

JESSICA M. SALERNO

NEW COLLEGE OF INTERDISCIPLINARY ARTS AND SCIENCES
ARIZONA STATE UNIVERSITY
4701 W. THUNDERBIRD RD (MC 3051), GLENDALE, AZ 85306
JESSICA.SALERNO@ASU.EDU, (602) 543-5679

EDUCATION

Doctor of Philosophy (2012)

University of Illinois at Chicago, Chicago, IL

Major: Social Psychology

Minors: Psychology and Law; Statistics, Methods, and Measurement

Dissertation: *One angry woman: Emotion expression and minority influence in a jury deliberation context*

Master of Arts (2009)

University of Illinois at Chicago, Chicago, IL

Thesis: *Can jurors identify junk science? Effects of a central cross-examination, deliberation, and need for cognition on jurors' decisions*

Bachelor of Arts (2003), *Magna Cum Laude* and Highest Departmental Honors

Middlebury College, Middlebury, VT

Majors: Psychology; Film & Media Studies; Minor: Italian

EMPLOYMENT AND AFFILIATIONS

Faculty Appointment:

2023-current Associate Professor, School of Interdisciplinary Forensics, Arizona State University

2018-2023 Associate Professor, School of Social and Behavioral Sciences, Arizona State University

2012-2018 Assistant Professor, School of Social and Behavioral Sciences, Arizona State University

Affiliations:

Director, Law and Psychology PhD Program, Arizona State University

Fellow, Society for Experimental Social Psychology (SESP)

Research Fellow, Lincoln Center for Applied Ethics, Arizona State University

Affiliate Faculty, School of Criminology and Criminal Justice

Honors Faculty, Barrett, The Honors College

Academic Adviser, NYU Civil Jury Project

Member, International Collaborative Research Network (CRN) on Reason & Emotion, Law & Society Association

Member, International CRN on Law, Society, and Psychological Science, Law & Society Association

Member, International CRN on Lay Participation in Legal Systems, Law & Society Association

GRANTS

Role	Agency	Project Title	Amount	Dates
External Grants, Under Review				
Co-PI	National Science Foundation	Law and Science Dissertation Grant Program	\$1,698,814	under review
External Grants, Funded				
PI	National Institute of Justice	A Quantitative and Qualitative Analysis of The Impact of Arizona's Ban on Peremptory Challenges on Voir Dire Questioning, Jury Diversity and Case Outcomes	\$636,038	2022-2024
PI	National Science Foundation	Falling Under the Lens of Suspicion: Behavioral Predictors of Suspicion	\$380,000	2022-2025
Co-PI	Denver Empirical Justice Institute Research Grant	The Impact of Implicit Bias Videos and Instructions on Civil Juror Decisions	\$32,000	2022-
PI	National Science Foundation	RAPID: The Impact of Arizona's Ban on Peremptory Challenges on Voir Dire, Jury Racial Representativeness, and Case Outcomes	\$199,750	2021-2023
Co-PI	National Science Foundation	Interdisciplinary Postdoctoral Fellowship: Integrating Behavioral Science and Forensic Science	\$151,611	2018-2021
PI	National Science Foundation	The Emotional Influence of Gruesome Photographs in the Courtroom	\$323,889	2016-2022
Co-PI	American Bar Foundation	The Probative vs. Prejudicial Effect of Gruesome Evidence in Court	\$122,300	2015-2021
Co-PI	National Science Foundation	Dissertation: Testing a Theoretical Model of Minority Influence, Emotion Stereotypes, and Prejudice in a Jury Deliberation Context	\$12,878	2011-2013
Role	Agency	Project Title	Amount	Dates
Internal Grants, Funded				
PI	Institute for Social Science Research Grant	Examining Anti-Lesbian Bias in the Courtroom	\$8,000	2023-current
Co-PI	MS Online Forensic Psych Research Grant Program	Innovating Laboratory Research on Racial Bias in Legal Settings	\$9,551	2022-2023

PI	MS Online Forensic Psych Research Grant Program	Behavioral, Linguistic, and Acoustic Coding of Real 911 Calls	\$10,000	2020-2022
PI	Institute for Social Science Research Grant	Emotion in 911 Calls and Suspicion	\$8,000	2018-2019
PI	Scholarship, Research, and Creative Activities (SRCA)	Falling Under the Lens of Suspicion: Expressing Emotion in 911 Calls	\$9,989	2018-2019
Co-PI	Lincoln Center for Applied Ethics	The Brain on Trial: How Biological Explanations for Behavior Affect Legal and Moral Judgments about Wrongdoing	\$8,853	2016-2017

PEER-REVIEWED PUBLICATIONS

*Indicates graduate student co-author at the time of publication

**Indicates undergraduate student co-author at the time of publication

Phalen, H. J., Salerno, J. M., *Adamoli, M., & Nadler, J. (2023). White mock jurors' moral emotional responses to viewing female victim photographs depend on the victim's race. *Law and Human Behavior*, 47, 666-685.

Salerno, J. M., *Kulak, K., Smalarz, L. A., *Eerdmans, R. E., *Lawrence, M. L., & **Dao, Tramanh. (2023). The impact of establishing non-racist credentials on mock juror decisions about Black defendants. *Law and Human Behavior*, 47, 100-118.

Smalarz, L. A., *Eerdmans, R. E., *Lawrence, M. L., *Kulak, K., & Salerno, J. M. (2023). Counterintuitive race effects in legal and non-legal context. *Law and Human Behavior*, 47, 119-136.

Growns, B., *Towler, A., *Dunn, J.D., Salerno, J.M., Schweitzer, N. J., Dror, I.E. (2022). Statistical-feature training improves fingerprint-matching accuracy in novices and professional fingerprint examiners. *Cognitive Research: Principles and Implications*, 7: 60.

Salerno, J. M., & Slepian, M. L. (2022). Morality, punishment, and revealing other people's secrets. *Journal of Personality and Social Psychology*, 122, 606-633.

Growns, B., Mattijssen, E. J. A. T., Salerno, J. M., Schweitzer, N. J., Cole, S. A., & Martire, K. A. (2022). Finding the perfect match: Fingerprint expertise facilitates statistical learning and visual comparison decision-making. *Journal of Experimental Psychology: Applied*.

*Phalen, H. J., Salerno, J. M., & Schweitzer, N. J. (2021). Can neuroimaging prove pain and suffering?: The influence of pain assessment techniques on legal judgments of physical versus emotional pain. *Law and Human Behavior*, 45, 393.

- Salerno, J. M., Campbell, J. C., *Phalen, H. J., *Bean, S. R., Hans, V., *Spivak, D., & Ross, L. (2021). The impact of minimal versus extended voir dire and judicial rehabilitation on mock jurors' decisions in civil cases. *Law and Human Behavior*, 45, 336.
- Salerno, J. M. (2021). Emotion and legal fact finding. *Annual Review of Law and Social Science*, 17, 181-203.
- Salerno, J. M., & *Sanchez, M. J. (2020). Subjective interpretation of "objective" video evidence: Perceptions of male versus female police officers' use of force. *Law and Human Behavior*, 44, 97-112.
- McDonald, R. I., Salerno, J. M., Greenaway, K. H., & Slepian, M. L. (2020). Motivated secrecy: Politics, relationships, and regrets. *Motivation Science*, 6, 61-78.
- *Caraveo-Parra, D., Fradella, H. F., Salerno, J.M., & Telep, C. W. (2019). Does homophobia affect prosecutorial discretion in ambiguous statutory rape cases? *Willamette Social Justice and Equity Journal*, 3, 1-50.
- Salerno, J. M., & *Phalen, H. J. (2019). Traditional gender roles and backlash against female attorneys expressing anger in court. *Journal of Empirical Legal Studies* 16, 909-932.
- Salerno, J. M., Peter-Hagene, L. C., & *Jay, A. (2019). Women and African Americans lose influence when they express anger during group decision making. *Group Processes & Intergroup Relations*, 3, 336.
- *Jay, A., Salerno, J. M., & *Ross, R. (2018). When hurt heroes do harm: Collective guilt and leniency toward war-veteran transgressors. *Psychiatry, Psychology & Law*, 25, 32-58.
- Salerno, J. M., *Phalen, H., & **Reyes, R., & Schweitzer, N. J. (2018). Closing with emotion: The differential impact of male versus female attorneys expressing anger in court. *Law and Human Behavior*, 42, 385-401.
- Salerno J.M., Bottoms B.L., *Peter-Hagene L.C. (2017). Individual versus group decision making: Jurors' reliance on central and peripheral information to evaluate expert testimony. *PLoS ONE* 12: e0183580.
- Salerno, J. M. (2017). Seeing red: Disgust drives the differential effect of color versus black and white gruesome photographs on legal judgments. *Psychology, Public Policy, & Law*, 23, 336-350.
- *Altholz, R., & Salerno, J. M. (2016). Do people perceive juvenile sex offenders who are gay and Christian as hypocrites? The effect of shared and dual identity defendants. *Journal of Aggression, Conflict, and Peace Research*, 8, 226-237.
- Salerno, J. M., & *Peter-Hagene, L. C. (2015). One angry woman: Anger expression increases influence for men, but decreases influence for women. *Law and Human Behavior* 39, 581-592.
- Salerno, J. M., Najdowski, C. J., Bottoms, B. L., Harrington, E., **Kemner, G., & **Dave, R. (2015). Excusing murder? Conservative jurors' acceptance of the "gay panic" defense. *Psychology, Public Policy, & Law*, 21, 24-34.
- Stevenson, M. C., Najdowski, C. N., Salerno, J. M., Wiley, T. R. A., Bottoms, B. L., **Sorenson, K. M. (2015). The influence of a juvenile's abuse history on support for sex offender registration. *Psychology, Public Policy, & Law*, 21, 35-49.

- Diamond, S. S., & Salerno, J. M. (2014). Empirical analysis of juries in tort cases. In J. Arlen (Ed.) *Research handbook on the economics of torts*. Edward Elger Publishing.
- Salerno, J. M., Murphy, M. C., & Bottoms, B. L. (2014). Give the kid a break—But only if he’s straight: Retributive motives drive biases against gay youth in ambiguous punishment contexts. *Psychology, Public Policy, & Law*, 20, 398-410.
- Salerno, J. M., & *Peter-Hagene, L. C. (2013). The interactive effect of anger and disgust in moral outrage and judgments. *Psychological Science*, 24, 2069-2078.
- Haegerich, T. M., Salerno, J. M., & Bottoms, B. L. (2013). Are the effects of juvenile offender stereotypes maximized or minimized by jury deliberation? *Psychology, Public Policy, & Law*, 19, 81-97.
- Nysse-Carris, K. L., Bottoms, B. L., & Salerno, J. M. (2011). Experts’ and novices’ abilities to detect deception in children. *Psychology, Public Policy & Law*, 17, 76-98.
- Salerno, J. M., & Diamond, S. S. (2010). The promise of a cognitive perspective on jury decision-making. *Psychonomic Bulletin & Review*, 17, 174-179.
- Salerno, J. M., *Najdowski, C. N., *Stevenson, M. C., *Wiley, T. R. A., Bottoms, B. L., **Pimentel, P. S., & **Vaca, R. (2010). Psychological mechanisms underlying support for juvenile sex offender registry laws: Prototypes, moral outrage, and perceived threat. *Behavioral Sciences and the Law*, 28, 58-83.
- **Hernandez, G., Salerno, J. M., & Bottoms, B. L. (2010). Attachment to God, religious coping, and alcohol-related coping. *The International Journal for the Psychology of Religion*, 20, 97-108.
- Salerno, J. M., & McCauley, M. (2009). Mock jurors’ judgments about scientific experts: Do cross-examination, deliberation, and need for cognition matter? *American Journal of Forensic Psychology*, 27, 1-24.
- Salerno, J. M., & Bottoms, B. L. (2009). Emotional evidence and jurors’ judgments: The promise of neuroscience for informing psychology and law. *Behavioral Sciences and the Law*, 27, 273-296.

PEER-REVIEWED JOURNAL ARTICLES UNDER REVIEW AND IN PREPARATION

- Salerno, J. M., *Bean, S. R., Duran, N., Wulff, A., **Reeder, I., & Kassin, S. (R&R received 1/18/24). Failing to express emotion on 911 calls triggers suspicion through violating expectations and moral typecasting. *Journal of Personality and Social Psychology*. [Link to preprint](#).
- Phalen, H. J., *Lawrence, M. L., *Gittings, K. L., *Line, E. N., *Thomas, S.N., *Eerdmans, R. E., *Bettis, T. C., Campbell, J., & Salerno, J. M. (invited revision under review). How regional gender bias and time predict opportunities for female attorneys in civil trials. *Law and Human Behavior*. [Link to preprint](#).
- Salerno, J. M. (invited submission in preparation). Modernizing jury selection: Scientifically informed policy recommendations for selecting fair, impartial, and diverse juries. *Social Issues and Policy Review*.
- *Bean, S. R., *Lawrence, M., Salerno, J. M., Wulff, A., *Reeder, I., Duran, N., & Kassin, S. (in preparation). What sparks suspicion? Identifying behavioral predictors in 911 calls.

**Bettis, T.* & Salerno, J. M. (in preparation). The impact of dehumanizing language in the courtroom on judgments of Black and White defendants.

**Phalen, H. J., Bettis, T., Bean, S.,* Salerno, J. M. (in revision). Jurymen seldom convict a person they like: The relationship between emotions toward a defendant, the understanding of case facts, and juror judgments.

**Phalen, H. J., Gittings, K.,* & Salerno, J. M. The impact of pre- and post- harm victim photographs on jurors' opinions of victims and guilt judgments.

Giffin, C., & Salerno, J. M. (under review). The message or the messenger: The Influence of explanation satisfaction and source characteristics on perceptions of experts and verdicts.

Salerno, J. M., **Malik, S.,* & Stevenson, M. C., Fradella, H., ***Fletcher, S.,* & ***Caraveo Parra, D.* (in preparation). It's just a phase: Perceptions of sexual malleability predict differential punishment of gay and lesbian adolescent sexual behavior.

**Phalen, H. J.,* Salerno, J. M., & Neal, T. (in preparation). The impact of gruesome photographs on forensic judgments of competency and legal insanity.

EDITED (NON-REFEREED) PUBLICATIONS

Law Reviews

Diamond, S. S., & Salerno, J. M. (2020). Reasons for the disappearing jury trial: Perspectives from attorneys and judges. *Louisiana State Law Review*, 81, 119-163.

Salerno, J. M., & **Phalen, H. J.* (2020). The impact of gruesome photographs on mock jurors' emotional responses and decision making in a civil case. *DePaul Law Review Special Issue for Clifford Symposium on Civil Justice*, 69, 633-656.

Bandes, S. A., & Salerno, J. M. (2015). Emotion, proof and prejudice: The cognitive science of gruesome photos and victim impact statements. *Arizona State Law Review*, 46, 1003-1056.

White Papers

Salerno, J. M., Diamond, S. S., & Loquvam, S. (2020). The declining jury trial. American Bar Association Commission on the American Jury.

Campbell, J. C., Salerno, J. M., Phalen, H. J., Bean, S., Hans, V., Ross, L., & Spivak, D. (2020). The effect of voir dire and judicial rehabilitation on mock juror decisions in civil cases.

Edited Articles

Salerno, J. M., **Peter-Hagene, C.L.,* & **Sanchez, M. J.* (2016). Expressing anger increases male jurors' influence, but decreases female jurors' influence, during mock jury deliberations. *The Jury Expert*, 28, 1-4.

- *Malik, S., & Salerno, J. M. (2015) Biases against LGBT individuals in the legal system. *The Jury Expert*, 26, 1-8.
- *Peter-Hagene, L. C., *Jay, A., & Salerno, J. M. (2014). The emotional components of moral outrage and their effect on mock juror verdicts. *The Jury Expert*, 26, 1-20.
- Salerno, J. M., & Bottoms, B. L. (2010). Unintended consequences of toying with jurors' emotions: The impact of disturbing emotional evidence on jurors' verdicts. *The Jury Expert*, 22, 16-25.

Book Chapters

- Peter-Hagene, L. C., *Bean, S. R., & Salerno, J. M. (2023). Emotion and legal decision-making. Chapter to appear in K. Scherr and D. DeMatteo (Eds.), *The Oxford Handbook of Psychology and Law*. Oxford University Press.
- *Phalen, H. J., Salerno, J. M., & Nadler, J. (2021). Emotional evidence in court. Chapter to appear in S. Bandes & J. Madiera (Eds.). *Handbook on Law and Emotion*. Edward Elger Publishing.
- Peter-Hagene, L. C., *Phalen, H. J., & Salerno, J. M. (2019). Jury Decision-Making. In N. Brewer & A. Douglas (Eds.), *Psychology & Law: An Empirical Perspective*, Volume 2. New York: Guilford Publications.
- Salerno, J. M., *Stevenson, M. C., *Najdowski, C. N., *Wiley, T. R. A., Bottoms, B. L., & *Peter-Hagene, L. C. (2014). The application of sex offender registry laws to juvenile offenders: Biases against stigmatized adolescents. In M. K. Miller & J. C. Chamberlain (Eds.) *Psychology, law, and the wellbeing of children*. Oxford: Oxford University Press.
- Salerno, J. M., *Stevenson, M. C., Bottoms, B. L., *Najdowski, C. J., *Wiley, T. R. A., & *Doran, R. (2010). Public attitudes toward applying sex offender registration laws to juvenile offenders. In J. M. Lampinen, & K. Sexton-Radek (Eds.), *Protecting children from violence: Evidence based interventions*. New York: Psychology Press.
- *Reynolds, C. E., *Najdowski, C. J., Salerno, J. M., *Stevenson, M. C., *Wiley, T. R. A., & Bottoms, B. L. (2010). Public perceptions of registry laws for juvenile sex offenders. In F. Columbus (Ed.), *Youth violence: Causes, warning signs and prevention*. Hauppauge, NY: Nova Science Publishers, Inc.
- *Ducker, J. N., Salerno, J. M., *Najdowski, C. J., Bottoms, B. L., & Goodman, G. S. (2009). Child victims, child offenders: An introduction through legal cases. In B. L. Bottoms, *C. J. Najdowski, & G. S. Goodman (Eds.), *Children as victims, witnesses, and offenders: Psychological science and the law*. New York: Guilford Press.

SELECTED AWARDS AND HONORS

- Nominated for ASU Outstanding Faculty Mentor Award, 2023
- ASU Presidential Award for Innovation (Team Award), 2020
- Rising Star Award, 2017, *Association for Psychological Science*
- Outstanding Research Award, 2017, ASU New College of Interdisciplinary Arts and Sciences
- Saleem Shah Early Career Award, 2017, American Psychology-Law Society (APA Div. 41; APLS) & American Academy of Forensic Psychology

- ASU Leadership Academy (Forensics Team), 2017-2018, ASU Office of Knowledge Enterprise Development
- College Marshall, 2017, ASU New College of Interdisciplinary Arts and Sciences
- Dissertation Award, 3rd place, 2013, APLS
- Poster Award, 2012, Society for Personality and Social Psychology (SPSP)
- Outstanding Research Award Honorable Mention, 2012, SPSP Graduate Student Committee
- Travel Award (\$500), 2012, SPSP
- UIC Dean's Scholar Award (stipend plus tuition waiver valued at over \$40,000), 2011
- Summer Institute in Social Psychology, 2011, NSF & SPSP, Princeton University
- SPSP sponsorship, European Association of Social Psychology Summer School (\$750), 2010, Aegina, Greece
- Christopher B. Keys Award for Early Outstanding Research Achievement (\$500), 2009
- UIC College of Liberal Arts and Sciences Scholarship (\$1000), 2008
- NSF Research Experience for Undergraduates Fellow (2003), Middlebury College

SELECTED MEDIA COVERAGE (WITH HYPERLINKS)

[Don't get mad, get equal: Putting an end to misogyny in science.](#) (June, 2023). *Nature Magazine*.

[Arizona will would end an effort to stop racial bias in jury selection before it begins.](#) *Arizona Republic Op-Ed*.

[They called 911 for help. Police and prosecutors used a new junk science to decide they were liars.](#) (December, 2022). *ProPublica*.

[Who can you safely trust with your secrets?](#) (April, 2022). *Psychology Today*.

[There's a secret to keeping secrets.](#) (February, 2022). *The Wall Street Journal*.

[Study examines decline in civil and criminal jury trials and how to bring them back](#) (January, 2021). *ABA Journal*.

[Why Serena Williams's frustration was far too familiar for many black women](#) (September, 2018). *The Washington Post*.

[How women are turning centuries of silence into rage.](#) (September, 2018). *Elle*.

[Men who scream at work aren't 'passionate.' they're abusive.](#) (September 4, 2018). *Glamour*.

[Women are punished for expressing anger but men are rewarded.](#) (July, 2018) The Takeaway podcast.

[Study: Gender bias can blind justice.](#) (June, 2018) *U.S. News*.

[The rise of the victims'-rights movement](#) (May 21, 2018). *The New Yorker*.

[Disgust reactions to gruesome photographs](#) (March, 2018). *Excited Utterance* podcast.

[Research studying effects on jurors of seeing crime-scene photos in color \(May, 2017\).](#) Radio interview with local NPR Affiliate.

[For gruesome crimes, color photos may lead to guilty verdicts](#) (April, 2017). *Pacific Standard Magazine*.

[Fact-checking is largely irrelevant because deceit is not what's causing moral outrage, Clinton's gender is](#) (September, 2016). *Huffington Post*.

[ASU study shows disparity in men vs women's actions](#) (February, 2016). *Fox 10 News*.

Video segment available at: <http://www.fox10phoenix.com/news/arizona-news/93364742-story>

[Women who show anger are taken less seriously](#) (October, 2015). *New York Magazine*.

[People reward angry men but punish angry women, study suggests](#) (October, 2015). *Huffington Post*.

[Women who express anger lose influence over their peers, study claims](#) (October, 2015). *The Independent*.

[Study reveals a double standard about anger in the office when it comes to women](#) (October, 2015). *Fox News*.

[Office anger: how to win people over by losing your temper](#) (October, 2015). *The Telegraph*.

[Why angry men are more influential than angry women](#) (October, 2015). *Time Magazine*.

[Angry women lose influence](#) (October, 2015). *The Express Tribune with the International New York Times*.

Interview with Rhod Sharp (October 13th, 2015) [audio clip: [Short Clip](#)]. *BBC Up All Night*.

Audio clip available at: <http://www.bbc.co.uk/programmes/p0353532>

[Anger reduces women's ability to influence others](#) (October, 2015). *Pacific Standard Magazine*.

[It's camera time](#) (February, 2015). *Huffington Post*.

[Emotion is not the enemy of reason](#) (September, 2014). *National Geographic*.

INVITED PRESENTATIONS

Salerno, J.M., Lisko, K. (November, 2022). *Research Meets Reality: Interrupting Implicit Bias with Jurors and Judges*. New Jersey Judicial College. Trenton, NJ.

Salerno, J. M. (September, 2022). *The Impact of Experienced and Expressed Emotion Expression in Legal Factfinding*. Cornell Law School, Ithaca, NY.

Salerno, J. M. (September, 2022). *The Impact of Men and Women Expressing Emotion in Court*. Cornell Women's Law Coalition, Ithaca, NY.

Salerno, J. M. (June, 2022). *Life Without Peremptory Challenges*. Civil practice and procedure committee CLE. Arizona State Bar Convention. Phoenix, AZ.

Salerno, J. M. (May, 2022). *Peremptory Challenges (panel): What is happening, and what has been done with the Salerno research?* Annual Meeting of the American Society of Trial Consultants. Denver, CO.

Salerno, J. M., Spivack, D., Hans, V., Ross, L., & Campbell, J. (May, 2022). *Extended voir dire Predicts jurors' biased processing better than minimal voir dire*. Annual Meeting of the American Society of Trial Consultants. Denver, CO.

Salerno, J. M. (January, 2022). *Arizona's groundbreaking venture... Eliminating peremptory challenges in jury selection*. Virtual webinar for the National Association of Presiding Judges and Court Officials.

Salerno, J. M. (February, 2021). *Differential reactions to emotion expression in legal settings as a function of gender and race*. Society for Personality and Social Psychology: Pre-conference meeting for Group Processes and Intergroup Relations (virtual conference).

Salerno, J. M. (March, 2021). *Differential reactions to emotion expression in forensic settings as a function of gender and race*. Social Psychology Brownbag Series, University of Illinois at Chicago, Chicago, IL.

Salerno, J. M. (October, 2020). *The impact of minimal versus extended Voir Dire and judicial rehabilitation in civil cases*. Experimental Empirical Methods in Legal Scholarship, Northwestern University, Chicago, IL.

Salerno, J. M. (September, 2019). *The impact of experienced and expressed emotion in legal settings*. Stavish Chair in the Social Sciences Invited Colloquium. Iowa State University, Ames, IA.

Salerno, J. M. (June, 2019). *Emotion in the courtroom*. University of New South Wales, Sydney, Australia.

Salerno, J. M. (June, 2019). *Emotional dynamics in the courtroom*. Federal Judicial Center National Workshop. New York, NY.

- Salerno, J. M. (April, 2019). *NYU Academic Roundtable on Civil Juries*. New York, NY.
- Salerno, J. M. (April, 2019). *Emotion and civil justice*. Clifford Symposium on Civil Justice. DePaul University, Chicago, IL.
- Salerno, J. M. (December, 2018). *Emotional dynamics in the Courtroom*. John Jay College of Criminal Justice, New York, NY.
- Salerno, J. M. (November, 2018). *Emotional evidence in court*. Federal Defender and Criminal Justice Act Seminar. Federal Public Defender's Office for the Northern and Southern Districts of Iowa.
- Salerno, J. M. (June, 2018). *The role of experiencing and expressing moral emotions in legal decision making*. Ryerson University, Toronto, CA.
- Salerno, J. M. (April, 2018). *Emotional influences on juror decisions*. Denver Empirical Justice Institute, University of Denver, Sturm College of Law. Denver, CO.
- Salerno, J. M. (April, 2017). *Emotion in jury decision making*. American College of Trial Lawyers, Phoenix, AZ.
- Salerno, J. M. (March, 2017). *Saleem Shab Early Career Award Address: The role of emotion in legal decision making*. Annual meeting of the American Psychology-Law Society, Seattle, WA.
- Salerno, J. M. (February, 2017). *Crime and punishment*. Lincoln Center for Applied Ethics, Arizona State University.
- Salerno, J. M. (August, 2016). *Legal outcomes for LGBT youth*. Annual meeting of the American Psychological Association, Washington, D. C. (invited, but could not attend).
- Salerno, J. M. (January, 2016). *Perceptions of sexual malleability explain differential punishment of gay and lesbian sexual behavior*. Social Psychology, Law & Policy preconference of the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Salerno, J. M. (April, 2016). *The effect of negative emotions on individual- and group-level jury decision making*. Kansas State University.
- Salerno, J. M. (August, 2015). *The emotional side of jury decision making*. Centre for Research in Social Psychology, University of Queensland.
- Salerno, J. M. (February, 2015). *Emotion expression creates race and gender gaps in minority influence during mock jury deliberation*. Barrett Honors College, Arizona State University.
- Salerno, J. M. (November, 2014). *The emotional side of juror and jury decision making*. Invited paper presented at the Master Seminar for Cognitive Science, Ethics and the Law, University of Arizona.
- Salerno, J. M. (February, 2014). *The emotional side of juror and jury decision making*. Invited paper presented at Society for Personality and Social Psychology: Pre-conference meeting for Social Psychology & Law, Austin, TX.
- Salerno, J. M. (November, 2013). *The emotional side of juror and jury decision making*. Social Psychology Seminar Series, University of Iowa.

Salerno, J. M. (November, 2011). Discussant, Sixth Annual Conference on Empirical Legal Studies, Northwestern University, Chicago, IL.

Salerno, J. M., & Bottoms, B. L. (September, 2011). *Juror versus Jury Decision Making: Implications for Group Process*. Social Psychology Seminar Series, Indiana University, Bloomington.

Salerno, J. M., Stevenson, M. C., Najdowski, C. J., Wiley, T. R. A., Bottoms, B. L. (May, 2008). *Public perception of the application of sex offender registration laws to juvenile sex offenders*. Invited paper presented at Association for Psychological Science: Annual Convention pre-conference meeting for Preventing Child Maltreatment, Chicago, IL.

Salerno, J. M. (February, 2005). *Effects of cross-examination, deliberation and need for cognition on jurors' ability to evaluate the quality of scientific testimony*. Invited talk sponsored by Psychology Club, Middlebury College, Middlebury, VT.

CONFERENCE PRESENTATIONS

Chaired Symposia

Markquart, A., Salerno, J. M., & Murphy, B. (2024, March). The junk science of 911 call analysis. Annual Meeting of the Innocence Network Conference. New Orleans, LA.

Salerno, J. M., & Hunt, J. (March, 2023). *The impact of racial bias in mock jury selection, composition, and decision-making*. Symposium at the Annual American Psychology-Law Society Conference, Philadelphia, PA.

Salerno, J. M. (March, 2023). *Innovations in detecting racial bias in experimental and real-world data from legal contexts*. Symposium at the Annual American Psychology-Law Society Conference, Philadelphia, PA.

Salerno, J. M., & Kassin, S. (March, 2022). *Falling under the lens of suspicion: What behaviors turn witnesses into suspects?* Symposium presented at the annual American Psychology-Law Society Conference, Denver, CO.

Salerno, J. M. (March, 2020). *Evaluating visual evidence*. Symposium presented at the 2020 annual meeting of the American Psychology-Law Society, New Orleans, LA.

Salerno, J. M., & Peter-Hagene, C. L. (March, 2020). *Emotions and jurors' judgments: The role of graphic evidence, disgust, and perceived emotionality*. Symposium presented at the 2020 annual meeting of the American Psychology-Law Society, New Orleans, LA.

Greenaway, K. H., Kalokerinos, E. K., & Salerno, J. M. (October, 2015). *Emotion experience and expression In Situ: The who, when, where, and how of social outcomes of emotion*. Symposium presented at the 2015 annual meeting of the Society for Experimental Social Psychology, Denver, CO.

Stevenson, M.C., & Salerno, J. M. (March, 2015). *Emotion in law: disgust as a predictor and mediator of legal judgments*. Symposium presented at the annual meeting of the American Psychology-Law Society, San Diego, CA.

Salerno, J. M., & Stevenson, M. C. (March, 2014). *Should adolescents' consensual sexual behavior be punished under sex offender laws? This ambiguity breeds modern bias against stigmatized groups*. Symposium presented at the annual meeting of the American Psychology-Law Society, New Orleans, LA.

Salerno, J. M., & Stevenson, M. C. (March, 2013). *Counterintuitive race effects in legal decision making: Unexpected leniency toward African American defendants*. Symposium presented at the annual meeting of the American Psychology-Law Society, Portland, OR.

Conference and Symposium Papers

Salerno, J. M., Spohn, C., Phalen, H. J., Wulff, A., Yan, S., Fradella, H., & Beety, V. (2024, May). *The impact of Arizona's 2022 Ban on peremptory challenges*. Paper to be presented at the annual meeting of the Law & Society meeting, Denver, CO.

*Lawrence, M., Salerno, J. M., Bean, S. B., Duran, N., Kassin, S. (2024, May). *What makes police suspicious of interviewees?* Paper to be presented at the annual meeting of the Law & Society meeting, Denver, CO.

Phalen, H.J., Salerno, J.M., *Fine, A., *Bean, S., *Bettis, T., Bussey, L., Olson, B., & Schweitzer, N.J. (February 2024) *Examining the impact of different types of emotion and expressor race on influence: Which measure of emotion is best?* Paper to be presented at the 2024 Emotion Preconference to the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.

*Eerdmans, R.E., *Lawrence, M. L., Smalarz, L., & Salerno, J. M. (2024, February). *Revising the External Motivation to Respond without Prejudice Scale*. Poster to be presented at the Group Processes and Intergroup Relations Preconference at the Society for Personality and Social Psychology Annual Convention, San Diego, CA.

Phalen, H.J., Salerno, J.M., *Fine, A., *Bean, S., *Bettis, T., *Bussey, L., *Olson, B., & Schweitzer, N.J. (2024, March) *Seen but not heard: The effects of race and emotional expression on jurors' influence in deliberation*. Paper to be presented at the 2024 annual meeting of the American Psychology-Law Society Conference, Los Angeles, CA.

**Reeder, I., Wulff, A., *Bean, S., *Ienaga, M., *Sarraf, M., *Stern, C., Duran, N., Salerno, J. M., (2024, March). *Suspiciousness: Behaviors that lead to 911 callers becoming suspects*. Paper to be presented at the American Psychology-Law Society Conference, Los Angeles, CA.

*Lawrence, M. L., Salerno, J. M., Hans, V., Campbell, J. C., & *Saiter, E. (2024, March). *The role of implicit and explicit bias in mock jurors' decisions about civil trials*. Paper to be presented at the annual meeting of the American Psychology-Law Society, Los Angeles, CA.

*Gittings, K. L., *Lawrence, M. L., Duran, N., *Yurgel, J., *Coakley, B., *Gnerer, R., *King, N., *Ellersick, G., & Salerno, J.M. (2024, March). *Behind the call: Exploring the characteristics of exonerees who call 911*. Data Blitz to be presented at the American Psychology-Law Society Conference, Los Angeles, CA.

*Bean, S.R., Salerno, J.M., Duran, N., & Kassin, S.M. (2024, March). *911 calls in court: The relationship between perceptions of a defendant's emotionality and convictions*. Paper to be presented at the American Psychology-Law Society Conference, Los Angeles, CA.

*Bettis, T., & Salerno, J. (2024, March). *The effect of dehumanizing language in the courtroom on judgments about Black and White defendants*. Paper to be presented at the American Psychology-Law Society Conference, Los Angeles, CA.

Spohn, C., Salerno, J.M., Fradella, H., Yan, S., & Beety, V. (2023, November). *Eliminating Peremptory Challenges and Jury Diversity: Evidence from Arizona*. American Society of Criminology, Philadelphia, PA.

Salerno, J. M., *Bean, S., Duran, N., Kassin, S. (2023, June). *Emotion expression on 911 calls: Is the caller keeping their involvement in the crime a secret?* Paper presented at the Annual Meeting of the European Association of Social Psychology. Krakow, Poland.

*Lawrence, M. L., Salerno, J., *Kulak, K., Smalarz, L., *Eerdmans, R., & **Dao, T. (2023, June). “You’re studying racial bias”: How awareness that the study is about race influences mock jurors’ verdict decisions. Paper to be presented at the annual meeting of the Law & Society Association, San Juan, Puerto Rico.

*Bettis, T., Salerno, J. M., *Gitting, K. (2023, June). *The impact of dehumanizing language to describe a capital defendant in court*. Paper to be presented at the annual meeting of the Law & Society Association, San Juan, Puerto Rico.

Growns, Bl, *Towler, A., *Dunn, J. D., Salerno, J.M., Schweitzer, N. J. & Dror, I. E. (2023, August). *What makes an expert an expert?: psychological mechanisms and training in forensic feature-comparison expertise*. Annual Meeting of the Society of Applied Research in Memory and Cognition.

*Eerdmans, R. E., Smalarz, L., *Lawrence, M. L., *Kulak, K., & Salerno, J. M. (2023, March). *Counterintuitive race effects in legal and non-legal experimental contexts*. Paper presented at the Annual American Psychology-Law Society Conference, Philadelphia, PA.

*Bussey, L., Schweitzer, N.J., & Salerno, J.M. (2023, March). *The effects of post-information emotion on certainty of trial evaluations*. Poster presented at the annual American Psychology-Law Society Conference, Philadelphia, PA.

*Lawrence, M., Salerno, J., *Kulak, K., Smalarz, L., *Eerdmans, R., & *Dao, T. (2023, March). *The role of social desirability and establishing non-racist credentials on mock juror decisions about Black defendants*. Paper presented at the annual American Psychology-Law Society Conference, Philadelphia, PA.

*Lawrence, M., *Eerdmans, R., **Alamy, H., *Kulak, K., Smalarz, L., & Salerno, J. (2023, March). Testing a revised measure of external motivation to respond without racial prejudice. Poster presented at the annual American Psychology-Law Society Conference, Philadelphia, PA.

Smalarz, L., *Eerdmans, R., *Lawrence, M., *Kulak, K., **Conley, K., **Chin, J., *Pomerleau, L., & Salerno, J. (2023, March). *Counterintuitive race effects in legal and non-legal contexts*. Paper presented at the annual American Psychology-Law Society Conference, Philadelphia, PA.

*Phalen, H. J., *Adamoli, M., & Salerno, J. M. (2023, March). *Moral emotional responses to seeing pre- and post-death photographs of a murder victim predicting guilt judgments*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Atlanta, GA.

*Phalen, H. J., Salerno, J. M., Nadler, J., *Fine, A., *Bean, S., *Adamoli, M., *Bettis, T., *Bussey, L., *Olson, B., **Moore, R., Schweitzer, N.J., & Bandes, S.A. (2023, March). The impact of gruesome photographs and jury instructions on jury deliberation. [Symposium]. Paper presented at the 2023 annual meeting of the American Psychology-Law Society, Philadelphia, PA.

*Bettis, T., *Lawrence, M., *Phalen, H. J., **Enciso, L., **Sarraf, M., **Dao, T., **Stern, C., & Salerno, J. M. (2023, March). The relationship between regional gender implicit bias and female attorneys’ representation and success in civil cases. Paper presented at the Annual meeting of the American Psychology-Law Society, Philadelphia, PA.

*Bean, S., *Phalen, H. J., Salerno, J. M., Smalarz, L., Schweitzer, N.J., Campbell, J.C., & Campbell, A. (2023, March). The relationship between compensatory and punitive damage awards. Data blitz presented at the annual meeting of the American Psychology-Law Society, Philadelphia, PA.

*Fine, A., *Phalen, H. J., Salerno, J. M., Grows, B., *Walters, A., *Bussey, L., & *Olson, B. (2023, March). A systematic review of the moderating effects of deliberation. [Symposium]. Paper presented at the 2023 annual meeting of the American Psychology-Law Society, Philadelphia, PA.

*Gittings, K., *Phalen, H. J., Salerno, J. M., & *Adamoli, M. (2023, March). The Impact of pre- and post-harm victim photographs on jurors' opinions of victims and guilt judgments. Paper presented at the annual meeting of the American Psychology-Law Society, Philadelphia, PA.

**Thomas, S., *Eedermans, R., *Gittings, K., *Phalen, H. J., *Lawrence, M., **Reeder, I., **Villalobos-Lopez, A., **Kweme, C., & Salerno, J. M. (2023, March). The effects of attorney race and local racial bias on civil trial outcomes. Poster presented at the annual meeting of the American Psychology-Law Society, Philadelphia, PA.

Spohn, C., Salerno, J. M., Beety, V., Fradella, H., & Yan, S. (2022, November). *In their own words: Judges and trial attorneys react to Arizona's 2022 ban on peremptory challenges*. Paper to be presented at the annual meeting of the American Society of Criminology, Atlanta, GA.

Salerno, J. M. (May, 2022). *The impact of gruesome photographs, emotion-awareness jury instructions, and deliberation on mock juror verdicts*. Paper to be presented at the annual meeting of the Law and Society Association, Lisbon, Portugal.

*McCoy, A., & Salerno, J.M. (March, 2022). *Perceptions of female attorneys defending men accused of sexual harassment against women*. Poster presented at the annual American Psychology-Law Society Conference, Denver, CO.

*Lawrence, M., & Salerno, J.M. (March, 2022). *The "Dispassionate Judge": Attorneys' and judges' beliefs about legal factfinders' emotional reactions to evidence in legal decisions*. Poster presented at the annual American Psychology-Law Society Conference, Denver, CO.

*Eerdman, R., *Kulak, K., Salerno, J. M., & Smalarz, L. (March, 2022). *The impact of moral credentialing on mock juror judgements about a Black defendant*. Poster presented at the annual American Psychology-Law Society Conference, Denver, CO.

*Phalen, H.J., Salerno, J. M., & Schweitzer, N.J. (March, 2022). *The influence of neuroimages and type of pain on decisions in a civil case*. Paper presented at the annual American Psychology-Law Society Conference, Denver, CO.

*Bettis, T., *Phalen, H., *Bean, S., Salerno, J., Campbell, J. (March, 2022). *Moral emotions, Judicial Rehabilitation, and the Effects on Juror Judgements*. Data-Blitz presented at the annual American Psychology-Law Society Conference, Denver, CO.

*Bean, S. R., Salerno, J. M., Duran, N., & Kassin, S., *Bussey, L., *Olson, B., & *Phalen, H. (March, 2022). What makes people suspicious? Identifying behavioral predictors of suspicion toward 911 callers. Paper presented at the annual American Psychology-Law Society Conference, Denver, CO.

Salerno, J. M., *Bean, S. R., Duran, N., Kassin, S. (March, 2022). *Lack of emotion in 911 calls increases police officers' suspicion due to violation of expectations and moral typecasting*. Paper presented at the annual American Psychology-Law Society Conference, Denver, CO.

*Ryan, S. S., *Bean, S. R., Duran, N., Salerno, J. M., *Michaels, A., *Banko, J., *Aceves, N., *Anderson, C., *Moore, R., & *Etcitty, H. (March, 2022). *Linguistic behaviors in real 911 calls reporting violent crimes*. Paper presented at the annual American Psychology-Law Society Conference, Denver, CO.

*Phalen, H. J. & Salerno, J. M. (February, 2022). *Examining the White male dominance in civil mock juries: Does the influence of White men depend on jury composition?* Poster presented at the 2022 annual meeting of the Society for Personality and Social Psychology, San Francisco, CA.

Slepian, M. L., & Salerno, J. M. (July, 2021). *Revealing others' secrets*. Paper presented at the annual meeting of the International Association for Conflict Management. (virtual).

Salerno, J. M. (June, 2021). *The impact of minimal versus extended voir dire and judicial rehabilitation in civil cases*. Paper presented at the annual Meeting of the American Society of Trial Consultants.

Salerno, J. M. (February, 2021). *The consequences of expressing emotion in legal settings for credibility and legal decisions*. Future of Forensic Science Initiative Workshop. Arizona State University.

Salerno, J. M., *Sanchez, M. J. (February, 2021). *Trust in and attributions for police use of force based on officer gender and race*. Paper presented at the annual meeting of the Society for Personality and Social Psychology.

Campbell, J. C., Salerno, J. M., *Phalen, H. J., *Bean, S., Hans, V., Ross, L., & *Spivack, D. (cancelled due to COVID). *The impact of voir dire and judicial rehabilitation on mock civil juror decisions*. Paper to be presented at the annual meeting of the Law & Society Association.

*Phalen, H. J., & Salerno, J. M. (cancelled due to COVID). A Social Relations Model analysis of civil mock juries: Predictors of influence and receptiveness to influence. Paper to be presented at the annual meeting of the Law & Society Association.

Nadler, J., Salerno, J. M., *Bailey, B., & *Phalen, H. J. (April, 2020) *Gruesome Photographs in the Courtroom: The Influence of Victim Race on Emotion and Verdicts*, Law and Social Science Colloquium, University of Virginia Law School, Charlottesville, VA (online presentation).

Nadler, J., Salerno, J. M., *Bailey, B., & *Phalen, H. J. (February, 2020). *Gruesome Photographs in the Courtroom: The Influence of Victim Race on Emotion and Verdicts*, Colloquium on Law & Courts, Columbia University Law School, New York, NY.

*Phalen, H. J., Salerno, J.M., & Schweitzer, N. J. (March, 2020). *The influence of neuroimages and type of pain on damage awards*. Paper presented at the annual meeting of the American Psychology-Law Society.

*Adamoli, M., Salerno, J.M., & *Phalen, H. J. (March, 2020). *The impact of pre- and post-mortem victim photographs on mock jurors' emotions and verdicts*. Paper presented at the annual meeting of the American Psychology-Law Society.

*Bean, S., Salerno, J.M., & *Phalen, H. J. (March, 2020). *The Effect of Timing and Repeated Exposure to Gruesome*

Photographic Evidence on Mock Jurors' Emotions and Judgments. Paper presented at the annual meeting of the American Psychology-Law Society.

*Bailey, B. L., Salerno, J.M., & Nadler, J. (March, 2020). *Gruesome Photographs Increase Convictions for White, but not Black Victims.* Paper presented at the annual meeting of the American Psychology-Law Society.

Diamond, S. S., & Salerno, J. M. (February, 2020). *The disappearing jury.* Paper presented at the annual midyear meeting of the American Bar Association, Austin, TX.

Diamond, S. S., & Salerno, J. M., & Loquvam, S. (January, 2020). *The pressures that produce the disappearing jury.* Paper presented at the annual *Louisiana Law Review Symposium*, Baton Rouge, LA.

*Bean, S., Salerno, J. M., Duran, N. D., Kassin, S. M. (March, 2019). *Falling under the lens of suspicion: Expressing "just enough" emotion in 911 calls.* Paper presented at the American Psychology-Law Society.

****Awarded the Outstanding Graduate Student Presentation**

*Phalen, H.J., Salerno, J.M., *Bean, S., *Adamoli, M., *Gutierrez, V. (March, 2019). *Explanations for male versus female attorneys' anger expression in court.* Paper presented at the American Psychology-Law Society.

*Adamoli, M., & Salerno, J. M. (March, 2019). *Living victim photographs during a homicide trial leads to more guilty verdicts.* Paper presented at the American Psychology-Law Society.

Salerno, J. M. (July, 2019). *Emotionally Evocative Evidence in Court.* Paper to be presented at the meeting of the International Academy of Law and Mental Health. Rome, Italy.

Salerno, J. M., Diamond, S. S., & Loquvam, S. (January, 2019). *The declining jury trial.* Paper presented at the annual midyear meeting of the American Bar Association, Las Vegas, NV.

Salerno, J. M., & *Phalen, H. J. (November, 2018). *Predictors of negative reactions to female attorneys expressing anger in court.* Paper presented at the Conference on Empirical Legal Studies. Ann Arbor, MI.

Slepian, M. L., *Sun, K. Q., & Salerno, J. M. (August, 2018) *Do unto others what you seek to avoid: Revealing secrets in the workplace.* Paper presented at the annual meeting of the Academy of Management, Chicago, IL.

Salerno, J.M. (June, 2018). *The effect of gruesome photographs and bodily awareness on juror decision making.* Paper presented at the European Association of Psychology and Law, Turku, Finland.

Salerno, J.M., *Phalen, H.J., & *Reyes, R. (June, 2018). *Closing with emotion: Expressing anger helps male attorneys, but hurts female attorneys.* Paper presented at the annual meeting of the Law and Society Association, Toronto, CA.

*Sanchez, J., Salerno, J. M. (March, 2018). *Perceptions of Officers who Use Force in Police-Civilian Interactions.* Paper presented at the annual meeting of the American Psychology-Law Society, Memphis, TN.

*Phalen, H.J., Salerno, J. M., & *Reyes, R. (March, 2018). *Expressing anger makes male attorneys more effective, but female attorneys less effective.* Paper presented at the annual meeting of the American Psychology-Law Society, Memphis, TN.

****Awarded the Outstanding Graduate Student Presentation**

*Buechler, J., Stevenson, M.C., Salerno, J. M., Bottoms, B. L. (March, 2018). *Attorneys' gender, race, and emotion affect jurors' perceptions of attorney effectiveness*. Poster presented at the annual meeting of the American Psychology-Law Society, Memphis, TN.

*Phalen, H.J., Salerno, J. M., & *Reyes, R. (February, 2018). *Expressing anger makes male attorneys more effective, but female attorneys less effective*. Paper to be presented at the bi-annual meeting of the Social Psychologists of Arizona, Tempe, AZ.

Slepian, M.L., Salerno, J.M., McDonald, R. I. (October, 2017). *Secret votes in the 2016 U.S. presidential election*. Paper to be presented at the annual meeting of the Society for Experimental Social Psychology, Boston, MA.

Salerno, J. M. (July, 2017). *Seeing red: Mock jurors' disgust responses to gruesome photographs increase convictions*. Paper presented at the meeting of the European Association of Social Psychology, Granada, Spain.

Salerno, J. M. (June, 2017). *Viewing gruesome photographs in black-and-white rather than color decreases mock jurors' disgust reaction and conviction rate*. Paper accepted, but I was unable to present it at the annual meeting of the Law and Society Association, Mexico City, Mexico.

**Fletcher, S., **Caraveo Parra, D., Salerno, J. M., & Fradella, H. (March, 2017). *Prosecutors' judgments and recommendations are biased against gay male, but not lesbian, youth for voluntary sexual activity with a peer*. Paper presented at the annual meeting of the American Psychology-Law Society, Seattle, WA.

*Reyes, R., & Salerno, J. M. (January, 2017). *Would you prefer to hire an angry lawyer? Perceptions of angry male and female lawyers*. Poster presented at the SPSP Social Psychology & Law Pre-Conference, San Diego, CA.

Salerno, J. M. (September, 2016). *It's just a phase: Perceptions of sexual malleability predict differential punishment of gay and lesbian sexual behavior*. Talk presented at the Person Memory Interest Group Pre-Conference for the Society for Experimental Social Psychology, Lake Arrowhead, CA.

*Sanchez, M. J., Salerno, J. M., Nadler, J., *Malik, S., **Macias, A., **Fletcher, S., & **Caraveo-Parra, D. (January, 2016). *The effect of gruesome photographs and jury instructions on juror decision making*. Poster presented at the annual meeting of the Society for Personality and Social Psychology: Pre-conference meeting for Social Psychology & Law, San Diego, CA.

*Burd, K., Ceci, S. J., & Salerno, J. M. (March, 2016). *Mitigating the biasing impact of emotions and morality: Cognitive training, juror emotionality, and juror decision-making*. Talk presented at the annual meeting of the American Psychology-Law Society, Atlanta, GA.

*Peter-Hagene, L. C., Salerno, J. M. (March, 2016). *The dual effects of emotion suppression on jurors' memory, racial bias, and negative emotion*. Talk to be presented at the annual meeting of the American Psychology-Law Society, Atlanta, GA.

*Malik, S. & Salerno, J. M. (March, 2016). *Leniency toward lesbians: Perceptions of femininity and sexual malleability affect punishment of juvenile sex offenders*. Talk to be presented at the annual meeting of the American Psychology-Law Society, Atlanta, GA.

*Sanchez, M. J., & Salerno J. M. (March, 2016). *Perceptions of and punitiveness toward police officers who commit crimes*. Poster presented at the annual meeting of the American Psychology-Law Society, Atlanta, GA.

Salerno, J. M., & *Peter-Hagene, L. (October, 2015). *Emotion expression creates race and gender gaps in minority influence during group decision making*. Talk presented at the annual meeting of the Society for Experimental Social Psychology, Denver, CO.

Salerno, J. M. (March, 2015). *Gruesome photographs in color versus black-and-white increase guilt confidence: The mediating role of disgust*. Talk presented at the annual meeting of the American Psychology-Law Society, San Diego, CA.

*Jay, A., Salerno, J. M., & *Ross, R. (March, 2015). *When hurt heroes do harm: The role of collective guilt in leniency toward veteran defendants*. Talk presented at the annual meeting of the American Psychology-Law Society, San Diego, CA.

Salerno, J. M., **DeVault, A., *Malik, S., Stevenson, M. C. (February, 2015). *It's just a phase: Perceptions of sexual malleability predict differential punishment of gay and lesbian adolescent sexual behavior*. Talk presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

*Peter-Hagene, L. C., Bottoms, B. L., & Salerno, J. M. (2015, February). *Is the cure worse than the disease? Emotion suppression impairs memory for case facts and increases punitiveness for jurors with low emotion-regulation self-efficacy*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.

*Malik, S., & Salerno, J. M. (February, 2015). *Differential perceptions of the malleability of gay men's versus lesbians' sexuality predicts more lenient punishment for female sex offenders*. Talk presented at Society for Personality and Social Psychology, Long Beach, CA.

Salerno, J. M., Bottoms, B. L., & *Peter-Hagene, L. C. (November, 2014). *The wrong arguments in the "right" hands: Reliance on central and peripheral heuristics help groups agree on better decisions*. Talk presented at the annual Conference on Empirical Legal Studies, The University of California, Berkeley, School of Law.

Salerno, J. M., *Peter-Hagene, L. C., & **Devault, A. (July, 2014). *Emotion expression creates race and gender gaps in minority influence during mock jury deliberation*. Talk presented at the biannual meeting of the European Association for Social Psychology, Amsterdam, Netherlands.

Salerno, J. M., & *Peter-Hagene, L. C. (June, 2014). *The interactive effect of anger and disgust in moral outrage and legal judgments*. Talk presented at the annual meeting of the International Society for Justice Research, New York, NY.

*Jay, A. C., *Ross, R., & Salerno, J. M. (February, 2014). *War hero or violent criminal? The effect of defendant veteran status and PTSD in criminal court*. Talk presented at Society for Personality and Social Psychology: Pre-conference meeting for Social Psychology & Law, Austin, TX.

Salerno, J. M., **DeVault, A., & *Stevens, J. (March, 2014). *Why are we more lenient on "Lipstick Lesbians" than other gay offenders? Differences in perceived sexuality malleability and intent predict punishment*. Talk presented at the annual meeting of the American Psychology-Law Society, New Orleans, LA.

*Jay, A. C., Salerno, J. M., Murphy, M. C., & Bottoms, B. L. (March, 2014). *Gender bias in perceived criminality of adolescent "sex" offenders*. Talk presented at the annual meeting of the American Psychology-Law Society, New Orleans, LA.

*Martin, J. D., & Salerno, J. M. (March, 2014). *Minority influence during jury deliberation: Differential information processing of Black versus White holdout jurors' arguments*. Talk presented at the annual meeting of the American Psychology-Law Society, New Orleans, LA.

**DeVault, A., & Salerno, J. M. (March, 2014). *Motivation underlying the punishment of juvenile sex offenders depends on the gender, sexual orientation, and femininity of the offender*. Poster presented at the annual meeting of the American Psychology-Law Society, New Orleans, LA.

Salerno, J. M., & *Peter-Hagene, L. C. (June, 2013). *How gender, race, and emotion expression affect holdout jurors' influence during jury deliberation*. Talk presented at the annual meeting of the Law and Society Association, Boston, MA.

Salerno, J. M., & *Peter-Hagene, L. C. (March, 2013). *Incidental—but not integral—emotional evidence moderates the effect of defendant race on guilt judgments*. Talk presented at the annual meeting of the American Psychology-Law Society, Portland, OR.

Salerno, J. M., *Peter-Hagene, L. C. & Lytle, B. (January, 2013). *One angry woman: Emotion expression minority influence in a jury deliberation context*. Talk presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.

Salerno, J. M., Lytle, B., & **Cunningham, J. (June, 2012). *Emotion and jury deliberation: Does expressing emotion make stereotyped holdout jurors more or less persuasive?* Talk presented at the annual meeting of Law and Society, Honolulu, HI.

Salerno, J. M., Bottoms, B. L., & *Peter-Hagene, L. C. (March, 2012). *Peripheral arguments can sometimes help juries evaluate expert witness quality*. Talk presented at the annual meeting of the American Psychology-Law Society, San Juan, Puerto Rico.

*Peter-Hagene, L. C. & Salerno, J. M. (March, 2012). *The interactive effect of anger and disgust on moral outrage and jurors' verdicts*. Poster presented at the annual meeting of the American Psychology-Law Society, San Juan, Puerto Rico.

Salerno, J. M., Murphy, M. C., & Bottoms, B. L. (February, 2012). *Give the kid a break—But only if he's straight: Moral outrage drives biases in juvenile sex offender punishment decisions*. Poster presented at the Meeting of Society for Personality and Social Psychology, San Diego, CA.

Salerno, J. M., Bottoms, B. L., & Epstein, M. (May, 2011). *Gender differences in conformity: Explained by group gender dynamics or by differences in initial opinion?* Talk presented at the Meeting of the Association for Psychological Society, Washington D.C.

Salerno, J. M., & Bottoms, B. L. (March, 2011). *Give the kid a break -- but only if he's straight: Public support for sex offender registration is biased against adolescent gay sex*. Talk presented at the Meeting of the American Psychology & Law Society, Miami, FL.

Salerno, J. M., & *Peter-Hagene, L. (March, 2011). *Gruesome evidence: Probative or prejudicial? The effect of probative versus non-probative photographs and defendant race on jurors' verdicts*. Talk presented at the Meeting of the American Psychology & Law Society, Miami, FL.

*Peter-Hagene, L. C., Salerno, J. M., & Bottoms, B. L. (March, 2011). *Defendant race and juror gender effects on verdicts in a murder case*. Poster presented at the Meeting of the American Psychology-Law Society, Miami, FL.

Salerno, J. M., Bottoms, B. L., **Vaca, R., & **Larkin, A. (March, 2010). *Cross-examination and jury deliberation protect against flawed expert witnesses only when they testify for the defense*. Talk presented at the Meeting of the American Psychology-Law Society, Vancouver, Canada.

Salerno, J. M., Bottoms, B. L., *Peter-Hagene, L. C., **Roy, K., & **Vargas, M. (March, 2010). *Jurors' reliance on peripheral versus central processing of expert testimony during deliberation*. Talk presented at the Meeting of the American Psychology & Law Society, Vancouver, Canada.

Najdowski, C. N., Stevenson, M. C., Salerno, J. M., Wiley, T. R. A., Bottoms, B. L., & **Sorenson, K. M. (March, 2010). *Perceptions of abuse history as a cause of juvenile sex offending*. Poster presented at the Meeting of the American Psychology & Law Society, Vancouver, Canada.

Salerno, J. M., Bottoms, B. L., **Larkin, A., & **Vaca, R. (March 2009). *Can cross-examination and deliberation improve jurors' evaluation of scientific expert testimony?* Poster presented at the Meeting of the American Psychology & Law Society, San Antonio, TX.

Salerno, J. M., **Vargas, M., & Bottoms, B. L. (March 2009). *Do women participate less than men in jury deliberation for a case involving scientific evidence?* Poster presented at the Meeting of the American Psychology & Law Society, San Antonio, TX.

Salerno, J. M., Stevenson, M. C., Bottoms, B. L., Wiley, T. R. A., Najdowski, C. N., *Pimentel, P., *Vaca, R. (March 2009). *Public support for juvenile sex offender registry laws: Reaction to threat or moral outrage*. Talk presented at the Meeting of the American Psychology & Law Society, San Antonio, TX.

Salerno, J. M., *Stevenson, M. C., Bottoms, B. L., *Najdowski, C. J., *Wiley, T. R. A., **Vaca Jr., R., & **Schmillen, R. (February, 2009). *Are juvenile sex offender registry laws motivated by perceptions of threat or punishment motives?* Poster presented at the Meeting of the Society for Personality and Social Psychology, Tampa, FL.

Salerno, J. M., *Veilleux, J., & Bottoms, B.L. (March, 2008). *How do jurors reason about science?* Poster presented at the Meeting of the American Psychology & Law Society, Jacksonville, FL.

Salerno, J. M., & McCauley, M. (March, 2006). *Effects of cross-examination and need for cognition on juror participation during deliberations*. Poster presented at the Meeting of the American Psychology & Law Society, St. Petersburg, FL.

Newhouse, P., Dumas, J., Naylor, M., Salerno, J. M., Hancur, K., & Johnson, J. (November, 2005). *Estrogen agonist and antagonist effects on anticholinergic-induced cognitive dysfunction in post-menopausal women*. Poster presented at the Meeting of the Society for Neuroscience, Washington, D.C.

Salerno, J. M. & McCauley, M. (March, 2005). *Effects of cross-examination, deliberation & need for cognition on jurors' ability to evaluate the quality of scientific testimony*. Talk presented at the Meeting of the Eastern Psychological Association, Boston, MA.

LEADERSHIP AND SERVICE

Leadership:

2023-2026	Elected Member-at-Large, American Psychology-Law Society Executive Committee
2023-	ASU New College Liason to the Arizona Supreme Court Center for Forensic Science & Psychology
2020-2022	Chair, MS Online Forensic Psych Research Grant Program
2022-	Director, Law and Psychology PhD Program
2018-2019	Director, Undergraduate Psychology Program, School of Social and Behavioral Sciences, ASU
2017-2018	Forensics Team Member, Team Leadership Academy, ASU

Service to ASU:

2022-	Faculty Mentor (O'Hara, Simmons)
2023	CV and Personal Statement Workshop
2023-	Member, School of Interdisciplinary Forensics (SIF) Curriculum Committee
2023-	Member, SIF Bylaws Committee
2023-2024	Chair, Search Committee for 2 Assistant Professor (Psych & Law)
2023-2024	Chair, Search Committee for Presidential Postdoc (Psych & Law)
2022-	Founding Member, Diversity, Equity and Inclusion Committee (Law & Behavioral Science)
2022-2023	Member, Search Committee for School Director
2021	Chair, Probationary Review Committee (Dr. Laura Smalarz)
2021	Member, ASU SBS Innovation in Psychology Research Grant Review Committee
2021-2022	Member, Search Committee for Associate/Full Professor (Psychology & Law)
2021-2022	Member, Search Committee for Assistant Professor (Psychology & Law)
2020-2021	Member, Search Committee for 2 Lecturers (Psychology & Law)
2019-2020	Chair, Promotion and Tenure Committee (Dr. Tess Neal)
2020-2021	Member, Search Committee for Lecturer (Psychology & Law)
2020-2021	Member, Search Committee for Clinical Assistant Professor (Psychology & Law)
2020-2023	SBS Personnel Committee
2019-2020	Member, Search Committee for Full Professor (Psychology & Law)
2019-2020	Member, Search Committee for Assistant Professor (Behavioral Data Science)
2018-2019	Member, Search Committee for Clinical Assistant Professor (Psychology & Law)
2018-2019	Member, Search Committee for Postdoctoral Scholar
2018-2019	Member, Search Committee for Assistant Professor (Psychology & Law)
2017-2019	Member, Convocation Committee, New College
2017	Member, Research Advisory Committee, New College
2017	Member, Search Committee for Faculty Lecturer
2016	Member, Search Committee for Assistant Professor of Psychology (Cognitive Psychology)
2014-2019	Faculty Honors Psychology Adviser, ASU Barrett Honors College West
2013-2015	Faculty-in-Residence, ASU West Campus
2014	Member, Search Committee for Assistant Professor of Psychology (Clinical/Developmental)
2014	Member, Search Committee for Faculty Lecturer
2014	Judge, ASU NCUIRE Awards (undergraduate research grants)
2013-2014	Coordinator, Psychology Subject Pool
2013	Coordinator, Researcher Matchmaker Event
2013-2016	Faculty Adviser, <i>Psi Chi</i> Psychology International Honor Society

Service to the field:

Law and Science CAREER grant panel reviewer for the National Science Foundation
 Law and Social Science standard grant panel reviewer for the National Science Foundation
 Ad hoc grant proposal reviewer for the National Science Foundation

2021	External Reviewer, Dissertation
2020	Reviewer, AP-LS ECP: Grant-in-Aid
2020-2021	External Reviewer, Promotion to Full Professor
2020-2021	Review Board, Conference Abstracts, Society for Affective Science
2017	Reviewer, Interdisciplinary Research Grant, APLS

2017	Commentator, Academy for Justice: Criminal Justice Reform Conference & Report
2016	Conference Subcommittee Chair, Minority Affairs Committee, APLS
2015-2018	Associate Editor, Teaching Tips Column, APLS <i>Newsletter</i>
2015-2018	Co-Chair, Conference Sub-Committee, Minority Affairs Committee, APLS
2014-2018	Member, Teaching and Training Committee, APLS
2014	Reviewer, Conference on Empirical Legal Studies
2014	Participant, SPSP Mentor Luncheon: "Job Market Tips"
2014	Reviewer, Conference Submissions, APLS
2013-2014	Judge, Society for Personality and Social Psychology Poster Award
2013	SPSP Mentor Luncheon: "Preparing, Applying, and Getting into Graduate School"
2012-2016	Member, Minority Affairs Committee, APLS

Editorial Board Member:

2017-2021	<i>Journal of Personality and Social Psychology (IRGP)</i>
2015-2023	<i>Psychology, Public Policy, & Law</i>
2014-present	<i>Law and Human Behavior</i>

Ad hoc Reviewer for:

<i>Psychological Science</i>	<i>Psychology, Public Policy & Law</i>
<i>Journal of Personality and Social Psychology</i>	<i>Law & Human Behavior</i>
<i>Journal of Experimental Social Psychology</i>	<i>Psychology, Crime, & Law</i>
<i>Personality and Social Psychology Bulletin</i>	<i>Journal of Applied Social Psychology</i>
<i>Child Maltreatment</i>	<i>Journal of Experimental Psychology: Applied</i>
<i>Behavioral Decision Making</i>	<i>Journal of Empirical Legal Studies</i>
<i>Basic and Applied Social Psychology</i>	<i>Legal and Criminological Psychology</i>
<i>Cognition & Emotion</i>	<i>Journal of Behavioral Decision Making</i>
<i>Journal of Homosexuality</i>	<i>Law and Social Inquiry</i>
<i>Applied Cognitive Psychology</i>	<i>Journal of Law and Courts</i>
<i>European Journal of Social Psychology</i>	<i>Journal of Experimental Psychology: General</i>
<i>Social and Personality Psychological Science</i>	<i>Cognition</i>

Expert Witness in legal cases about a variety of psychological topics

TEACHING

Instructor

- Advanced Social Psychology (graduate), Spring 2021
- Forensic Psychology (online), Summer 2021
- Psychology & Law (online), Fall 2015, Fall 2016, Spring 2018, Fall 2018, Spring 2019, Summer 2019, Fall 2020, Spring 2020, Summer 2020, Spring 2021, Fall 2021, Summer 2021, Summer 2022, Fall 2022, Spring 2023, Fall 2023
- Social Psychology (online), Fall 2014, Spring 2015, Fall 2016, Spring 2017, Fall 2017, Spring 2022
- Psychology & Law (undergraduate), Spring 2014, Spring 2015, Fall 2017, Fall 2020
- Advanced Legal Psychology (graduate), Spring 2014, Spring 2018, Spring 2019, Spring 2022, Spring 2024
- Advanced Legal Psychology (online), Spring 2020, Summer 2022
- Graduate Professional Seminar, Fall 2013, Fall 2014

- Organizational Behavior, Fall 2012, Spring 2013, Fall 2013
- Advanced Statistical Methods, Spring 2013, Fall 2013, Fall 2014