sensitive attempts at social control.* Poster presented at the Society for Personality and Social Psychology Conference, Tampa, FL.

Mistler, S. A., & Neuberg, S. L. (2009, February). *Lay beliefs about the life course of fundamental social goals*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, Florida.

Neuberg, S. L. (2008, October). *Evolution, prejudice, and intergroup relations*. Paper presented at the invited symposium, "Evolutionary bases of prejudice," at the Annual Meeting of the Society for Experimental Social Psychology, Sacramento, CA.

Neuberg, S. L. (2008, October). Chaired invited symposium, "Evolutionary bases of prejudice," at the Annual Meeting of the Society for Experimental Social Psychology, Sacramento, CA.

Mortensen, C. R., Becker, D. V., Ackerman, J. A., Neuberg, S. L., & Kenrick, D. T. (2008, June). *Magnetic personalities: Ostracism and disease concerns produce attractive and repulsive functionally-biased first impressions*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Kyoto, Japan.

Neuberg, S. L. (2008, February). *Toward understanding the effects of religion on intergroup conflict.* Paper presented at the symposium, "The psychological omnipresence of religion," at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Cohen, A. B., & Neuberg, S. L. (2008, February). Co-chaired symposium, "The psychological omnipresence of religion," at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Shapiro, J. R., & Neuberg, S. L. (2008, February). *Perceiving White norms: Ironic effects in Blacks' versus Whites' judgments of minority targets.* Paper presented at the symposium, "Taking a relational approach to intergroup contact: When stigmatized and non-stigmatized group members' experiences diverge and converge," at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Richeson, J. A., & Neuberg, S. L. (2008, February). Co-chaired symposium, "Taking a relational approach to intergroup contact: When stigmatized and non-stigmatized group members' experiences diverge and converge," at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Ackerman, J. M., Shapiro, J. R., Becker, D. V., Neuberg, S. L., & Kenrick, D. T. (2008, February). *An evolutionary perspective on intergroup threat detection.* Paper presented at the symposium, "Intergroup biases in threat detection," at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Perea, E., F., Anderson, U. S., Mortensen, C. R., Neuberg, S. L., & Kenrick, D. T. (2008, February). *Revenge-biased cognition.* Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.

Neuberg, S. L. (2007, May). *Managing life as an ultrasocial animal: Discriminating affiliations, textured prejudices, and the functional processing of complex social environments.* Invited colloquium, Department of Psychology, University of California—Santa Barbara.

Neuberg, S. L. (2007, January). Chaired symposium, "Controversies and New Directions in Stereotype Threat Theory," at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.

Shapiro, J. R., & Neuberg, S. L. (2007, January). *From stereotype threat to stereotype threats: A multi-threat framework.* Paper presented at the symposium, "Controversies and New Directions in Stereotype Threat Theory," at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.

Ackerman, J., Shapiro, J. R., Neuberg, S. L., & Kenrick, D. K. (2007, January). *When do they and when do we all look the same to me? Understanding heterogeneity and homogeneity effects.* Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.

Perea, E., & Neuberg, S. L. (2007, January). *Functional friendships: Women want loyalists, men want specialists*. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.

Neuberg, S. L. (2007, January). Discussant for symposium, "Dehumanization as the worst kind of prejudice," at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.

Neuberg, S. L. (2006, November). *Managing life as an ultrasocial animal: Discriminating affiliations, textured prejudices, and the functional processing of complex social environments.* Invited colloquium, Department of Psychology, University of Pennsylvania.

Neuberg, S. L. (2006, October). *Managing life as an ultrasocial animal: Discriminating affiliations, textured prejudices, and implications for organizations and other social systems*. Invited presentation, Cognitive Engineering Research Center (CERI) and Applied Psychology Program, Arizona State University, Polytechnic Campus, Mesa, Arizona.

Cottrell, C. A., & Neuberg, S. L. (2006, August). *General prejudice versus discrete emotions: A sociofunctional approach to intergroup affect*. Paper presented at the symposium, "Emotion and Intergroup Relations," annual meeting of the International Society for Research on Emotions, Atlanta, Georgia.

Ackerman, J. M., Shapiro, J. R., Neuberg, S. L.., Kenrick, D. T., Becker, D. V., Griskevicius, V., Maner, J. K., & Schaller, M. (2006, June). *They all look the same to me (unless they're angry): From out-group homogeneity to out-group heterogeneity.* Paper presented at the annual conference of the Human Behavior and Evolution Society, Philadelphia, PA.

Perea, E. F., Anderson, U. S., Kenrick, D. T., & Neuberg, S. L. (2006, June). *Women's attention-memory disjunction for attractive male faces.* Paper presented at the annual conference of the Human Behavior and Evolution Society, Philadelphia, PA.

Cottrell, C. A., & Neuberg, S. L. (2006, June). *A sociofunctional perspective on the complexity of intergroup interactions.* Paper presented at the symposium, "Discrimination and the Psychology of Coalitions." Annual conference of the Human Behavior and Evolution Society, Philadelphia, PA.

Becker, D. V., Neuberg, S. L., & Kenrick, D. T. (2006, May). *Disjunction-Junction, What's your Function? Picking up information relevant to fundamental motivations*. Poster presented at the annual convention of the Association for Psychological Science, New York, NY.

Ackerman, J.M., Shapiro, J.R., Neuberg, S.L., Kenrick, D.T., Becker, D.V., & Griskevicius, V. (2006, January). *They all look the same to me unless they're angry*. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Cottrell, C. A., & Neuberg, S. L. (2006, January). *Why different groups view one another differently: Evidence from a national sample of European Americans, African Americans, and Asian Americans*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, California.

Duncan, L. A., Park, J. H., Faulkner, J., Schaller, M., Neuberg, S. L., & Kenrick, D. T. (2006, January). *Sociosexual orientation and visual attention to attractive men and women*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Perea, E. F., Anderson, U. S., Kenrick, D. T., & Neuberg, S. L. (2006, January). *Out of sight, sometimes out of mind: Is fertility a moderating factor in women's selective attention and memory for attractive male faces?* Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

Shapiro, J. R., Ackerman, J. M., Neuberg, S. L., & Kenrick, D. T. (2006, January). *We all look harmless and they all look threatening: Contrast and assimilation effects for in-group and out-group threat perceptions.* Poster presented at the annual conference of the Society for Personality and Social Psychology in Palm Springs, CA.

Neuberg, S. L., & Cottrell, C. A. (2005, October). *A sociofunctional approach to intergroup relations.* Paper presented at the symposium, "Group-based emotions: Innovations in theory and method." Annual conference of the Society of Experimental Social Psychology.

Neuberg, S. L., & Schaller, M. (2005, September). *The nature in prejudice(s)*. Invited paper presented at the conference, "Looking toward the future: Discrimination and prejudice in the 21st century."

Becker, D. V., Blackwell, K. C., Kenrick, D. T., & Neuberg, S. L. (2005, May). *The confounded nature of angry men and happy women.* Poster presented at the annual convention of the American Psychological Society.

Neuberg, S. L. (2005, January). *Discriminating sociality: A sociofunctional approach to intragroup and intergroup relations*. Invited paper presented at the Evolutionary Psychology Pre-Conference, annual convention of the Society for Personality and Social Psychology.

Ackerman, J., Shapiro, J., Becker, D. V., Hofer, B., Neuberg, S. L., & Kenrick, D. T. (2005, January). *Safety or romance? The asymmetry of fundamental motivations on memory for faces*. Poster presented at the annual convention of the Society for Personality and Social Psychology.

Cottrell, C. A., & Neuberg, S. L. (2005, January). *What impressions do people want to convey to other? A sociofunctional analysis of valued self-presentations*. Poster presented at the annual convention of the Society for Personality and Social Psychology.

Shapiro, J. R., & Neuberg, S. L. (2005, January). *From stigmatized to empathizer or from stigmatized to stigmatizer? The effects of perceived majority group norms on the expression and suppression of prejudice*. Poster presented at the annual convention of the Society for Personality and Social

Psychology.

Neuberg, S. L., & Schaller, M. (2004, August). *The nature of prejudice(s): Evolution, stigma, and intergroup relations*. Paper presented at the invited symposium, "Advances in evolutionary social psychology,"28th International Congress of Psychology.

Neuberg, S. L. (2004, April). *Stereotype threat or stereotype threats? Why a more textured conceptualization of stereotype threat may be useful*. Discussant presentation in symposium on "Exploring self and social identity processes in stereotype threat," annual convention of the Western Psychological Association.

Cottrell, C. A., & Neuberg, S. L. (2004, January). *From threat to emotion to action: A sociofunctional analysis of intergroup interactions*. Paper presented at the symposium, "Exploring the complexity of intergroup emotions, beliefs, and behavior: Four theoretical alternatives," annual convention of the Society for Personality and Social Psychology.

Wilbur, C., Shapiro, J., & Neuberg, S. L. (2004, January). *Different prejudices from different threats: A sociofunctional analysis of intergroup relations*. Poster presented at the annual convention of the Society for Personality and Social Psychology.

Neuberg, S. L. (2003, October). *From the anthropology of fundamental social structures and processes to the psychology of contemporary social life: A sociofunctional approach to intragroup and intergroup relations*. Invited colloquium, Department of Anthropology, Arizona State University.

Neuberg, S. L., Kenrick, D. T., Maner, J. K., & Schaller, M. (2003, March). *Fundamental social motives and early-stage cognitive processing: Contributions of an ecological/evolutionary psychology*. Invited paper presented at the Sydney Symposium on Social Psychology, Sydney, Australia.

Cottrell, C. A., Neuberg, S. L. (2003, February). *From patterns of threat to patterns of behavior: Capturing the complexity of intergroup interaction*. Paper presented at the Symposium, "From fear to forgiveness: understanding the emotional and behavioral complexity in intergroup conflict," annual convention of the Society for Personality and Social Psychology.

Maner, J. K., Kenrick, D. T., Schaller, M., Neuberg, S. L., Becker, D. V., & Butner, J. (2003, February). *Fundamental social motives and functional projection: How self-protection and mating can bias interpersonal perception*. Poster presented at the annual meeting of the Society for Personality and Social Psychology.

Cottrell, C. A., Neuberg, S. L. (2003, February). *What do people want in a group member? A biocultural analysis of valued and devalued characteristics*. Poster presented at the annual meeting of the Society for Personality and Social Psychology.

Neuberg, S. L. (2002, November). *Why fundamentalist Christians and activist feminists are the same (but different from African Americans and gay men): Introducing a biocultural approach for exploring intragroup and intergroup relations*. Presentation to the University of Arizona Social Psychology Program.

Neuberg, S. L., & Cottrell, C. A. (2002, June*). A biocultural approach to intragroup and intergroup relations: Implications for intergroup emotions*. Paper presented at the Invited Symposium, "Evolutionary Approaches to Stigma, Prejudice, and Intergroup Discrimination," annual convention of the American Psychological Society.

Neuberg, S. L. (2002, June). Chaired and introduced Invited Symposium, "Evolutionary Approaches to Stigma, Prejudice, and Intergroup Discrimination," annual convention of the American Psychological Society.

Neuberg, S. L. (2002, May). *Why fundamentalist Christians and activist feminists are the same (but different from African Americans and gay men): Introducing a biocultural approach for exploring intragroup and intergroup relations*. Colloquium at the Ohio State University Psychology Department.

Cottrell, C. A., & Neuberg, S. L. (2002, February*). General prejudice versus discrete emotions: A biocultural approach to intergroup relations*. Poster presented at the annual meeting of the Society for Personality and Social Psychology.

Millevoi, A., & Neuberg, S. L. (2002, February). *Personal Need for Structure and Romantic Relationships*. Poster presented at the annual meeting of the Society for Personality and Social Psychology.

Schaller, M., & Neuberg, S. L. (2000, June). *How Social Psychologists' Minds Work: Implications for Evolutionary Inquiries*. Paper presented at the annual convention of the Human Behavior and Evolution Society.

Neuberg, S. L., Smith, D. M., Asher, T. (1999, February). *Why we stigmatize: A biocultural framework*. A colloquium at the University of Maryland Social Psychology Program.

Asher, T., Neuberg, S. L., & Knight, G. P. (1998, August). *Effects of expectancy-tinged social interactions on targets' self-concepts: A meta-analysis*. Poster presented at the annual convention of the American Psychological Association.

Luce, C. L., Neuberg, S. L., Guadagno, R. E., Biesanz, J. C., & Asher, T. (1998, August). *Impact of target complicity and cognitive load on expectancy confirmation*. Poster presented at the annual convention of the American Psychological Association.

Biesanz, J. C., Neuberg, S. L., Smith, D. M., & Asher, T. (1998, August). *Accuracy goals and attentional resources in expectation-tinged social encounters*. Poster presented at the annual convention of the American Psychological Association.

Cialdini, R. B., & Neuberg, S. L. (1996, October). *When one into one equals oneness: Reinterpreting the empathy-altruism relationshi*p. Paper presented at the annual convention of the Society of Experimental Social Psychology.

Smith, D. M., Neuberg, S. L., Judice, T. N., & Biesanz, J. C. (1996, August). *To accommodate or challenge: Target complicity in expectancy confirmation*. Poster presented at the annual convention of the American Psychological Association.

Brown, S. L., Lewis, B. P., Cialdini, R. B., Neuberg, S. L., & Luce, C. (1996, June). *An empirical examination of the evolutionary mechanisms of prosocial behavior*. Poster presented at the annual convention of the Human Behavior and Evolution Society.

Neuberg, S. L., Judice, T. N., & West, S. G. (1995, September). *The Need for Closure Scale: Questioning its construct and discriminant validity*. Paper presented at the joint conference of the European Association of Experimental Social Psychology and the Society of Experimental Social Psychology.

Judice, T. N., & Neuberg, S. L. (1994, August). *Self-fulfilling prophecies and target misperceptions of their own performance*. Poster presented at the annual convention of the American Psychological Association.

Neuberg, S. L. (1994, August). Chaired and introduced invited address by Russell G. Geen, "An overview of theories and applications to aggression and violence," American Psychological Association.

Neuberg, S. L. (1994, April). *Understanding the expectancy-tinged social encounter: The regulatory role of social motives*. Colloquium at the Indiana University Psychology Department.

Neuberg, S. L. (1993, October). *Impression formation in the social context*. Paper presented at a symposium on "Social Bases of Cognition," Society of Experimental Social Psychology.

Neuberg, S. L. (1993, July). *Expectancy influences in social interactions: The moderating role of social goals. Invited presentation.* Ringberg Conference on Motivation and Action, Ringberg, Germany.

Neuberg, S. L. (1993, June*). Social motives in expectancy-tinged social interactions*. Invited presentation, Society for Personality and Social Psychology annual conference.

Neuberg, S. L. (1993, April). *Social motives and expectancy-disconfirmation processes*. Invited address, Western and Rocky Mountain Psychological Associations annual convention.

Neuberg, S. L. (1993, April). Chaired and introduced invited address by Felicia Pratto, "Sex and politics: The gender gap in the bedroom and the cabinet." Western and Rocky Mountain Psychological Associations annual convention.

Neuberg, S. L., Judice, T. N., Virdin, L. M., & Carrillo, M. A. (1992, August). *Perceiver self-presentational goals and expectancy confirmation*. Paper presented at a symposium on "Motivational Approaches to Expectancy Confirmation Processes," American Psychological Association.

Neuberg, S. L. (1991, June). *Stereotypes, prejudice, and expectancy-confirmation processes*. Invited presentation at the Seventh Ontario Symposium on Personality and Social Psychology: The Psychology of Prejudice.

Neuberg, S. L., & Newsom, J. T. (1990, August). *Personal Need for Structure and the self*. Paper presented at a symposium on "Affect and Self-Complexity," American Psychological Association.

Virdin, L. M., & Neuberg, S. L. (1990, August). *Is perceived status a moderator of expectancy confirmation?* Poster presented at the annual conference of the American Psychological Association.

Neuberg, S. L. (1990, May). *Association with stigmatized others: Courtesy stigma and normalization*. Paper presented at the Nags Head Conference on "Stereotypes and Intergroup Relations."

Neuberg, S. L. (1989, August). Chaired and introduced Invited Address, Susan T. Fiske, "Interdependence and Stereotyping," American Psychological Association.

Neuberg, S. L. (1989, August). Chaired poster session, "Self, Identity, and Gender," American Psychological Association.

Neuberg, S. L. (1989, May). *Need for structure and social cognition*. Paper presented at the Nags Head Conference on "Self Control of Thought and Emotion."

Neuberg, S.L., & Zanna, M.P. (1988, August). *Impression formation goals and expectancy confirmation processes.* Paper presented at a symposium on "Motivational determinants of intergroup attitudes," American Psychological Association.

Neuberg, S.L., & Fiske, S.T. (1986, August*). Motivation and impression formation: Outcome dependency, attention, and individuating processes*. Paper presented at a symposium on "Motivated social cognition," American Psychological Association.

Neuberg, S.L., & Fiske, S.T. (1985, June*). Outcome dependency, stereotyping, and prejudice: Motivated control of category-based processes*. Paper presented at the University of Pittsburgh/Carnegie-Mellon University Conference on Cognition.

Fiske, S.T., & Neuberg, S.L. (1984, August). *The generalizability of category-based affect: Stereotype versus piecemeal processes in realistic impression form*ation. Paper presented at a symposium on "The impact of affective-cognitive structures on social information processing," American Psychological Association.

Professional Affiliations

American Association for the Advancement of Science, *Elected Fellow*
Association for Psychological Science, *Fellow, Charter Member*
American Psychological Association, *Fellow*
Society for Personality and Social Psychology, *Fellow*
Society of Experimental Social Psychology, *Fellow*
Society for the Psychological Study of Social Issues, *Fellow*
Human Behavior and Evolution Society

References Available Upon Request