

Timothy J JAMES

CURRENT APPOINTMENT

2007-present Research Professor, Department of Economics

Director of Research and Consulting, L. William Seidman
Research Institute

LANGUAGES

English (fluent), French (very good)

EDUCATION

1980-1984: University of Warwick

1984-1986: University of Southampton

1998-1999: University of Sheffield (part-time)

QUALIFICATIONS

1983: B.A. Economics (University of Warwick)

1984: M.A. Economics (University of Warwick)

1992: Ph.D. (University of Southampton)

1989: International Teachers' Programme (Bocconi University)

1999: Cert.Ed. (University of Sheffield)

PREVIOUS APPOINTMENTS

2005-2007 Director, Economics and Business Solutions
Halcrow Group Ltd.

2004: Director, Economics
Halcrow Group Ltd.

2002-2004: Visiting Professor of Economics
Arizona State University

2000-2004: Associate Consultant (part-time)
Oxford Economic Research Associates (OXERA)

1997-1999: Associate Consultant (part-time)
Halcrow Rail

1995-2002: Research Fellow
Advanced Railway Research Centre

1991-2002: Lecturer in Economics
University of Sheffield

1988-1993: Associate Consultant (part-time)
Maxwell Stamp

1988-1990: Lecturer in Economics
Loughborough University

1986-1987: Lecturer in Economics
University of Stirling

PREVIOUS VISITING ACADEMIC APPOINTMENTS

1996, 2000: Visiting Professor
Arizona State University

1992, 1993: Professor
ESC Lyon (Lyon Graduate School of Business)

MEMBERSHIP OF LEARNED SOCIETIES

American Economic Association

PROFESSIONAL ACTIVITIES AND HONOURS

Advisor to: the Prime Minister of the UK, the European Commission, the BBC, the Commonwealth Secretariat, the Rail Passengers Council.

Referee for *The Economic Journal*, *The Journal of Industrial Economics*, *The Journal of Economic Surveys*, *The Journal of Marketing Management*, *The British Journal of Management*, *Economic Modelling*, *The Journal of Transport Economics and Policy*, *Transportation Research* and the *Economic and Social Research Council*

Chief Economics Examiner - The Association of Business Executives (ABE)

Book referee for Oxford University Press, Simon and Schuster International Group, Prentice-Hall International

PROJECT WORK

- 2013-*present*: US-Mexico Policy Analysis Tool (USMexPAT)
(McCain Institute), USA
- 2013: The Costs and Benefits of Distributed Solar Generation
for a Utility
(APS), Arizona, USA
- 2013: Arizona Sales and Use Tax Gap Analysis
(iState Inc.), Arizona, USA
- 2012-13: Knik Arm Crossing – Audit of Public-Private Agreement
(KABATA), Alaska, USA
- 2012-13: The Economic Impact of NGS and Kayenta Mine for the
Navajo Nation
(SRP, Navajo Nation), Arizona, USA
- 2012-13: Arizona’s New Energy Economy
(Vote Solar), California, USA
- 2012: Phoenix Convention Center Naming Rights and
Sponsorship Feasibility Study
(City of Phoenix), Phoenix, Arizona, USA
- 2012: The Economic Impact of San Juan Generating Station and
San Juan Mine
(Public Service New Mexico), New Mexico, USA
- 2012: Tobacco Tax Revenue Forecast Study 2012-2032
(First Things First), Arizona, USA
- 2012: Arizona’s Solar Logistics Chain
(Arizona Commerce Authority), Arizona, USA
- 2012: Economic Impact of Four Corners Generating Station and
Navajo Mine
(APS, BHP Billiton), Arizona, USA
- 2011-2013: Solar Market Tracker
(Arizona Investment Council), Arizona, USA

- 2011-2013: Yield Management Airport Car Parking Study
(Phoenix Sky Harbor International Airport), Phoenix,
Arizona, USA
- 2011-12: The Economic Impact of NGS and Kayenta Mine at a
State and County Level
(SRP), Arizona, USA
- 2011: Go Transit Naming Rights and Sponsorship Valuation
(Metrolinx), Toronto, Canada
- 2011: Naming Rights Feasibility Study
(Greater Cleveland Partnership), Ohio, USA
- 2011: London 2012 Olympics Venues Naming Rights Study
(Lee Valley Regional Authority), UK
- 2011: The Economic Impact of Intel Corporation in Arizona and
New Mexico
(Intel Corporation Inc.), USA
- 2011: The Economic Impact of Arizona Public Service on the
States of Arizona and New Mexico in 2010
(APS), USA
- 2011: The Potential Economic Impact of Withdrawing from
Medicaid in Arizona
(Arizona Hospital and Healthcare Association), Arizona,
USA
- 2011: The Potential Economic Impact of HMSHost at Phoenix
Sky Harbor International
(HMSHost), Phoenix, Arizona, USA
- 2010-present: Series of Economic Impact Studies
(Arizona Commerce Authority), Arizona, USA
- 2010-13: Energize Phoenix
(U.S. Department of Energy, City of Phoenix, APS), USA
- 2010: Naming Rights and Sponsorship Valuation Study
(LAMTA), Los Angeles, California, USA
- 2010: Waste Management Inc. - Industry Trends & Future
Business Opportunities
(Waste Management), USA

- 2010: Naming Rights Valuation Study
(Valley METRO), Arizona, USA
- 2010: The Potential Economic Impact of a New Nuclear Plant in
Arizona
(APS), Arizona, USA
- 2009-13: Arizona Solar Market Analysis and Research Tool
(Science Foundation Arizona, APS, SRP, TEP), Phoenix,
Arizona, USA
- 2008-9: Optimal Inventory Analysis
(Sky Mall), Phoenix, Arizona, USA
- 2007-8: Meeting Arizona's Infrastructure Needs 2008-2032
(Arizona Investment Council), Arizona, USA
- 2007: Lender's Due Diligence on Abu Dhabi Steel Logistics
(HSBC and Emirates Steel International), Abu Dhabi
- 2007: New Jersey Highway Asset Valuation
(State of New Jersey), New Jersey, USA
- 2007: Traffic and Revenue Model for Sea Point Port Facility
(UBS and private client), Louisiana, USA
- 2006-7: I-69/TTC Principal Economist
(TxDOT), Texas, USA
- 2006: Due Diligence on \$1bn Parking Garage Transaction
(Goldman Sachs), Chicago, USA
- 2006: TTC-35 Rail Proposal Validation
(TxDOT), USA
- 2005-6: Designating the North Sea Environmentally Sensitive
(Yorkshire Water), UK
- 2005-6: SouthWestern Franchise Rail Franchise Re-Letting
(DfT Rail), UK
- 2005: Evaluation of Community and Natural Living Centre
(North Dorset CC and Private Client), UK
- 2005: Iraq Grand Port Financial Feasibility Study
(Hanna Sheikh Holding Corporation), Dubai

- 2005: Economic Appraisal of Development Options for Port Sultan Qaboos (PSC), Oman
- 2004-5: Financial Appraisal of Marina Development at Porthcawl (Bridgend County Borough Council), UK
- 2004-6: Economic Model of Aggregates Market (Waste & Resources Action Programme), UK
- 2004: Economic Impact Assessment - Port of Dover (Port of Dover), UK
- 2004: Measurement of Economic Efficiency (Environment Agency), UK
- 2002: Clause 18.1 Train Operating Company Compensation (Strategic Rail Authority), UK
- 2002: Railway Industry Funding (Angel Trains), UK
- 2001-2: Funding the Railways: Looking Years Ahead (Rail Passengers Council), UK
- 2001: The Development of Market Models for Increased Competition in Railroad Passenger Traffic (SJ and Oxford University), Sweden
- 2001: Evaluation of Changes to the European Clearing Settlement System (Clearstream), Europe
- 2000-2001: Wales & the Borders Franchise Bid (National Express Group), UK
- 2000-2004: British Multi-Modal Transport Model (Oxford Economic Research Associates), UK
- 2000-2001: Evaluating Evidence of a Railway Renaissance (Institute of Public Policy Research), UK
- 2000: Wales Rail Franchise Feasibility Study (Wales & West Passenger Trains), UK

- 2000: Aspects of British (Fare Stage) Bus Passenger Demand (ARRIVA and Oxford University), UK
- 1999: British Railway Modelling and Assessment (BBC), UK
- 1998: Competition Policy Briefing (Commonwealth Secretariat), Commonwealth
- 1998: Thameslink 2000 Rail Feasibility Study (Go-Ahead Group), UK
- 1998: UK Rail Industry Financial Forecasting Model (Forward Trust (HSBC)), UK
- 1998-2001: International Co-ordinator (EU Tempus Programme), Hungary
- 1998: Market Share Tracking Model (Gatwick Express), UK
- 1997-8: Zonal Rail Ticketing Demand Forecasting Model (Silverlink), UK
- 1997-8: West Anglia Route Modernisation Study (Railtrack/Anglia Railways), UK
- 1997: UK Rail Financial Appraisal (Halcrow Transmark), UK
- 1995-96: Passenger Demand Forecasting Handbook Update (Rail-OR), UK
- 1995: Textile Industry Analysis (European Commission), European Union – Principal Consultant
- 1992-3: Tourism Modelling, St. Gervais (SNCF), France
- 1992-4: International Co-ordinator MBA Programme Lithuania
- 1995: Transport Regulation and Environmental Analysis (ESRC), European Union

1989-92: Competition and Regulation Modelling
(Maxwell Stamp plc), UK

PUBLICATIONS

Business Economics (with N.D. Hanley)
Stirling University Press: Stirling, 1989.

'The Price, Promotion and Quality Decision within Not-For-Profit Organisations' (with John Saunders)
Advanced Research in Marketing, Volume II, H. Muhlbacher and C. Jochum (Eds.), 1233-1238, 1990.

St Gervais Winter Tourist Survey 1992 (with J.N. Tuppen)
Institut de St Gervais, 1992.

St Gervais Summer Tourist Survey 1992 (with J.N. Tuppen)
Institut de St Gervais, 1992.

'L'impact du tourisme dans l'economie locale: le cas de St Gervais.' (with J.N. Tuppen)
Les Dossiers de la Revue de Geographie Alpine, 10, 55-60, 1993.

'Will Europe fail in the global marketplace?'
Business Executive, 8, 72-3, 1994.

'Will the Fare be Fair: An Examination of the Pricing Effects of the Privatisation of Rail Services.' (with P.K. Else)
International Review of Applied Economics, 8, 291-302, 1994.

'Privatisation and the Quality of Rail Services.' (with P.K. Else)
Transportation Research A, 29A, 387-400, 1995.

'Increasing Student Numbers in Higher Education: An Economist's Perspective.'
in *Learning in Difficult Times: Issues for Teachers in Higher Education*, Carrotte, P. and Hammond, M. (Eds.), CVCP: Sheffield, 1995.

'Marketing in UK Sport Associations.' (with A. Evans and A.E. Tomes)
Service Industries Journal, 16, 207-222, 1996.

'Competition over service frequency and the ease of entry on bus routes.'
Proceedings of Universities' Transport Study Group Annual Conference, vol. 1: 1-10, Huddersfield, 1996.

'The economic importance of trade marks in the UK (1973-1992): a preliminary investigation.' (with D.M. Higgins)
The Intellectual Property Institute, 1996.

'The economic importance of trade marks in the UK (1973-1992).' (with D.M. Higgins)
Proceedings of The Economic History Society Annual Conference, Lancaster, 1996.

'Monopoly Welfare Losses and Elasticity.' (with J.P. McHardy)
Economics Letters, 54, 251-2, 1997.

'The effect of exogenous factors on rail revenue.'
Report for Rail-OR and ATOC, 1997.

'Explaining the absence of price competition on local bus networks in the UK since 1986.' (with J.P. McHardy)
Proceedings of Universities' Transport Study Group Annual Conference, vol. 2: 1-16, Dublin, 1998.

'L'impact économique du tourisme.' (with J. Tuppen)
in *L'Institut de Saint Gervais*, R. Knafou (ed.), Belin: Paris, 1998.

'Competition over service frequency, entry and predation in a fare stage bus industry.'
International Journal of Transport Economics, 25: 37-50, 1998.

'The Development and Implementation of Competition Policy to Ensure Market Fairness in the Commonwealth.'
Commissioned Discussion Paper, Commonwealth Finance Ministers Meeting, Ottawa, 1998.

'A Game Theoretic Model of Road Usage.'
in *Mathematics in Transport Planning and Control*, J.D. Griffiths (ed.), Pergamon: Oxford, 1998.

'The Use of Game Theory in Road Pricing.'
Proceedings of Universities' Transport Study Group Annual Conference, vol. 3: 1-10, York, 1999.

Report of the Findings of the BBC/ARRC British Railway Model.
BBC Online, 1999.

'Optimal Fares and Network Configurations: A Comparative Analysis of Monopoly and Socially Planned Bus Provision.' (with J.P. McHardy)
Proceedings of Universities' Transport Study Group Annual Conference, vol. 1, Liverpool, 2000.

'Rail Renaissance: Expanding the Rail Network in Britain.' (with D. Nissan)
Institute for Public Policy Research, London, 2000.

'On the Buses: 1985/86-1999/2000.'
Utilities Journal, 4:38-39, 2001.

'Funding the Railways, Looking Years Ahead: Setting the Scene.'
(with Oxford Economic Research Associates)
Railway Passengers Council, London, 2002.

'Public Transport: Generalised Costs.'
Utilities Journal, 5:40-41, 2002.

'Energy and the Economy.'
(with Croucher, Evans, and Uludere Aragon)
Arizona's Energy Future, 99th Arizona Town Hall: Phoenix 2011.

SEMINAR AND CONFERENCE PAPERS

Solar Power International 2010, Los Angeles, CA; Industrial Economics Study Group, Lancaster University; Royal Economic Society Conference, University College, Aberystwyth; University of Stirling; Loughborough University; European Marketing Academy Conference, University of Innsbruck, Austria; Marketing Education Group Conference, Oxford Brookes University; Sheffield University; ESC Lyon; University of Grenoble; Sheffield University; Research Seminar, Institut de St Gervais, France; 21st Journées de Géographie du Tourisme, St Gervais, France; European Parliament; Swedish Institute for Transportation Research, Borlange; Spotlight on Teaching, Learning and Assessment Conference, University of Sheffield; The Open University; Universities' Transport Study Group Annual Conference, University of Huddersfield; Economic History Society Annual Conference, Lancaster University; Southern Connecticut State University; City University Business School; Cliometrics (Quantitative Economic History), Sheffield; Universities' Transport Study Group Annual Conference, Trinity College, Dublin; 3rd Institute for Mathematics and its Applications Conference on Transport Planning and Control, University of Cardiff; Janus Panonius University, Hungary; University of Saskatchewan; Universities' Transport Study Group Annual Conference, York; Dresden Technical University; Journalists' Seminar, BBC, London; Universities' Transport Study Group Annual Conference, Liverpool; University of Glamorgan; Rail Industry Conference, Institute of Public Policy Research, London; Annual Conference, Rail Passengers Council, London.