March 2023

**CURRICULUM VITA**

**EUGENE S. SCHNELLER, Ph.D., D.H.L (Hon.), P.A. (Hon.)**

**Dean’s Council of 100 Distinguished Scholar**

**DEPARTMENT OF SUPPLY CHAIN MANAGEMENT**

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**STATEMENT OF BACKGROUND**

Eugene Schneller is an experienced academic leader, researcher, and administrator with extensive experience at the university, college, and departmental levels. Having held appointments in very diverse settings (business, liberal arts, medicine, and public health), Dr. Schneller has a knowledge and appreciation of a wide range of disciplines, academic and business cultures, and approaches to academic problem solving. As Associate Dean of the College of Business at Arizona State University (ASU), he was responsible for operations of one of the largest colleges of business in the United States. He has also worked extensively in the areas of research and organizational development as Director of the William Seidman Research Institute at ASU. He also served as Counselor for Health Professions Education under ASU President (Lattie Coor) leading the design team for a college of business. He was the first director of the Division of Health Administration and Policy in the Mel and Enid Zuckerman College of Public Health.

He has served as a board member and/or on the advisory board for the Barrow Neurological Institute, Vomaris Inc., Bio Supply Management Association, Vitreos Health and W.L. Gore and Associates. Schneller has carried out consulting projects for clients including King Fisal Specialty and Research Hospital (Saudi Arabia), HCA (Nashville, Tenn.), Owens & Minor (Richmond Virginia), Novation (now Vizient) IDS, Craneware, US AID, Novation, Health Care Supply Chain Association, HCA and other major companies in the U.S. He has supported supply chain development for major systems including Dignity, Premier Health, UPMC and Catholic Health Initiatives.

Dr. Schneller is currently a Professor of Health Care Supply Chain Management in the W. P. Carey School of Business, ‘Department of Supply Chain Management; building an innovative program in health sector management in collaboration with the Department of Supply Chain Management. He has developed the Health Sector Supply Chain Initiative at ASU, which involves a major research thrust, the Health Sector Supply Chain Research Consortium (HSRC-ASU). In 2007, in recognition of his stream of research and educational development, he was named a Deans Council of 100 Distinguished Scholar. HSRC-ASU has been internationally recognized for its design – bringing together competitors from across the health industry to solve common problems. He has studied public and private health care procurement in both the US and abroad with a focus on design, integrity, efficiency and effectiveness.

COVID-19 has presented unprecedented challenges to the health sector supply chain. With colleagues. at North Carolina State and the Department of Defense, he has carried out a methodical assessment of the Strategic National Stockpile and provided guidance for its design. He has worked with major systems, including Mayo Clinic, Banner, Dignity, Tenet Health and Honor Health to assess challenges in procurement during the evolving pandemic. He has provided guidance through seminars to the Studer Group, UCLA School of Public health, National Association of Account Executives, IDN Summit and the National Association of Corporate Directors.

Schneller has chaired two associations: The Western Network for Education in Health Administration and the Association of University Programs in Health Administration. He is a former Commissioner for the California Commission on the Future of Medical Education and a U.S. Public Health Service Primary Care Fellow, and completed two terms as a Commissioner on the Accrediting Commission on Education for Health Services.

Schneller’s research and writing projects have focused on the changing role of professions in the 21st century; and the changing nature of the health care supply chain. His consulting and research in this area have focused on all continents. Most recent efforts in this area have been comparative analysis of supply chain efforts (US, Australia & Costa Rica) and efforts to reinvigorate the pharmaceutical supply chain in emerging economies.

His research on group purchasing organizations has received national recognition by major trade associations and served as the basis for a series appearing in the New York Times and National Public Radio.

Schneller has written extensively about leadership and change in the modern workplace, with special attention on both professions and professionals in medicine. His work on the physician assistant (PA) occupation led to his being granted an honorary PA degree from Duke University. He has also been involved in the development of innovative programs in distance learning and has worked with both foundations and governments to improve diversity in management education.

Schneller has been a constant innovator in the field of higher education. In the early seventies, He helped to craft the social science curriculum in the Duke University Physician Assistant program. In the late seventies, he founded the health management program at Union College’s Institute of Administration and Management in Schenectady. He was a participant in the development of the first on-line accredited master’s program in the US in a collaborative relationship with the University of Colorado and has worked with the College of Nursing at ASU to develop the Master of Healthcare Innovation program. He was an active participant in curriculum design for the College of Health Solutions. Schneller was the lead in the ASU/Mayo Clinic Mini-Medical School program. He also teaches a course of technology innovation in the health sector with colleagues from the ASU Biodesign Institute, Fulton College of Engineering and the College of Nursing and Healthcare Innovation.

Schneller has a strong focus on global health provision.

* His work in the Newly Independent States (former Soviet Union), funded by USAID through the American International Health alliance, focused on building health care management capacity and professional associations as one of the key pillars for advancing collaboration in the professions and academia in Russia, Kazakhstan and Uzbekistan.
* Schneller (2014) lead a group of faculty to support Chemonics to secure funded research in the area of humanitarian and international supply chain and logistics.
* In 2014-2015 he served as liaison from ASU to Chemonics contributing to Chemonics’ successfully securing a multi-billion-dollar award for a to improve supply chain capabilities and performance – with a principal focus on Africa.
* In 2018 and 2019 he served as a member of the Center for Global Development’s Working Group on the Future of Global Procurement.
* Schneller has studied progressive supply chain practices in Europe and Asia and the transfer of progressive practices from abroad and from other industries for US health sector supply chain improvement.
* The Department of Defense provides health care services to its stakeholders around the globe. Schneller was (2018-2020) Principal Investigator for a Department of Defense contract ($2.4M), “Model Use of Innovative MEDLOG Data Management Technologies and Industry Best Practices: Architecture, Data Transactions Model and Prototype for a Highly Scalable, Integrated, And Just in Time Defense Medical Logistics Enterprise to support Next Gen Theater/Operational Medicine.” This project as developed a set of benchmarks/metrics for a fully integrated supply chain organization (FISCO) – allowing for comparisons, across 17 functions, between supply chain efforts across commercial and governmental entities. One outcome of this project will be a set of comparative and cumulative metrics, allowing for the comparative scaling of organizations.

At CAPS Research he has developed a periodic “top trends” assessment for health sector supply chain. Drawing on CAPS nationally recognized benchmarking of supply chain/procurement across industries, he is currently developing a health care application/supply chain industry benchmarking tool.

Schneller is currently Co-Director of the W.P. Carey School of Business “Business Resilience Initiative,” a three-year funded effort to advance the W.P Care in this critical Post-COVID-19 environment.

**Recent webinars and presentations**

1. Grand Rounds, Columbia University, ICAP, Mailman School of Public Health, Challenges and Opportunities in Supply Chain, October 12, 2021

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1. Studer Group/Gratitude Seminar. Playing the Long Game <https://gratitude-symposium.heysummit.com/talks/playing-the-long-game-lessons-for-the-next-big-one/>
2. IDN Summit. Keynote panel with Randy Bradley and Claudia Rosales, September 24, 2021.
3. IDN Summit. [COVID-19 & Health Sector Supply Chain Disruptions](https://www.idnsummit.com/virtual2020/session/293732/strategic-management-track-covid-19-health-sector-supply-chain-disruptions), Strategic Management Track, August 25, 2020
4. IDN Summit.  [The Fully Integrated Supply Chain Organization (FISCO)](https://www.idnsummit.com/virtual2020/session/293748/strategic-management-track-the-fully-integrated-supply-chain-organization-fisco), Strategic Management Track, August 26, 2020
5. Public Health in a Pandemic: COVID-19 & Health Care Management, [UCLA Fielding School of Public Health., April 28, 2020](https://ph.ucla.edu/news/multimedia/video/public-health-pandemic-covid-19-health-care-management)

[ttps://ph.ucla.edu/news/multimedia/video/public-health-pandemic-covid-19-health-care-management](https://ph.ucla.edu/news/multimedia/video/public-health-pandemic-covid-19-health-care-management)

1. National Account Executives. Governance and COVID-19, April 2020. 0<https://www.nationalaccountexecutives.com/2020/04/national-accounts-today-episode-8-dr-eugene-schneller>,
2. Healthcare as a Complex Adaptive & Resource Dependent System, W.L Gore Advisory Group, June 2019

**EDUCATION:**

Ph.D., New York University, Department of Sociology, (Committee: Eliot Freidson, Erwin O. Smigel and Irwin Goffman. 1973.)

B.A., C.W. Post College, 1968.

Harvard Management Development Program, Harvard University, Summer 1992.

Primary Care Policy Fellowship, U.S. Department of Health and Human Services, U.S. Public Health Service, 1994-1995.

**ADMINISTRATIVE APPOINTMENTS/DUTIES & SERVICE:**

ASU-Adaptive Resources Relationship and Grant Development. Brought Adaptive Resources to ASU and collaborative in major USAID proposal 2021 -

Faculty Coordinator, Mark McKenna Lecture, 2011-

Faculty Coordinator, Symposium in Health Care Policy, 2015-

Coordinator, MBA Health Sector Concentrations, W. P. Carey School of Business, Arizona State University, 2012-

Coordinator, ASU/Mayo Clinic Physician Leadership Institute, 2014-2016

Co-Director, Health Sector Supply Chain Initiatives. W. P. Carey School of Business. Arizona State University, 2006-2014

Director, Health Sector Supply Chain Initiatives. W. P. Carey School of Business. Arizona State University, 2006-201.Director, Health Sector Supply Chain Initiatives. W. P. Carey School of Business. Arizona State University, 2014-

Director, School of Health Management and Policy, College of Business (Tenured Faculty), Arizona State University, 1996 - 2002.

Director, Division of Health Administration and Policy. Mel and Enid Zuckerman College of Public Health, 2001- 2002.

Director, Health Administration and Policy Concentration, Arizona College of Public Health, Division III. 1996-2002.

Counselor to the President, Arizona State University, Provost Office, 1994-1996. Responsible for building awareness and develop the design of an academic health center.

Associate Dean for Research and Administration, Arizona State University, College of Business, 1991-1994. Responsible for one of the nation's largest Ph.D. programs, seven research centers, two research divisions, research development, and general administration of the College. In 1991, the College of Business had over 8,500 undergraduate majors, 880 master level students and 140 Ph.D. students.

Director, L. William Seidman Research Institute, College of Business, Arizona State University, 1991-1994. The Institute is the focal point for sponsored research through its two Divisions and seven Research Centers in the nation's second largest College of Business.

Director, School of Health Management and Policy, College of Business (Tenured Faculty), Arizona State University, 1985‑1991. Responsible for MHSA/Health Services Administration Program, Physician Leadership Institute, MHSA/JD and MHSA/MS (nursing) and all school research and development activities.

Chair elect 1993-1994 and Chair 1994-1995, Association of University Programs in Health Administration. The Association of University Programs in Health Administration is the major consortium advancing health services management education and health management research in the United States and abroad. As a consortium of over 100 university programs, AUPHA is involved in developing curricula for health management education, providing management development for senior executives of U.S. hospital systems and hospital executives from other countries, and providing management education for physicians.

Chairman, Western Network for Education in Health Administration, 1988-1991. The Network is a consortium of the accredited health administration schools in the Western U.S. and Canada including Arizona State University, University of British Columbia, University of Southern California, UCLA, University of California Berkeley, University of Colorado, University of Washington, San Diego State University, Ohio State University, Northwestern University, University of Michigan and offers the Physician Leadership Institute, the Western Network Institute for Healthcare Executives, the Western Network Institute for Nurse Executives and the Executive Masters in Health Services Administration in collaboration with the College of Business at the University of Colorado. Organizer, Physician Leadership Institute. Organized and developed a certificate program for physician managers and leaders in collaboration with the Western Network for Education in Health Administration and the American College of Physician Executives, 1988-1990.

Faculty Governance Committee, Executive Master in Health Administration, University of Colorado, College of Business, Denver 1988-present.

Director, Health Policy Group. The Health Policy Group was an Intergovernmental Agreement between Arizona State University and the Arizona Health Care Cost Containment System, 1988-1989.

Director, Health Studies Center, Union College, 1978‑1985. Responsible for MBA/Health Systems Administration and Graduate Programs in Health Systems Management (MS) with the Albany College of Pharmacy and Albany Medical College.

Acting Director, Institute of Administration and Management, Union College, summer 1985.

Chairman, Division of Social Sciences, Union College, 1980‑1983. Division included the Departments of Sociology, Political Science, History, Economics, and the Graduate Management Institute.

Chairman, Department of Sociology, Union College, 1974-1978. Responsible for planning curriculum, evaluating faculty, budgeting and developing the sociology major.

Consultant, Long Term Care Study Group (Task Force on the regulation of long term care facilities, Office of Health Systems Management, New York State Department of Health, 1979).

Project Director, Health Services Research Project, Montefiore Hospital and Medical Center. Responsible for own research which was submitted as doctoral dissertation. Eliot Freidson was the supervisor of the project, 1970‑72.

Research Assistant, Corporate Counsel Study, Department of Sociology, New York University. Coordinated large survey of corporate lawyers and corporate law departments. Responsible for design interviewing, data collection and analysis. Erwin O. Smigel was the principal investigator, 1969-1970.

**ACADEMIC APPOINTMENTS:**

Visiting Scholar, UCLA, Fielding School of Public Health, Spring 2021.

Professor, Department of Supply Chain Management, W. P. Carey School of Business, Arizona State University, 2010-

Visiting Research Scholar, Imperial College Business School, London. Fall 2010

Professor, School of Health Management and Policy, W. P. Carey School of Business, Arizona State University, 1985-2010.

Professor, Mel and Enid Zuckerman College of Public Health, 1996-.2004.

Clinical Professor, Department of Family and Community Medicine, University of Arizona 1994-1996.

Professor (Adjunct), University of Colorado, College of Business, Executive Masters in Health Services Administration (Participant in Western Network collaborative program with the University of Colorado and Arizona State University), 1985-?.

Associate Professor of Administration and Management, Union College, Institute of Administration and Management, Union College, 1978-1985.

Associate Professor of Preventive and Community Medicine, Albany Medical College, 1983-1985 (Affiliate Appointment).

Visiting Research Scholar, Conservation of Human Resources, Columbia University, 1983-1984.

Visiting Associate Professor, State University of New York at Albany, New York, Department of Sociology, 1981.

Associate Professor & Chairman, Department of Sociology, Union College, Schenectady, New York, 1975-1978 (Tenured Faculty).

Visiting Lecturer, State University of New York at Albany, Spring, 1978; Winter, 1980.

Assistant Professor of Community Health Sciences, Duke University Medical Center, Durham, North Carolina, September 1972-1975.

Assistant Professor of Sociology, Duke University, Durham, North Carolina, September, 1972-1975.

**HONORS and Commission Appointments:**

1. John Teets Outstanding Graduate Teaching Award: Eugene Schneller, 2020
2. Doctor of Humane Letters (DHL) (Honorary), A.T. Stull University, 2018
3. The Most Impactful Healthcare Concentration Professor, 2018
4. Expert Advisory Council, Global Network in Strategic Health Sector Supply
5. Chain Innovation (SCI-Net), 2017-2019.
6. Working Group on the future of Global Heath Procurement at the Center for Global Development, 2017-.
7. Outstanding Master’s Teaching Award, 2013, W.P. Carey School of Business
8. Filerman Prize for Excellence in Health Management Education 2010
9. Distinguished Faculty Fellow, Public Procurement Research Center, Florida Atlantic University, Elected Spring 2008.
10. Best Paper, Public Management and Governance Track, British Academy of Management, Warwick England, September 2007. (Orchestrating Emergent Change: The Hospitalist Movement in U.S. Healthcare.)
11. Dean’s Council of 100 Distinguished Scholar (three-year appointment beginning July 1, 2007).
12. John D. Thompson Prize Committee, AUPHA, 2006-2008.
13. Physician Assistant (Honorary) – Duke University, 2004
14. Regent’s Award, American College of Healthcare Executives, 2002.
15. Third Runner-Up.“1997 Marriott Corporation Healthcare Services Faculty Publication of the Year Award”: - American Academy of Medical Administrators.
16. Commissioner, Accrediting Commission on Education for Health Services Administration, 1997-2003.
17. Primary Care Fellow, U.S. Public Health Service, 1994-1995.
18. Beta Gamma Sigma, 1993-
19. Fellow of the Accrediting Commission on Education for Health Services Administration, 1983.
20. Health Resources Administration, Office of Minority Health Resources Center.
21. New York State Health Research Council.
22. Public Health Service Grant for Dissertation.
23. Dean's List Student.
24. Who’s Who in the World.
25. Who’s Who in America.
26. Who's Who in the East.
27. Who's Who in the West.
28. Who's Who in Health Care.
29. Who's Who in Science and Engineering.
30. Founders Day Award, New York University.

**DISSERTATION:**

The Interprofessional Specialist: A Study of Task Commitments for Patent Attorneys and M.D. ‑ LL.B.'s. Accepted as a dissertation in the Department of Sociology, New York University, December 1974.

**BOOKS:**

1. The Physician's Assistant: Innovation in the Medical Division of Labor, D.C. Heath, Lexington, Mass., 1978.
2. Co-Editor. The SAGE Handbook of Strategic Supply Management. Sage. With Christine Harland and Guido Nassambine, 2013.
3. Co-Editor. Managing Change in the Public Services (with Michael Wallace, University of Cardiff and Michael Fertig, University of Bath. December 2006.

1. Strategic Management of the Health Care Supply Chain. Jossey-Bass Monograph (with Larry Smeltzer) 2006
2. Strategic Management of the Health Care Supply Chain, Wiley/Jossey-Bass (with Yousef Abdulsalam, Karen Conway and Jim Eckler). August 2023.

**CHAPTERS & MATERIALS IN BOOKS:**

1. Physician Assistants as Social Innovators in Healthcare, Foreword, xvii-xix, Physician Assistant History Society, 2022.
2. Polyviou, M., Ramos, G., Schneller, E. (2022). Supply Chain Risk Management: An Enterprise View and a Survey of Metho International Series in Operations Research & Management Science, pp. 27-58. In: Khojasteh, Y., Xu, H., Zolfaghari, S. (eds) Supply Chain Risk Mitigation. vol 332. Springer, Cham. https://doi.org/10.1007/978-3-031-09183-4\_2
3. Codes of Conduct and Purchasing Social and Corporate Responsibility, Integrity in Public Purchasing, Bruyant, 2014).
4. “Introduction” (with Christine Harland Guido Nassambini.) The SAGE Handbook of Strategic Supply Management: Relationships, Chains, Networks and Sectors, Sage, 2013.
5. “Theoretical Debates on Supply Strategy” (with Christine Harland & Guido Nassambini) The SAGE Handbook of Strategic Supply Management: Relationships, Chains, Networks and Sectors, Sage, 2013.
6. **”** Systems of exchange: Cooperative purchasing in the UK and US Health Sectors” (with Christine Harland, Helen Walker and Samantha Forrest) The SAGE Handbook of Strategic Supply Management: Relationships, Chains, Networks and Sectors, Sage, 2013.
7. Engaging Physicians in Collaborative Supply Cost Management (with Natalia Wilson and Anand Joshi), Chapter 6 in Getting it Done. Health Administration Press, 2011.
8. Managing Public Service Change for Coping with Complexity, Introduction in Managing Change in the Public Services. (With Mike Wallace and Michael Fertig) Blackwell, December 2006, pp. 1- 9.
9. Unsystematic Responses to a Chaotic Service Environment: Shaping the Division of Labour in Patient Care: Eugene Schneller and Mike Wallace (University of Bath). in Managing Change in the Public Services. (With Mike Wallace and Michael Fertig) Blackwell, December 2006
10. "Principles of Health Care Facilities Organization & Management", Health Care Corporate Law Formation & Regulation, (with Howard S. Zuckerman, J. William Thomas and Mark A. Hall). Ed. Mark A. Hall, Little, Brown & Company, Canada 1993. Ch. 2, Part. 1, 2-2 to 2-76.
11. "The Future of Medicine in an Era of Health Reform," with Robert Hughes and Pam Hood-Szvick, The Physician Executive, Third Edition. Ed. Wesley Curry, Tampa, Florida, American College of Physician Executives 1994

**PUBLISHED/PEER REVIEWED PAPERS:**

1. Schneller, E., & Abdulsalam, Y. Supply Chain Management and Health Services Research: Aligning Strange Bedfellows. *Health Services Research*. ,[**Volume57, Issue2**](https://onlinelibrary.wiley.com/toc/14756773/2022/57/2)**,** April 2022, Pages 223-226.
2. Herzlinger, R., & Schneller, E. (2021). Ten Year Sunset Rule for Healthcare Regulation Is a Nonstarter and Discouragement to Post-COVID-19 Investment. *Journal of Health Care Finance*.
3. Ramos, G., & Schneller, E. S. (2021). Smoothing It Out: Military Health Care Supply Chain in Transition. *Hospital Topics*, 1-7.
4. Handfield, R., Finkenstadt, D. J., Schneller, E. S., Godfrey, A. B., & Guinto, P. (2020). A commons for a supply chain in the post‐COVID‐19 era: the case for a reformed strategic national stockpile. *The Milbank Quarterly*, *98*(4), 1058-1090.,
5. Abdulsalam, Yousef and Eugene., Of Barriers and Bridges: - Buyer-supplier Felationships in Health Care. Health Care Management Review. Schneller, Review, March 2020. *46*(4), 358-366
6. Abdulsalam, Y., Alhuwail, D., & Schneller, E. S. (2020). Adopting Identification Standards in the Medical Device Supply Chain. *International Journal of Information Systems and Supply Chain Management (IJISSCM)*, *13*(1), 1-14.
7. Abdulsalam, Yousef, et al. "The impact of physician-hospital integration on hospital supply management." *Journal of Operations Management* 57 (2018): 11-22.
8. Abdulsalam, Yousef, and Eugene Schneller. "Hospital Supply Expenses: An Important Ingredient in Health Services Research." *Medical Care Research and Review* (2019)
9. Essary, A., Coplan, B., Cawley, J., Schneller, E., Ohsfeldt, R., Women, family medicine, and career choice: An opportunity cost analysis, JAAPA, Volume 29 • Number 9 • September 2016.
10. Budget, A., Gopalakrishnan, M, & Schneller, E., Procurement in Public & Private Hospitals in Australia and Costa Rica - A comparative case study, *Health Systems* 6.1 (2017): 56-67.
11. Abdulsalam, Y., Gopalakrishnan, M., Maltz, A., & Schneller, E. (2015). Health Care Matters: Supply Chains In and Of the Health Sector. *Journal of Business Logistics*, *36*(4), 335-339.
12. Abdulsalam, Y., Gopalakrishnan, M., Maltz, A., & Schneller, E. (2015). The Emergence of Consolidated Service Centers in Health Care. *Journal of Business Logistics*, *36*(4), 321-334.
13. Eckler, Jim, and Eugene S. Schneller. "Physician Leaders' roles In Supply Chain Management." *Physician leadership journal* 2.6 (2015): 22.
14. Corporate Governance and the Adoption of Health Information Technology Within Integrated Delivery Systems.(With A Baird, Furukawa, MF and Bushra Rahman) [Health Care Manage Rev.](http://www.ncbi.nlm.nih.gov/pubmed/23624831)2013 Apr
15. Professionalism in 21st Century Professional Practice: Autonomy and Accountability in Orthopedic Surgery. U.S. Edition (With Natalia Wilson). 83-A, no. 10 (2010): 1582–1585\
16. Hip and Knee Implants: Current Trends and Policy Considerations. (with Natalia Wilson, Kathleen Montgomery and Kevin Bozic). Health Affairs, Vol. 27, No 6. 1587-1598. 2008.
17. Orchestrating Emergent Change: The Hospitalist Movement in U.S. Healthcare (with Michael Wallace) Public Administration, Vol. 86, No. 3. (September 2008), pp. 761-778.
18. The Effects of Reciprocity in a Triadic Relationship. (with Andrew Gallan, Naomi Mandel, Robert Cialdini) Advances in Consumer Research Vol.3 2007 427-430.
19. The Hospitals’ Strategies for Orchestrating Selection of Physician Preference Items. (with Kathleen Montgomery). Milbank Quarterly, Vol 85 (2) 2007, 307-335.
20. The Hospitalist Movement in the United States: Agency and Common Agency Issues (with Kenneth Epstein). Health Care Management Review, Vol. 31 (4) 2006, 1-9.
21. Unsystematic Responses to a Chaotic Service Environment: Shaping the Division of Labor in Patient Care (with Michael Wallace, University of Bath), Chapter 8 in Managing Change in the Public Services. Blackwell, December 2006. pp 153-172.
22. A Diagnostic Approach to Understanding Entrepreneurship in Healthcare, Journal of Health and Human Services Administration (with Karl J. McCleary and Patrick Rivers, Vol. 28 (4), Spring 2006. . 550-577
23. Academic Health Science Centers: The Movement From Broker Of Scarce Resources To Victims Of The Changing Environment Of Health Care Delivery, Healthcare Papers, Vol 3, No. 2, 2002.
24. Professions for the 21st Century: A Commentary on the Physician As Worker.” Health Care Management Review Vol. 24 (4), Fall 2001. 71-77.
25. The Role of the Physician Executive in Managing the Health Care Value Chain,(with Ajay Singh), “Hospital Quarterly, Fall 2000, 38-43.
26. “Healthcare System Change and the 21st Century: Observations from South of the Border,” Hospital Quarterly, Fall 1999, pp. 22-28.
27. "Out of the Box: Health Management Education in the 21st. Century," with Mary Richardson, Journal of Health Administration Education, Vol. 16, No. 1, Winter 1998, 88-97.
28. “The Physician Executive,” with Howard Greenwald and Mary Richardson, In Handbook for Health Administration and Policy, Marcas Decker. Ed. Anne O. Kilpatrick and James A. Johnson. 1998.
29. "Accountability for Health Care: A White Paper on Leadership and Management in the Health Care System in the United States” Health Care Management Review, 1997, 22(1) 38-51. Commissioned by the Bureau of Health Professions, Department of Health and Human Services and the Association of University Programs in Health Administration. Presented as keynote address at Leadership Conference, A.U.P.H.A. 1995.
30. "The Physician Executive: Role in the Adaptation of American Medicine, Health Care Management Review, (1997, 22(2) 90-96.
31. “Not-for-Profit Status as a Vehicle for Sector Diversity and Organization”, Health Care Management Review, 1997, 22(3), 75-78.
32. "Educating Tomorrow's Health Administrators for Accountable Practice," Journal of Health Administration Education, 14 (4) Fall 1996, 439-450.
33. "Contemporary Models of Change in the Health Professions", Hospital and Health Services Administration (with JoAnn Ott): Vol. 41, No. 1 (Spring 1996), 121-136. (Winner - third runner up. Marriott Faculty Publication of the Year Award).
34. "The Resource Management Initiative in the English National Health Service," Health Care Management Review (with Bradford Kirkman-Liff): Vol. 17, No. 2 (Spring 1992), 59-70.
35. "The Leadership and Executive Potential of Physicians in an Era of Managed Care", Hospital and Health Services Administration, Vol. 36, No. 1 (Spring 1991): 43-55.
36. "Hostility to People with AIDS: Risk Perception and Demographic Factors," Social Science and Medicine, Vol. 32, No. 10, 1137-1142 (with Delfi Mondragon, Dr.P.H. and Bradford Kirkman-Liff, Dr.P.H.).
37. "Medicine and Management in the 1990s," Frontiers of Health Services Management, Vol. 7,1, Fall 1990, 41-45.
38. "Role Design for Physicians in Management: The Mandate of Managed Care", The Journal of Health Administration Education, 1988, 683-693.
39. "Contract Management Requires Strategic Planning"(with Frank Williams), Healthcare Financial Management, Vol. 43, No. 3, March 1988, 56-61.
40. "Health Services Management Change in the United States and the British National Health Service," (with Bradford Kirkman-Liff), NHS Management: Beyond the Griffiths. Report to Current Issues, Special Edition of The Journal of Health Administration Education, Vol. 6, No. 3, Summer 1988, 593-609.
41. "The Future of Medicine," (with Robert Hughes and Pam Hood-Szvick), The Physician Executive, Ed. Wesley Curry, Tampa, Florida: American Academy of Medical Directors, 1988, 22-44.
42. "The Graduate Technical Assistance Program: An Alternative to Traditional Field Training for “Health Administration Students," The Journal of Health Administration Education, Vol. 5, No.2 1987, 219-235.
43. "The Impact of Residency Training on a Community Teaching Hospital: A Case Study," (with Martin Strosberg, et.al.), 1985. Proceedings of the 17th Annual Meeting of the Health Services Division of the Institute of Industrial Engineers, Chicago, Illinois, 1986 (with Martin Strosberg, et.al.).
44. "The M.D. ‑ J.D. Revisited," Journal of Legal Medicine, September, Vol. 6, No. 3, 1985, 337‑371.
45. "Black Attrition in Physician Assistant Training Programs," (with Terry Weiner), American Journal of Public Health, Vol. 71, No. 4 (1981).
46. "Navigating the Medical Division of Labor in the 1980's," Physician Assistants on the Threshold of the 80's, School of Allied Health Professions, State University of New York at Stony Brook.
47. "A Profile of the Backgrounds and Expectations of the Class of 1977," The P.A. Journal, 7, No. 2, (1977).
48. "The Design and Evolution of the Physician's Assistant," Sociology of Work and Occupations, 3, No. 4, (November, 1976), 445‑478.
49. "Interprofessional Legal Practitioners: The Case of the M.D. ‑ LL.B.," Journal of Legal Education, 27, No. 3, (1975), 324‑346.

**Papers Under Review**

**Cost-based or value-based purchasing strategies: what is the right option for Physicians Preference Items? International Journal of Health Policy and Management with Martin Beaulieu, Claudia Robolledo, Carolina Belotti Predroso, Eugene Schneller**

**Lessons of Relevance and Rigor from the Literature: The Case of Healthcare Supply Chain**

**Authors: Healthcare Management Review with Jing Liu1, Yousef Abdulsalam2, Eugene Schneller3, Cassandra L. Thiel4, Kimia Ghobadi1**

**POLICY/VIEWPOINT, TRADE MAGAZINE PUBLICATIONS, PROFESSIONAL ORGANIZATIONS & POPULAR PRESS**

1. Healthcare Purchasing News. October 24th, 2022. <https://www.hpnonline.com/sourcing-logistics/article/21284709/building-a-common-pool-resource-organization>
2. Biden Order Can Restore Health Care System, RealClear Policy, January 7, 2022. https://www.realclearpolicy.com/2022/01/07/biden\_order\_can\_restore\_health\_care\_system\_810873.html
3. Innovating in the Supply Chain, in Go Out and Innovate! Perspectives on Educating Healthcare Leadership in the Golden Age of Innovation. CAHME April, 2021, [CAHME Innovation White Paper\_2021\_10\_5.pdf](file:///C:\Users\cinnabar\Dropbox%20(Personal)\ESS%20-%20CV%20-%20JPG\PERSONAL%20-CV\CAHME%20Innovation%20White%20Paper_2021_10_5.pdf)
4. If We Don’t Act Now Health Care Supply Chain Shortages Will Continue. Long After Corona Virus. Fast Company, April 14, 2020. <https://www.fastcompany.com/90490010/if-we-dont-act-now-health-care-supply-shortages-will-continue-long-after-coronavirus>
5. Health Care Sector Supply Chain Trends/Issues: 2018. Healthcare Purchasing News, 2018.
6. Health Care Supply Chain Trends/Issues: 2017.
7. Health Care Supply Chain trends/Issues 2016.
8. The Post-Reform Environment for Supply Chain Management, Healthcare Purchasing News, 2015.
9. Health Care Sector Trends, 2014, Healthcare Purchasing News

**TECHNICAL RESEARCH AND CONSULTATION REPORTS:**

1. Building Supply Chain Resilience in the Arizona Healthcare System. ASU-AzCHER Study of the Needs of the Arizona Healthcare Ecosystem. With Jim Eckler and Mikaelly Polyviou. Funded by the AzCHER to the ASU/Uof A Healthcare Transformation. $190,000.
2. Executive Summary and Final Reports, Recommendations for Defense Medical Logistics in the Context of a Fully Integrated Supply Chain Organization (FISCO), , Principal Investigator for Report to Defense Health Agency, W81XWH-15-9-0001 July 2020.
3. Recommendations for Defense Medical Logistics in the Context of a Fully Integrated Supply Chain Organization (FISCO), Year 1, Principal Investigator for Report to Defense Health Agency, W81XWH-15-9-0001 June 2019
4. Characterization of Defense Medical Logistics and Supply Chain Functions – 2019: Best Practices within the Context of a Fully Integrated Supply Chain Organization (FISCO), Milestone 1 Report, Principal Investigator for Report to Defense Health Agency W81XWH-15-9-0001, March 2019
5. Nyaga, Gilbert and Eugene Schneller, “Physician Preference Items Management: Challenges, Opportunities, and Strategies, CAPS Research 2018.
6. Demand Driven Purchasing in Healthcare: Realignment of Buyers and Sellers, in The Future of Supply Chain Management, Economic Outlook, Premier, Fall 2012.
7. Supply Chain and Revenue Cycle Integration (With Bushra Rahman and ASU Student Team) Health Sector Supply Chain Research Consortium, 2011.
8. Value for Money. Supply Chain Strategies and Potential Contributions (with Natalia Wilson and Bushra Rahman) Health Sector Supply Chain Research Consortium, 2011.
9. Repositioning Supply Chain in the Health Care System (with Bushra Rahman, Natalia Wilson and Howard Zuckerman) 2010.
10. Physician Preference Item Management: Buffering and Bridging Strategies (with Natalia Wilson and Bushra Rahman) Health Sector Supply Chain Research Consortium, 2009.
11. The Value of Group Purchasing 2009. Health Industry Group Purchasing Association. 2009.
12. The Value of Group Purchasing in the Health Care Supply Chain. Sponsored by Novation. (School of Health Management and Policy, April 2000).
13. Residency Education in Arizona: A Quality Assurance Perspective (with William Johnson, Ph.D., Nancy Preuss, and Derek Klett), Phoenix, 1993.
14. Arizona's Physician Supply (with William Johnson, Ph.D, and Beverly Lewis). A Report to the Arizona Council for Graduate Medical Education, Phoenix, 1993.
15. The Survey of Medical Residents 1991-1992 (with William Johnson), Ph.D., Nancy Preuss). Report to the Arizona Council for Graduate Medical Education, Phoenix, 1993.
16. Public Relations and the American Hospital (with Keith Dines). American Hospital Association, Chicago, 1992.

1. Public Relations and the American Hospital: Lessons for the field of Health Administration Education (with Keith Dines). American Hospital Association, Chicago, 1992.
2. Public Policy and the Brokerage Role of Academic Health Centers: Observations from a Population Ecology Analysis of Upstate New York, Rept. to The Commonwealth Fund, 1987.

1. A Comprehensive Bibliography on Physician's Assistants. Health Care Systems, Department of Community Health Sciences, Duke University, Durham, North Carolina (1974), 55 pages.
2. Eight reports concerning the Physician's Assistant Career study (submitted to Department of Health, Education and Welfare).
3. Rural Hospitals in America: A Guide for Trustees and Managers (with Robert G. Hughes and Jan McEwen).

1. Developing an AIDS Policy for Arizona, Report to the Arizona Health Care Cost Containment System.

**CONFERENCE PAPERS:**

1. “Post-covid Supply Chain strategies for medical materials in North America” with Belotti, C. Beaulieu, M. and Knight, L. 13Th Organisational Behaviour In Health Care Conference, September 2022. Birmingham, England
2. “To Self-Distribute or Not: Hospital Distribution Dilemma.” (with Gopalakrishnan, M\*., and Rahman, B) 42nd Annual Meeting, Decision Sciences Institute, Boston, MA, USA, November 19-22, 2011.
3. Supply Chain Information Technology (With Michael Furukawa and Bushra Rahman). Data collected and preliminary draft completed. Paper presented at INFORMS meeting, June 2011 in Montreal,
4. “Health Care Product Distribution Logistics: Issues, Challenges and Emerging Trends.” (with Gopalakrishnan, M\*., and Rahman, B) 22nd Annual POMS Conference, Reno, NV, USA, April 29-May 02, 2011.
5. “Professionalism in 21st Century Professional Practice: Autonomy and Accountability in Orthopedic Surgery,” Carl T. Brighton Workshop on Health Policy Issues in Orthopaedic Surgery, November 2008.
6. "Gender discrimination and the salaries of operating room managers" (With Marjorie Baldwin) 2nd Biennial ASHE conference at Duke University June, 2008.

1. “The Emergence of the U.S. Hospitalist Movement (with Michael Wallace), British Academy of Management, Warwick University, Warwick, England, September, 2007.
2. Alignment of CHI Materials Management Leaders (with Philip Mears and Christopher Saundraesan), International Research Study of Public Procurement, 3rd Workshop, Paris, France, September, 2007.
3. “Seeking Strategic Fit: Medical Supplies and Sourcing in the U.S. and U.K” (with Christine Harland, Louise Knight, and Samantha Forrest). Paper presented at the Eighth International Conference on System Science in Health Care (Health Care Systems: Public and Private Management), Geneva, Switzerland. September 2004.
4. The Division of Labor in Patient Care in the United States: Complex but Unsystematic Responses to a Chaotic Environment. Presented at the AIM Expert Seminar at the University of Bath, Spring, 2004.
5. “The Growth of A Buyer Beware and Consumer Protections Model in Health Care: The Impact of Managed Care on Changing Models of the Doctor-Patient Relationships,” (with Jennie J. Kronenfeld). 1997 Meetings of the American Sociological Association. New York.
6. “Perspectives on Medicare and Medicaid,” (with Terry S. Weiner) 1997 Meetings of the Southern Sociological Meetings, 1997.
7. "The Physician Executive: Models for an Emerging Profession," (with Howard Greenwald, Mary Richardson, and JoAnn Ott), Physician in a Changing World session at the 1996 Annual Meetings of the American Public Health Association, New York, November 19, 1996.
8. "Docs on Top: The Role and Function of the New Physician Executive" (with Howard Greenwald and Mary Richardson), Center for Health Management Research, 1994.
9. "Don't Call Me Doctor: The Changing Role of PA’s", (with Terry S. Weiner), Southern Sociological Meetings, 1994.
10. "Commentary on Pay or Play Models for Health Services Financing", paper presented at the Arizona Forum on Health Care, Tempe 1992.
11. "The Role of Public Relations in the American Hospital," (With Keith Dines), 1991 meetings of the American Society for Health Care Marketing and Public Relations, Boston.
12. "The Role of Executives within Managed Care Systems," Conference on "Models for Managed Care: Crafting Organizational Linkage and Managing with Clinical Professionals", AUPHA Annual Meeting, Chicago 1990.
13. "Affirming Jurisdiction: Response to the A.M.A. Proposal to Establish the Registered Care Technologist," University of Southern California Health Services Seminar, March 9, 1990 (with Mary Taylor).
14. "Affirming Jurisdiction: Response to the A.M.A. Proposal to Establish the Registered Care Technologist." Paper presented at 1990 meetings of the American Sociological Association, Washington D.C., August 1990 (with Mary Taylor).
15. "Redesign of the Medical Division of Labor: The A.M.A. Registered Care Technologist Proposal and the Politics of Bedside Care," Union College Health and Human Values Seminar, Aug. 1989.
16. "The Managerial Role of the Physician Executive," Plenary Session Symposium: Management Education For The Physician Executive, AUPHA Annual Meeting, Washington, D.C., April 15, 1988.
17. "The Future of Medicine," (Keynote address at the Medical Director/Administrator Meeting, Intergroup of Arizona, Inc., Phoenix, Arizona, March 26, 1988).
18. "The Hollow Hospital," (Paper presented at the Western Conference, American College of Healthcare Executives, November 1986).
19. "Why Teaching Hospitals Are More Expensive: Findings from Current Studies," (with Martin Strosberg) (Paper presented at the 1985 meetings of the American Public Health Association, Washington, D.C.).
20. "Public Policy and Academic Health Centers: A Broker Model," (Paper presented at the 1984 meetings of the American Public Health Association, Anaheim, California).
21. Comments on "The Medical Division of Labor in Developed and Underdeveloped Countries," Tenth World Congress of Sociology, Mexico City, August, 1983.
22. Comments on the GMENAC Report, New York State Public Health Association, June 1981.
23. "The Effects of the Reagan Budget on Health Professions Education," Second Annual Symposium of the Health Policy and Administration Consortium, June 3, 1981.
24. "Development in the New Health Professions." (Paper presented at the Bureau of Evaluation, Health Resources, Administration, 1980).
25. "Physician's Assistant Autonomy in the Work Setting." (Paper presented at the American Public Health Association Meetings, Detroit, 1980).
26. "Role Agreement and Disagreement in a New Health Profession,” (Paper presented at the 9th World Congress of Sociology, Uppsala, Sweden, August 14‑19, 1978).
27. "Minorities in the Health Professions: Bakke and Beyond." (Roundtable discussion with Terry Weiner at the 1978 Meetings of the Society for the Study of Social Problems).
28. "Navigating the Medical Division of Labor in the 1980's,” (Stony Brook Conference on Physician's Assistants on the Threshold of the 80's, June 7, 1978).
29. "The Black Physician's Assistant," (Paper presented at the 1977 Meetings of the American Sociological Association, Chicago).
30. "The Professions and Work in America," (Paper presented at the 1976 Annual Meetings of the Eastern Sociological Society, Boston).
31. "The Impact of Early Socialization on Trainees' Views of the Physician's Assistant Role," (Paper presented at the 1975 Annual Meetings of the American Public Health Association, Chicago).
32. "Towards a Theory of Autonomy for New Paramedical Occupations," (Paper presented at the 1975 Annual meetings of the American Sociological Association, San Francisco).
33. "The Sociology of a Developing Literature: The Case of the Literature on Physician's Assistant," (Paper presented at the 1975 Annual Meetings of the American Sociological Association, San Francisco).
34. "Occupational Change in Mid‑Life." (Paper Presented to the Committee on Work and Personality in the Middle Years, Social Science Research Council, February, 1975).
35. "Interprofessional Legal Practitioners: The Case of the M.D. ‑ LL.B." (Paper presented at the VIII World Congress of Sociology, Toronto, 1974).
36. "Perceptions of Autonomy of Physician's Associates." (Paper presented at the Second National Conference on New Health Practitioners, New Orleans, 1974).
37. Prepared two papers, which served as the basis for the Sunrise Semester series on occupational sociology. Papers were presented by Erwin O. Smigel, 1969-1970.

**REVIEW ESSAY:**

Paul Starr, The Social Transformation of American Medicine, Basic Books, 1982. (The Journal of Legal Medicine, Vol. 5, Number 1, 1984).

**EDITORIALS:**

"A Physician Assistant by Any Other Name...," Journal of the American Academy of Physician Assistants. Invited editorial and commentary, 1994 .

**BOOK REVIEWS PUBLISHED:**

1. Eli Ginzberg, Teaching Hospitals and the Urban Poor., New Haven: Yale University Press, 2000. (International Journal of Health Planning and Management 2001:16: 169-174.
2. Raymond Duff, Assessing Pediatric Practice: A Critical Study, Health Administration Press, (Inquiry), Vol. 21, No. 4, pp. 422-423.
3. Eliot Freidson, Medical Work in America: Essays on Health Care, Yale University Press, 1989. (Hospital and Health Services Administration).
4. Marie R. Haug and Jacques Dofny, Work and Technology. Beverly Hills, California. Sage Publications, (Contemporary Sociology, 1978).
5. John Johnson, Doing Field Research, New York, The Free Press, 1975. (Sociology: Review of New Books, 4, No. 2, January/February 1977), p. 51.
6. Kenneth Vaux, Biomedical Ethics: Morality for the New Medicine, New York. Harper and Row Publishers, 1973. (Sociology Review of New Books, 1, No. 10, September, 1974). pp. 227.
7. Willard C. Richard and Allan R. Mendelsohn, Social Work: The Unloved Profession, New York. New Viewpoints, A Division of Franklin Watts, Inc., 1973. (Contemporary Sociology, No. 4, July, 1974). pp. 336‑338
8. Everett C. Hughes, et. al., Education for the Professions of Medicine, Law, Theology, and Social Work. New York. McGraw Hill Book Company, 1973. (Sociology: Review of New Books 1, No. 7, May‑June, 1974), pp. 157‑158.
9. Nina Toren, Social Work: The Case of a Semi Profession, Beverly Hills, California. Sage Publications, 1972 (Contemporary Sociology, 2, No. 3, May 1973), pp. 306‑309.

**INVITED LECTURES:**

1. Grand Rounds, International Center for AIDS Care and Treatment Program, Columbia University. **Supply Chains in the Post COVID-19 Environment:  
   Safeguarding Healthcare Workers, October 19, 2021**
2. Health Care Regulation and Investment in Workforce, Osteopathic Health Policy Fellowship Class of 2020, at A.T. Still University, January 25, 2020.
3. Mapping the Preanalytic Supply Chain, Preanalytics for Patient Biospecimens in the Era of Precision Medicine: The Essential Value Proposition for Biomedicine. Washington D.C., December 11, 2019
4. Codes of Conduct and Purchasing Social Responsibility. Four days of seminars to attorneys in Ph.D. students, University of Turin, Turin, Italy, October 4-7,2012.
5. Moderator, Devices Session, 21st Century Health Care Management Education, Harvard Business School, Harvard University, October 4-5, 2012.
6. Health Care Supply Chain Perspectives, UCLA School of Public Health, April 2012.
7. Health Care Supply Chain Perspectives, UCLA School of Public Health, November 2011,
8. Optimizing Collaborative Purchasing: Lessons From Abroad Association of Healthcare Resources and Materials Managers, Az., November, 2010
9. Role of Group Purchasing in the United States. 2eme Symposium International Des Acheteurs Publics& Prives de la santé. Paris, France September 9 2010.
10. Supply Chain Management: The Continuing U.S. Experience & Role of Group Purchasing University of Porto, School of Business, October 2010
11. Supply Chain Management: The Continuing U.S. Experience & Role of Group Purchasing University of Turin, October 2010
12. Supply Chain Management: The Continuing U.S. Experience & Role of Group Purchasing University of Bath, October 15, 2010
13. Health and Care Infrastructure Research and Innovation Centre, Imperial College, London, October 2010, Challenges in Purchasing in the US Health Sector, 2010
14. Challenges in Purchasing in the US Health Sector. UCLA, School of Public Health, November 6, 2010
15. Optimizing Collaborative Purchasing: Lessons From Abroad. Health Industry Group Purchasing Association. Orlando Florida, October 2010.
16. **Anticipating Healthcare Reform . . . Facing Change Together,** Federation of American Hospitals, March 2, 2010. Washington D.C.
17. “Driving Value Through Supply Chain  Management: A Perspective on Health Care Reform” HIMMS Supply Chain Forum, Atlanta, March 2010
18. “Supply Chain in the Executive Suite.”World Health Care Congress Leadership Summit , Orlando, January 2010
19. Physician Preference Item Management: Challenges for the Medical Device Industry. Q1 Conference. December, 2008.
20. The Value of Group Purchasing Reconsidered: Four Case Studies, 2008 meeting of the Health Industry Group Purchasing Association, Orlando,
21. Hospital-Physician Alignment and the Changing Clockspeed of Healthcare. Health Purchasing Group. Chicago. June 2008
22. Group Purchasing in Major Health Care Systems, Council of Supply Chain Executives, Nashville, November 2008.
23. Healthcare Supplier-Provider Institute, Dallas, April 2008.
24. “The Future of the Professions: Changing Initiatives, Changing Pressures,” University of Zayed, 2006.
25. “Managing in a World of Changing Clockspeed: Lessons for the Delivery of Services in an Enterprise Zone,” University of Zayed, 2005.
26. “Maximizing Supply Chain Excellence,” American College of Health Care Executives. (With David Patton). ACHE Congress. Chicago, 2005.
27. Premier. Annual Meeting. Keynote Speaker, Las Vegas. 2004
28. HIGPA, Annual Meeting, Keynote Speaker, Orlando. 2004
29. NCI, Annual Meeting. Atlanta, 2004
30. “Medicine in the 21st Century,” Maricopa County Medical Society, January 19, 2001.
31. Medicine in the 21st Century, Standard Register, March, 2001.
32. “P & T Committees and the Achievement of Managerial Efficiencies” Paper presented at the 1st. Annual Meeting of The Pharmacy and Therapeutics society. October 2000.
33. “The Value of Group Purchasing in the Health Care Supply Chain”
    1. Novation Corporation
34. “The Future of Change,” Ontario Hospital Association, September, 1999.
35. “What Can we Learn From the Arizona Town Hall,” Samaritans, October 1999.
36. "The Balanced Budget Amendment and Academic Health Center Survival," Health and Human Values, Albany Medical College, July 1998.
37. Health and Human Values - Union College, 1998.
38. "Academic Medicine at the Crossroads," University of New Mexico Medical Center, Medical Staff/Faculty Retreat, May 1997.
39. "The Strategic Adaptation of American Medicine: Playing at the Margins Will
40. Not Work," Health and Human Values. Albany Medical College, July, 1996.
41. Medical Directors Group, Catholic Healthcare West, December 1997.
42. Newly Independent States Study Tour, Tucson, Arizona, October 1997.
43. Colorado HMO Association, Annual Meeting, October 1997.
44. Health and Human Values, Union College - 1996.
45. "The Changing Medical Division of Labor," Chandler Regional Medical Center, Nurses Week, 1997.
46. Palo Alto Veterans Administration Medical Center, Spring 1996.
47. Competencies in Health Administration. ACHE/AUPHA Forum, Chicago (1995).
48. Health Care Professions in Transition. Ozark Health Care Education Symposium,

Springfield, Missouri (1995).

1. Health Trust Management Development Program (1994).
2. Metpath (1994).
3. University of North Carolina, Department of Anesthesiology (1990).
4. Health Services Research Center, University of North Carolina (1990).
5. Union College, Health and Human Values (1990).
6. Union College, Health and Human Values Seminar (1989).
7. Duke University Medical Center.
8. Albany Medical Center.
9. Health Resources Administration.
10. Annual Meetings of the Association of University Programs in Health Administration.
11. Arizona Association of Nurse Executives.
12. State University of New York.
13. University of Kentucky.
14. Albany Medical College.
15. Capital District Psychiatric Center.

**POPULAR PRESS – AUTHORED PIECES**

1. If we don’t act now, Health Care Shortages Will Continue Long After Coronavirus.

<https://www.fastcompany.com/90490010/if-we-dont-act-now-health-care-supply-shortages-will-continue-long-after-coronavirus>

**POSTERS & ABSTRACTS**

1. Forister J. G.; Blessing, J. D.; Schneller, E. The Journal of Physician Assistant Education: [2005 - Volume 16 - Issue 2 - ppg 132-133](https://journals.lww.com/jpae/toc/2005/16020) Poster Abstracts: Poster Abstracts from the APAP 2005 Education Forum—Las Croabas, Puerto Rico November 2-6, 2005:

**CONFERENCE PARTICIPATION & PRESENTATIONS:**

1. “Post-covid Supply Chain strategies for medical materials in North America” with Belotti, C. Beaulieu, M. and Knight, L. Paper presented at the 13th Organisational Behaviour In Health Care Conference, September 2022. Birmingham, EnglandGrand
2. Rounds, Columbia University, ICAP, Mailman School of Public Health, Challenges and Opportunities in Supply Chain, October 12, 2021
3. 2. Public Health in a Pandemic: COVID-19 & Health Care Management, UCLA Fielding School of Public Health., April 2020.Studer Group/Gratitude Seminar. Playing the Long Game https://gratitude-symposium.heysummit.com/talks/playing-the-long-game-lessons-for-the-next-big-one/
4. 2. IDN Summit. Keynote panel with Randy Bradley and Claudia Rosales, September 24, 2021.
5. 3. IDN Summit. COVID-19 & Health Sector Supply Chain Disruptions, Strategic Management Track, August 25, 2020
6. 4. IDN Summit. The Fully Integrated Supply Chain Organization (FISCO), Strategic Management Track, August 26, 2020
7. 5. National Account Executives. Governance and COVID-19, April 2020. 0https://www.nationalaccountexecutives.com/2020/04/national-accounts-today-episode-8-dr-eugene-schneller,
8. Center for Global Development, Future of Global Health Procurement, London, England, July,2018, Group Purchasing Reflections (Sponsored by the Bill and Melinda Gates Foundation)
9. Applying Lessons from Economics to the Procurement of Global Health Commodities, Toulouse School of Economics, April 26-27, Toulouse, France, Session rapporteur. (Sponsored by the Bill and Melinda Gates Foundation)
10. Fung Healthcare Leadership Summit, “Can there be healthcare reform without supply chain reform, Singapore, 23 – 24 September 2016.
11. Board, The World Congress Annual Leadership Summit on Hospital Supply Chain and Materials Management, 2007 -2016
12. Paper Review Board, International Public Procurement Conference, Amsterdam, Summer 2008.
13. Presenter and Moderator. **“**The Dynamics of Physician Influence,” NCI Health Care Executive Forum, January, 2002.
14. Presenter, “Health Sector Shockwaves: Building a Strategic Role for Materials Management.” VHA West Coast Seminar. October 2001.
15. Presenter, The Value of Group Purchasing in the Health Care Supply Chain, Business and Health Administration Association Annual Meeting. Chicago, March 2001.
16. Presenter, Small Business Problems and Priorities, NFIB Education Foundation, Phoenix, September 1999.
17. Presenter, Should Physician Training and Teaching Hospitals be Subsidized? Association for Health Services Research, Annual Meeting, Washington, D.C. June 1998.
18. American International Health Care Alliance, Conference on Medical Education, Tashkent Uzbekistan, Spring 1997.
19. American International Health Care Alliance/AUPHA Management Conference, St Petersburg Russia, 1996.
20. Presenter, "Health Systems Reform and Assuring Quality in Health Management Education," American Healthcare Alliance/Association of University Programs in Health Administration Conference. Budapest, Hungary, April, 1996.
21. Hispanic Health Care in Arizona, Spring, 1996.
22. Organizer, Baxter Winner Symposium, Annual Meeting, Association for Health Services Research, June 1996.
23. Discussant, "The Implications of the White Paper for Grounding Relationships between Health Services Research and Health Management Practice", Baxter Winner Symposium, Annual Meeting, Association for Health Services Research, June 1996
24. Annual Conference Planning Committee, Association for Health Services Research, 1996.
25. (Co-Organizer) 1994 AUPHA Annual Meeting.
26. (Co-organizer) Experiential Learning in Health Services Administration Education, AUPHA Director's Retreat, 1991.
27. Financing Health Services Administration Education, AUPHA Director's Retreat, 1988.
28. Organizer, Research Sections, AUPHA Annual Meetings, Montreal, Canada, 1987.
29. Organizer, "The Management of Alternative Health Care Delivery Systems," Conference on the Health Training, 1983 Meetings of the American Public Health Association.
30. Organizer, "The Medical Division of Labor in Developed and Underdeveloped Countries, Mexico City, August 1983. (With Judith Shuval, Hebrew University).
31. Section Discussant at 9th World Congress of Sociology at Uppsala, Sweden, August 14‑19, 1978. Topic: "The Emergence and Disappearance of Occupations."
32. Participant in Occupational Section on Commitment to Work, 1973 Meetings of the American Sociological Association.
33. Discussant: 1972 Meetings of the Eastern Sociological Society, Boston, Massachusetts.

**EDITORIAL BOARDS:**

1. Hospital Topics, 2009-
2. Journal of Purchasing and Supply Management, 2005-
3. Healthcare Briefings, 2000-2009
4. Electronic Highway, 1999-2004
5. Health Care Management Review, 1997-2002
6. Association for Health Services Research/Health Administration Press, July 1991 - 1996.
7. Work and Occupations: An International Journal, 1980 ‑ 1992.
8. Hospital and Health Services Administration, 1988 - 1992.
9. Biology and Medicine, 1992 -.
10. Healthcare Financial Management 1990 –1992.

**ADVISORY BOARDS**

**Center for Global Development**

Working Group on the Future of Global Procurement 2017-2019

**GRANTS/AWARDS:**

1. Co-Principal Investigator. CAPS Research, The Impact of Mergers on Supply Chain Performance. December 2020.
2. Medical Supply Chain Integrity Assessment, Hospital Preparedness Program (HPP) administered through the U.S. Department of Health and Human Services (DHHS) Assistant Secretary for Preparedness and Response (ASPR) and AzCHER. $199,000. October 2021-June 2022. Co-Principal Investigator.
3. Model Use of Innovative MEDLOG Data Management Technologies and Industry Best Practices: Architecture, Data Transactions Model and Prototype for a Highly Scalable, Integrated, and Just in Time Defense Medical Logistics Enterprise to Support Next Gen Theater/Operational Medicine, Department of Defense via MTEC, $2.4 Million. Principal Investigator. With GHX, Active Innovations and Expression Networks. Principal Investigator. 2017-2020
4. CAPS Research, Physician Preference Items Management: Challenges, Opportunities, and Strategies. 2017 (25,700) With Gilbert Nyaga
5. Arizona Health Care Cost Containment System. Health Sector Supply Chain Initiatives ($1,000,000). 2004-2006.
6. National Science Foundation. Collaborative Problem solving in Health Care Logistics and Distribution. With Lawton Burns (University of Pennsylvania) and Manuel Rossetti (University of Arkansas). 2004-2006. ($50,000)
7. Center for Health Management Research/National Science Foundation. Making and Enacting Strategic Decisions in Integrated Delivery Networks: The Role of Physician Executive Trustworthiness and Webs of Trust with Kathleen Montgomery (University of California), Peggy Leatt (University of North Carolina and Jeffrey Wilson.
8. Dean’s Award for Excellence in Research, Physician Participation in Value Analysis Teams, 2003, ($12,000).
9. Progressive Practices in Health Sector Purchasing, National Science Foundation, Center for Health Management Research, 2002-2003, ($116,000).
10. Physician Assistant Career Study Revisited, Robert Wood Johnson Foundation, 1999-2000 ($49,000).
11. Public Health Traineeship and Special Project Grant, Department of Health and Human Services, 1997 - 2000. Special Project part is competitive ($66,000).
12. Emergency Medicine, Arizona Department of Health Services, 1995, ($19,968).
13. Physician Executive Literature Review, Center for Health Management Research, 1994, ($7,000).
14. Physician Assistant Careers, Association of Physician Assistant Programs, 1993, ($7,000).
15. Graduate Medical Education in Arizona, Provision of consultation and conduct surveys in support of the Arizona Council on Graduate Medical Education, Flinn Foundation 1991-1993, ($173,000).
16. 3 M (To Western Network to study restructuring the NHS) ($10,000).
17. Program Development Initiative, Department of Health and Human Services, 1978 ($250,000).
18. The Physician's Assistant Revisited with Terry S. Weiner, The Robert Wood Johnson Foundation, ($49,000).
19. Physician's Assistant Career Study, DHEW, ($310,000).
20. Sabbatical Research Award, The Commonwealth Foundation, ($25,000).
21. Smith Klein Foundation, ($250,000).

**OFFICES AND COMMISSIONS:**

1. Innovation Council. Co-Chair... Commission on Education in Health Management Education 2021-
2. AHRQ. Special Emphasis Panel. Building Research Infrastructure and Capacity, 2010
3. Governor's Council on Telemedicine, Phoenix, Arizona, 1997- .
4. Board of Directors, Network for Health Administration Education, 1996- .
5. Board of Directors, Health Administrators Forum, Phoenix, Arizona 1998 -.
6. Commissioner, Accrediting Commission on Education for Health Services Administration, 1998-
7. Administrative Fellowship Coordinating Council Advisory Board, 1998-
8. Task Force on Health Professions Reform, Maricopa County Commission on Health Professions Reform, 1997-
9. Commissioner, California Commission for the Future of Medical Education 1997.
10. Action Planning Group Convention, Engaging The Professions In The Vision, Vision Quest 1995.
11. Chair, Robert Wood Johnson Foundation Investigator Awards Selection Committee, 1993-1996.
12. Chair, Health Professions Taskforce, Arizona Affordable Healthcare Foundation, 1993.
13. Chair Elect, Association of University Programs in Health Administration, 1993-1994.
14. Chair, Association of University Programs in Health Administration, 1994-1995.
15. Admissions Subcommittee, Arizona Technology Incubator, 1992-1994. The incubator is an economic-development project that provides office space, financing assistance, management expertise and other kinds of support to promising new ventures.
16. Arizona State Medicaid Advisory Committee, 1990 -1992.
17. Board of Directors, Association of University Programs in Health Administration, 1990-1996.
18. Chair, Western Network for Education in Health Administration 1988-91.
19. National Resource Persons Network of the Office of Minority Health Resource Center, 1989.
20. American Medical Association National Advisory Committee on Evaluation of AMA's RCT Proposal, 1988-1990.
21. Governing Board, Western Network for Health Administration, 1985.
22. Regional Liaison Officer, Southern District, Section of Occupations and Organizations, American Sociological Association, 1974-1975. Resigned appointment due to move to Union College.
23. Member of New York State Health Research Council, Appointed by Governor Hugh Carey, 1977‑1981, Reappointed 1981‑1985.
24. Member of the Association of American Medical Colleges, Group on Medical Education, Albany Medical College, Albany, New York, 1977‑1985.
25. Health System Agency of Northeastern New York, 1977‑1980.
26. Member of the Health Policy Committee of the Section of Medical Sociology, American Sociological Association.
27. Member, Advisory Committee, New York State Health Manpower Study Group.
28. Chairman, Health Policy and Administration Consortium of the Capital Area, 1984‑1985.
29. Member of Advisory Panel, Study of Medical Manpower in New York State, New York State Education Department in Cooperation with New York State Health Planning Commission.
30. Regional Reporter, Eastern District, American Sociological Association, Section on Medical Sociology, 1982‑1983. American Public Health Association, Liaison Between New Health Professions and Public Health Manpower Study.
31. Task Force on Law for Health Services Administration, AUPHA.
32. American Public Health Association.
33. Task Force on Medical Indigency, Arizona Hospital Association.

**COMMITTEE RESPONSIBILITIES:**

1. Chair, Strategic Planning Committee, Business School Alliance for Health Care Management, 2016.
2. Personnel Committee (elected), W. P. Carey School of Business, 2006-2008.
3. Faculty Council (elected), W. P. Carey School of Business, 2004-2006.
4. Chair, Accrediting Criteria Committee, Accrediting Commission on Education for Health Administration, January 2000-May 2000.
5. Arizona Town Hall, Principal Author “Future Directions for Arizona’s Health Care. 131 page document – principal author. Spring 1999.
6. Task Force, The University for the Next Century, Arizona State University, 1995-1996.
7. Chair, Ad Hoc Committee on Health Professions Education, Arizona State University, 1995.
8. Member, Review Panel National Institute for Health Care Management for Health Care Research Award, 1994.
9. Chair, Presidential Search Committee, Association of University Programs Health Administration, 1993.
10. Liaison between Arizona State University, College of Business and Center for Health Management Research, 1992-1993.
11. North Central Accreditation Task Force, Arizona State University, 1992-1993.
12. Doctoral Committee, College of Business, Arizona State University, 1992-1993.
13. Arizona State University, Tempe, Arizona. Member, Interdisciplinary Committee on Aging (Appointed by President Nelson), 1988-1989.
14. Albany Medical College, Physicians Assistant Advisory Committee. Medical Education Program Policy and Promotions.
15. Member, Strategic Planning Committee, American College of Health Care Executives, 1988-1989.Building a Common Pool Resource Organization: Medical Supply Integrity Assessment provides tips, tools to be ready for the next crisis
16. Member of Health Data Advisory Group, Arizona Department of Health Services, Office of Health Economics and Facilities Review, 1987-1990.
17. Health Care Group Advisory Panel, Arizona Health Care Cost Containment System 1987- 1989.
18. Chairman, Health Trends Taskforce, Greater Phoenix Affordable Health Care Foundation, 1986‑1987.
19. AUPHA Delphi Panel on the Health Care System in the Year 2000, 1986.
20. Arizona Hospital Association Task Force on Medical Indigence, 1986.
21. Tenure Review Advisor ‑ University of Southern California, 1986.
22. Governing Board, Western Network for Health Administration, 1985.
23. Regional Liaison Officer, Southern District, Section of Occupations and Organizations, American Sociological Association, 1974‑1975. Resigned appointment due to move to Union College.
24. Six Year Biomedical Committee (Completed four year term). Negotiated with Albany Medical College, over the design and nature of the six year program.
25. Chair, Honors College Subcommittee of the Educational Policy Committee. Planned for an Honors College for Union.
26. Research Committee, (Completed two year term). Responsible for the distribution of faculty research funds and deciding areas in which the college should support faculty research.
27. Education Policy Committee (Two three year terms, ended 1979.) Represented the social sciences division on matters of curriculum development. Course approval, and divisional evaluation. Worked to develop statement of college mission and evaluate proposals from all four-college divisions.
28. Duke University, Durham, North Carolina, Basic Science Curriculum Committee, Duke University Medical Center. Responsible for initiating, defending and evaluating courses in the basic sciences curriculum with a "social science" orientation.

**ACCREDITATION AND OTHER SITE VISITS:**

1. University of Miami (Chair)
2. Yale University (Chair)
3. Northwestern University (Chair)
4. Cleveland State University
5. University of Minnesota (Chair)
6. Indiana University (Chair)
7. Georgia State University (Chair)
8. Washington State University (Chair)
9. Loma Linda University
10. University of Montreal
11. University of Colorado
12. Governors State University
13. Georgia State University
14. Washington University (St. Louis)
15. University of Miami
16. Adelphi University
17. University of Southern California
18. University of Washington
19. Cleveland State University
20. Northwestern University
21. New York University
22. University of Kansas

**DOCTORAL DISSERTATION COMMITTEES:**

Carolyn Claudy.................Duke University

Linda George....................Duke University

Jane Leserman.................Duke University

Jesse Simon...................... Duke University

Leonard Covit.............. ....Duke University

Gerald Arffa.....................Union College

Suzanne Cashman..............Harvard University

Lily Ho...............................State University of New York at Albany

Dan Fahey..........................Arizona State University

James Marshall..................Arizona State University

Ajay Singh……………….Arizona State University

Justine Strand.....................University of North Carolina (2007)

**BOARD OF DIRECTORS**:

1. Board of Directors, Vomaris, 2011-
2. Advisory Board, PSCI Innovations 2010-
3. Board of Directors, Country Care USA, 2006-7
4. Trustee, Pharmacy and Therapeutics Society, 1999-
5. Secretary, Pharmacy and Therapeutics Society, 1999-
6. Daughters of Sarah Nursing Home, Albany, New York, Medical Board 1982‑1985; Board of Directors, 1985.
7. Trustee, Barrow Neurological Institute Foundation, 1992-1995.

**ACTIVITIES AND PAPERS AT CONSERVATION OF HUMAN RESOURCES, COLUMBIA UNIVERSITY (**Eli Ginzberg, Director)

Task Force on Long Term Care.

Academic Health Center Project, Conservation of Human Resources; Chair, Gary Gambuti, St. Lukes‑Roosevelt Hospital Center, 1983‑1984.

"Financing Graduate Medical Education," (with Eli Ginzberg), Conservation of Human Resources for Academic Health Center Consultative Group, Fall, 1983.

**INTERVIEWS IN PRESS AND MEDIA**

**Featured in a segment about health care mergers on KJZZ (NPR)** [**http://www.kjzz.org/content/1307/business-health-care-and-mergers-arizona**](http://www.kjzz.org/content/1307/business-health-care-and-mergers-arizona)**. July 17, 2013.**

**What Defines Talent Management**

**http://www.youtube.com/watch?v=b112rQUlSSW**

**What One Major Skillset Senior Managers Should have**

[**http://www.youtube.com/watch?v=qvFKcvrNFU4**](https://ex2010.asu.edu/owa/redir.aspx?C=DfjlmmrTuUaHI45vEYRdk8ez_tkoZdAIkJlUe_nFLhlS0QlF2Fz6wHChkdtRtgLHG7qf74sk9cI.&URL=http%3a%2f%2fwww.youtube.com%2fwatch%3fv%3dqvFKcvrNFU4)

**How can Compensation be Structured to Attract and support Talent** [**http://www.youtube.com/watch?v=si-xzR7wn3A**](http://www.youtube.com/watch?v=si-xzR7wn3A)

**Are MBA Programs Doing Enough to Develop Talent?**

[**http://www.youtube.com/watch?v=XLymQsDLdqg**](https://ex2010.asu.edu/owa/redir.aspx?C=DfjlmmrTuUaHI45vEYRdk8ez_tkoZdAIkJlUe_nFLhlS0QlF2Fz6wHChkdtRtgLHG7qf74sk9cI.&URL=http%3a%2f%2fwww.youtube.com%2fwatch%3fv%3dXLymQsDLdqg)

**What One Action Senior Managers Should Take To Fix the Disconnect**

[**http://www.youtube.com/watch?v=q1S1Z5xQGVI**](https://ex2010.asu.edu/owa/redir.aspx?C=DfjlmmrTuUaHI45vEYRdk8ez_tkoZdAIkJlUe_nFLhlS0QlF2Fz6wHChkdtRtgLHG7qf74sk9cI.&URL=http%3a%2f%2fwww.youtube.com%2fwatch%3fv%3dq1S1Z5xQGVI)

**How Should Hospitals Develop Talent Pipelines?**

[**http://www.youtube.com/watch?v=DnbPLGI4HuA**](https://ex2010.asu.edu/owa/redir.aspx?C=DfjlmmrTuUaHI45vEYRdk8ez_tkoZdAIkJlUe_nFLhlS0QlF2Fz6wHChkdtRtgLHG7qf74sk9cI.&URL=http%3a%2f%2fwww.youtube.com%2fwatch%3fv%3dDnbPLGI4HuA)

**MANAGEMENT DEVELOPMENT:**

1. HCA, Management Development (with Jim Eckler, 2017).
2. Dignity Health, Management Development (with Jim Eckler, 2017).
3. American College of Physician Executives, (with Jim Eckler, 2014).
4. HCA, Supply Management Institute (with Larry Smeltzer. 1993).
5. Veterans Administration, Mentor to Executives at Salt Lake City, Palo Alto and Phoenix V.A., 1995-1996.
6. American College of Healthcare Executives. Designing Physician Executive Teams for the 1990s. 38th Congress on Administration, Chicago, March 8, 1995, with M. Richardson and H. Greenwald.
7. AUPHA and the American International Healthcare Alliance, Management development of the New Independent States: Kazakhstan ten day visit.
8. Samaritan Health Systems Management Development Program 1994 -.
9. Arizona Health Care Cost Containment System Study: The Impact of AIDS on AHCCCS. Direct AHCCCS AIDS Think Tank, 1988-1990.
10. Western Network Institute for Healthcare Executives, Faculty Coordinator, University of California at Berkeley, July, 1986.
11. General Electric Company, Schenectady, New York, Health Cost Containment, Computer Information Systems.
12. Blue Cross of Northeastern New York, Employee Assistance Program.
13. Time‑Life Corporation, Career Development.
14. Ellis Hospital, Schenectady, New York, Cost of Residency Programs, Use of P.A.'s.
15. Albany Medical Center, Albany, New York.
16. New York State Department of Health, Quality Assurance Programs, Manpower Planning.
17. Daughters of Sarah Nursing Home, Use of Physician Extenders.
18. Long Term Care Study Group (Task Force on the regulation of long term care facilities) Office of Health Systems Management, New York State Department of Health, 1979.
19. Urban Systems, Research and Engineering, Inc., Cambridge, Massachusetts, 1980-1982 (Impact Study of Federal Financial Aid Programs for Minority and Women Dentists Career Choice and Practice Locations).

**OTHER ACTIVITIES:**

Leader, 1985 Program in Socialized Medicine (U.K., Czech., and Hungary), Summer 1985.Director, Union College, Summer Programs in Health and Human Values, 1981 and 1983.

**PRESENTATIONS TO LEGISLATORS, PRACTITIONER ORGANIZATIONS AND EXECUTIVE EDUCATION:**

1. Healthcare Resilience Strategies. Presentation at IDN Insights Conference, June 2, 2022.
2. Innovating in the Health Sector. Presentation to the Board of the Commission on Education for Health Management Education. April, 2021
3. Project Trust -Presentation at Health Trust Purchasing Group, May 28, 2016 Nashville
4. Buyer/Seller Relationships in the Health Sector - Medical Device Supply Chain Council, May 28, Nashville
5. Keynote, 13th Annual Western Canadian Healthcare Summit, 2013
6. Briefing, US Senate staff on group purchasing organizations, January, 2013
7. Keynote, Vendormate Provider Retreat, Chicago, 2012
8. Keynote, Vendormate Supplier Retreat, Las Vegas, 2012
9. Co-chairperson and moderator for the keynote panel discussions: Achieving Value for Money – Strategies for the Hospital to Confront the Complex Challenges of Health Reform, The World Congress 6th Annual Leadership Summit on Hospital Supply Chain and Materials Management, Jan 30-Feb 1, 2012
10. Keynote Panel Discussion: Adversary or Collaborator? Building Trust and Partnering with Your Supplier to Create Process Innovations and Lower Costs at The World Congress 6th Annual Leadership Summit on Hospital Supply Chain and Materials Management, Jan 30-Feb 1, 2012
11. Webinar on Integrating Supply Chain and Revenue: Asset Management in US Hospital Systems, December 1, 2011, Over 110 sites across US.
12. Expert panelist for the Grainger Future Forum in Chicago, November 15-16
13. Lecture. Optimizing Collaborative Purchasing: Lessons From Abroad Association of Healthcare Resources and Materials Managers, Az., November, 2010.
14. Role of Group Purchasing in the United States. 2eme Symposium International Des Acheteurs Publics& Prives de la santé. Paris, France September 9 2010.
15. Owens and Minor Board of Directors, July 2010
16. Vanguard CEO Retreat, July 2010
17. World Congress on Health Care Business Process Improvement, July 2010
18. Federation of American Hospitals, 2010 Supply Chain Symposium
19. Chair, Fourth World Congress on Healthcare Supply Chain, January 2010.
20. Supply Chain Conference, 2010 HIMMS Conference
21. Chair, Third World Congress on Healthcare Supply Chain, January 2009
22. Supply Chain Conference, 2009 HIMMS Conference
23. Healthcare Supplier/Provider Institute, April 2008
24. Second World Congress Leadership Summit on Healthcare Supply Chain, January 2008.
25. HPPI Annual Conference, Orlando, October 2007.
26. Amerinet Annual Meeting, Nashville & San Diego, 2007.
27. OR Business Management Conference, May, 2007, Savannah.
28. Healthcare Supplier/Provider Institute, April 2007
29. World Congress Summit on Healthcare Supply Chain Management, January 2007.
30. Association of Academic Health Centers, San Antonio, October, 2006
31. Association for Operations Management, Orlando, October 2006
32. ACHE West Coast, October, Scottsdale 2006
33. AHRMM, Keynote Speaker, Orlando, August 2006
34. Broadlane, Executive Retreat, July 2006.
35. AHRMM Annual Meeting (Keynote), Orlando, 2006
36. ACHE Two Day Management Development Test, 2006
37. ACHE Video Conference, 2006
38. VHA New England, Boston, 2006
39. VHA Annual Meeting, St. Louis, 2006
40. VHA Annual Meeting, New Orleans, 2005
41. HCA Annual Meeting, New Orleans, 2005
42. Premier Annual Meeting, 2004
43. VHA Northeast, Chatham, Massachusetts, 2003.
44. University Health Consortium, Scottsdale, 2003.
45. NCI, “Physician Influence,” Tampa, 2002.
46. VHA West Coast, “Health Care Sector Shockwaves,” Fall 2001.
47. Standard Register, March 2001
48. Institute for Quality Improvement,” Summer Camp 1999
49. Ontario Hospital Association 1999
50. University of New Mexico Medical Center 1998
51. Colorado HMO Association,- 1997
52. Samaritan Health Services, 1998
53. Samaritan Health Services Leadership Conference, 1997
54. Palo Alto Veterans Administration Medical Center, 1996.
55. Eisenhower Medical Center, 1995
56. Samaritan Leadership Conference1995
57. College of American Pathologists, San Francisco and Boston, 1994
58. Health Trust Senior Management Seminar, 1994
59. Southwest Missouri State University, 1994
60. Veterans Administration, 1996
61. San Luis Obispo County Medical Society, 1996
62. Center for Health Management Research, 1996
63. Association for Health Services Research, 1996
64. American College of Healthcare Executives, 1996
65. American College of Healthcare Executives, 1995
66. College of American Pathologists, Las Vegas, 1994
67. Chandler Regional Medical Center, 1993
68. Phoenix Baptist Hospital, 1993
69. College of American Pathologists, San Francisco, 1993
70. Samaritan Health Systems, Phoenix Arizona, 1993
71. Arizona Health Care Professionals Legislative Group, 1993
72. College of American Pathologists, Scottsdale, 1993
73. Tempe, St. Lukes Hospitals, 1992
74. CyCare, Phoenix Arizona, 1992
75. Los Angeles County Hospitals, Los Angeles, California, 1992.