

TYLER BURNS SABEY

Assistant Professor | W. P. Carey School of Business | Arizona State University
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EDUCATION

Ph.D. **University of Georgia.** Terry College of Business. 2020
Major: Management (Emphasis: Organizational Behavior)

Dissertation: *A tale of two quotes: When power “corrupts” and when it triggers “great responsibility”*

Committee: Jessica B. Rodell (Chair), Jason A. Colquitt, Fadel K. Matta

*** Alvah Chapman Jr. Outstanding Dissertation Award Finalist**

B.S. **Brigham Young University.** College of Family, Home, and Social Sciences. 2013
Major: Psychology (Emphasis: Social Psychology)
Minor: Management (Marriott School of Business)

ACADEMIC EMPLOYMENT

Arizona State University – W. P. Carey School of Business, Tempe, Arizona
Assistant Professor (2022 – present), Department of Management and Entrepreneurship

Texas A&M University – Mays Business School, College Station, Texas
Assistant Professor (2020 – 2022), Department of Management

RESEARCH INTERESTS

Power, Social Hierarchies, Prosocial Behavior

SOCIETAL IMPACT STATEMENT

The main objective of my research and teaching is to have a positive impact on society. Through my research, I aim to discover and develop novel insights within the social hierarchy and prosocial behaviors literatures, with a particular interest in when and why power is used for good. Through my teaching, I seek to inspire students to become the types of leaders that use their power to create a positive impact on society. As a result, both through my research and teaching, I hope to influence rising generations to be better leaders.

REFEREED JOURNAL ARTICLES († PhD student at time of submission)

†Shanklin, B. C., & **Sabey, T. B.** (forthcoming). If it doesn't kill *you*, does it make *me* stronger? The double-edged consequences of observing resilience in the workplace. *Journal of Applied Psychology*.

Sabey, T. B., †Shanklin, B. C., Colquitt, J. A., & Baer, M. D. (2025). The approach-inhibition theory of power: A meta-analytic test and synthesis. *Psychological Bulletin*, *151*, 1245-1279.

Colquitt, J. A., **Sabey, T. B.**, Pfarrer, M. D., Rodell, J. B., & Hill, E. T. (2023). Continue the story or turn the page? Coworker reactions to inheriting a legacy. *Academy of Management Review*, *43*, 11-31.

Frank, E. L., Matta, F. K., **Sabey, T. B.**, & Rodell, J. B. (2022). What does it cost you to get there? The effects of emotional journeys on daily outcomes. *Journal of Applied Psychology*, *107*, 1203-1226.

Sabey, T. B., Rodell, J. B., & Matta, F. K. (2021). To and fro: The costs and benefits of power fluctuation throughout the day. *Journal of Applied Psychology*, *106*, 1357-1373.

Rodell, J. B., **Sabey, T. B.**, & Rogers, K. M. (2020). "Tapping" into good will: Leveraging customer volunteering to manage corporate reputation. *Academy of Management Journal*, *63*, 1714-1738.

Vogel, R. M., Rodell, J. B., & **Sabey, T. B.** (2020). Meaningfulness misfit: Consequences of daily meaningful work needs-supplies incongruence for daily engagement. *Journal of Applied Psychology*, *105*, 760-770.

Matta, F. K., **Sabey, T. B.**, Scott, B. A., Lin, S. -H., & Koopman, J. (2020). Not all fairness is created equal: A study of employee attributions of supervisor justice motives. *Journal of Applied Psychology*, *105*, 274-293.

Colquitt, J. A., **Sabey, T. B.**, Rodell, J. B., & Hill, E.T. (2019). Content validation guidelines: Evaluation criteria for definitional correspondence and definitional distinctiveness. *Journal of Applied Psychology*, *104*, 1243–1265.

MANUSCRIPTS UNDER REVIEW

†Yonish, L., **Sabey, T. B.**, Boivie, S., Klotz, A. C., & Dwivedi, P. (under review). [CEO greed]. *Academy of Management Journal*.

WORKS IN PROGRESS

Sabey, T. B., †Yoo, C., & Nurmohamed, S. [Power and the underdog]. Target journal: *Academy of Management Journal*. (Data analysis stage).

Rodell, J. B., Rogers, K. M., **Sabey, T. B.**, & Prengler, M. K. [Cascading sincerity]. Target journal: *Administrative Science Quarterly*. (Writing stage).

Sabey, T. B., Shanklin, B. C., Iqbal, F., & Hill, E. T. [Empowerment]. Target journal: *Journal of Applied Psychology*. (Data collection stage).

†Son, M., Qui, T., Lee, P., Jia, Z., & **Sabey, T. B.** [AI content validation]. Target journal: *Journal of Applied Psychology*. (Data collection stage).

Sabey, T. B. & †Yoo, C. [Power for Good]. Target journal: *Journal of Management*. (Writing stage).

Rodell, J. B., Shanklin, B. C., **Sabey, T. B.**, & Harari, D. [Qualitative and quantitative review of volunteering]. Target journal: *Journal of Applied Psychology*. (Data analysis stage).

Sabey, T. B. & †Yoo, C. [Power and behavior]. Target journal: *Academy of Management Journal*. (Data collection stage).

Sabey, T. B., Shanklin, B.C., & Iqbal, F. [Informational power]. Target journal: *Psychological Science*. (Data collection stage).

PROFESSIONAL ACTIVITIES

Conference Participation

†Son, M., Qui, T., Lee, P., Jia, Z., & **Sabey, T. B.** (2026). AI-based Content Validation Guidelines: Interpretive Benchmarks for Item Sorting and Rating. In Z. Jia (Chair), Novel Applications of LLM in Organizational Measurement. Symposium presented at the annual meeting of the Society for Industrial and Organizational Psychology. New Orleans, LA.

Participant. (2025). Wharton OB Junior Faculty Conference.

†Shanklin, B. C. & **Sabey, T. B.** (2024). An Affective Events Perspective on the Consequences of Observing Resilience. Paper presented at the Academy of Management Annual Conference. Chicago, IL.

Panelist. (2024). In E. T. Hill, L. R. Locklear, A. C. Lennard, & B. A. Rogers (Chairs), Halfway there, but now what? Advice for pre-dissertation doctoral students. Professional Development Workshop presented at the Academy of Management Annual Conference. Chicago, IL.

†Shanklin, B. C. & **Sabey, T. B.** (2023). What Doesn't Kill You, Might Make Me Stronger: The Consequences of Observing Resilience in at Work. Presented at the Wharton OB Junior Faculty Conference.

Co-Organizer. (2023). In P. N. Sharma, K. J. Emich, & **T. B. Sabey** (Chairs), Healthier Lives Before Tenure: The Role of Agency in the Junior Faculty Stage. Professional

Development Workshop presented at the Academy of Management Annual Conference. Boston, MA.

†Shanklin, B. C. & **Sabey, T. B.** (2023). What Doesn't Kill You, Might Make Me Stronger: The Consequences of Observing Resilience in at Work. In C. Phetmisy & M. Massey (Chairs), Resilience in the Face of Identity Threat: The Intersection of Adversity, Identity, and Resilience. Symposium presented at the Academy of Management Annual Conference. Boston, MA.

Participant. (2022). Wharton OB Junior Faculty Conference.

Sabey, T. B. & Nurmohamed, S. (2022). At the intersection of power and the underdog. In **T. B. Sabey** & R. E. Jennings (Chairs), When Hierarchy Helps: Exploring Positive Outcomes of Social Hierarchies at Work. Symposium presented at the Academy of Management Annual Conference. Seattle, WA.

†Yonish, L., **Sabey, T. B.**, Boivie, S., & Klotz, A. C. (2022). Who wants to work for a millionaire? The greed-based path from CEO compensation to job seekers' perceptions. Paper presented at the Academy of Management Annual Conference. Seattle, WA.

†Shanklin, B. C. & **Sabey, T. B.** (2022). Do as they're doing: The consequences of observing resilience in the workplace. Paper presented at the Positive Organizational Scholarship (POS) Research Conference. Ann Arbor, MI.

Sabey, T. B. & Nurmohamed, S. (2021). At the intersection of power and the underdog. Presented at the Wharton OB Junior Faculty Conference (Online).

Sabey, T. B. (2021). A tale of two quotes: When power "corrupts" and when it triggers "great responsibility". Paper presented at the Academy of Management Annual Conference (Online).

†Sullivan, D. W., **Sabey, T. B.**, Barrick, M. R., & Studer-Byrnes, E. L. (2021). The effects of person-supervisor goal misfit on impression management behavior. In L. S. Lambert & A. M. Zabinski (Chairs), Theoretical and Empirical Insights into Management Research Using Polynomial Regression. Symposium presented at the Academy of Management Annual Conference (Online).

Panelist. (2020). In N. Dimotakis, M. Parke, & K. Zipay (Chairs), Halfway there, but now what? Advice for pre-dissertation doctoral students. Professional Development Workshop presented at the Academy of Management Annual Conference. Vancouver, BC (Online).

Sabey, T. B., Rodell, J. B., & Matta, F. K. (2020). To and fro: The costs and benefits of power fluctuation throughout the day. Paper presented at the Academy of Management Annual Conference. Vancouver, BC (Online).

Frank, E. L., Matta, F. K., **Sabey, T. B.**, & Rodell, J. B. (2020). The dark side of affect shifts: Linking daily emotional trajectories to bad behavior. In M. Y. Lee (Chair),

Understanding the Darker Side to OB. Symposium presented at the Academy of Management Annual Conference. Vancouver, BC (Online).

Frank, E. L., Matta, F. K., **Sabey, T. B.**, & Rodell, J. B. (2020). What does it cost you to get there? Effects of emotional journeys on daily outcomes. Poster presented at the annual meeting of the Society for Industrial and Organizational Psychology. Austin, TX (Online).

***Winner of John C. Flanagan Award for Best Student Contribution at SIOP**

Rodell, J. B., Rogers, K. M. & **Sabey, T. B.** (2019). Prosocial for all the right reasons: The cascading nature of perceived sincerity in corporate volunteering programs. Paper presented at the Positive Organizational Scholarship (POS) Research Conference. Ann Arbor, MI.

Rodell, J. B., **Sabey, T. B.**, & Rogers, K. M. (2018). “Tapping” into good will: A mixed-method examination of customer volunteering at a microbrewery. Paper presented at the Academy of Management Annual Conference. Chicago, IL.

Colquitt, J. A., **Sabey, T. B.**, Rodell, J. B., & Hill, E. T. (2018). Toward a “.70” for content validity: Quantifying standards for definitional correspondence. Paper presented at the Academy of Management Annual Conference. Chicago, IL.

Panelist. (2017). In P. N. Sharma, & J. B. Rodell (Chairs), A stress management workshop for doctoral students. Professional Development Workshop presented at the Academy of Management Annual Conference. Atlanta, GA.

Media Mentions

[Your corporate legacy: Co-workers will decide if it lasts](#)

[Academy of Management Review Origins Series](#)

[“Service with a smile” costs more than you think](#)

[Faking happy at work can actually make you more burnt out: study](#)

[OPINION: Forced happiness makes us feel bad](#)

[‘Power fluctuations’ lead to better people skills at work](#)

[Customer Volunteer Programs Can Fuel All-Around Success](#)

Invited Research Talks

Arizona State University W. P. Carey School of Business. 2022

Texas A&M University Industrial/Organizational Psychology Department. 2022

Wharton School of the University of Pennsylvania. 2019

Texas A&M University Mays Business School. 2019

Boston College Carroll School of Management. 2019

University of Arkansas Walton College of Business. 2019
University of Texas at Dallas Jindal School of Management. 2019
Tulane University Freeman School of Business. 2019
University of Nebraska College of Business. 2019

Speaking Engagements/Executive Education

W. P. Carey Undergraduate Leaders Academy (Negotiations Workshop). 2026
Arizona State University Leadership Academy (Negotiations Workshop). 2026
Inspirato (Negotiations Workshop). 2025
Arizona State University Leadership Academy (Negotiations Workshop). 2025
Arizona State University Leadership Excellence Association (Negotiations Workshop). 2024

ACADEMIC SERVICE

Membership

Power, Status, and Influence Network
International Association for Conflict Management
Academy of Management
Center for Positive Organizations
American Psychological Association

Editorial Board Member

Organizational Behavior and Human Decisions Processes. 2026 - *Present*

Ad-hoc Reviewer

Academy of Management Journal
Academy of Management Perspectives
Academy of Management Review
Administrative Science Quarterly
Behavioral Science & Policy
INFORMS/Organization Science Dissertation Proposal Competition
Journal of Applied Psychology
Journal of Business Ethics
Journal of Management Studies
Journal of Occupational and Organizational Psychology
Journal of Organizational Behavior
Organization Science
Personnel Psychology
Academy of Management Annual Conference

Arizona State University

OB Hiring Committee. 2026.
AR Review Committee. 2025.
Micro Meets Macro Conference Committee. 2023.
OB Hiring Committee. 2022.

Texas A&M University

Masters of Science in Human Resource Management (MS-HRM) Admissions Committee. 2022.

Academy of Management

OB Division Best Conference Paper with Practical Implications Award Committee. 2025.

OB Division Best Dissertation-Based Paper Award Committee. 2023.

STUDENT MENTORING

Arizona State University

PhD Student Mentoring

Christine Yoo (Secondary Advisor)

Teresa Aires (Secondary Advisor)

Undergraduate Student Mentoring

W.P. Carey Leadership Excellence Association (Club Faculty Advisor)

Texas A&M University

Corey Grantham (Directed Study on Power)

TEACHING

Arizona State University

MGT 530: Influence and Negotiations (Online MBA)

MGT 520: High-Impact Leadership (Executive MBA)

MGT 502: Organizational Behavior (Online MBA)

MGT 501: Fundamentals of Organizational Behavior (Masters)

MGT 430: Negotiations (undergraduate)

Texas A&M University

MGMT 627: Talent Management (Masters)

MGMT 675: Leadership in Organizations (Masters)

MGMT 475: Leadership Development (undergraduate)

University of Georgia

MGMT 5920: Organizational Behavior (undergraduate)

MGMT 5820: Human Resource Management (undergraduate).

CORPORATE COMMUNITY ENGAGEMENT & WORK EXPERIENCE

Inspirato. *Denver, CO*. 2019. Helped enhance and implement corporate community engagement program.

Noramco. *Athens, GA*. 2017. Helped design corporate community engagement program.

Creature Comforts Brewing Company. *Athens, GA*. 2016. Helped create and implement corporate community engagement program.

Five Star Quality Care. *Newton, MA/Sun City, AZ*. 2013-2014. Assistant Business Office Manager.