

Daniel Elibariki Alphayo

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Professional Summary

Analytical and impact-driven strategist with experience spanning consulting, finance, and AI-powered business solutions. Proven ability to lead transformation initiatives, mobilize multi-million-dollar funding, and deliver insights that shape strategic decisions. Skilled at aligning stakeholders, translating complex data into actionable recommendations, and designing scalable models for financial inclusion and organizational growth. Passionate about leveraging data and consulting to solve complex problems in global, fast-paced environments.

Education

Arizona State University (W. P. Carey School of Business), Tempe, AZ

Master of Artificial Intelligence in Business (MSAIB), Mastercard Foundation Scholar | Expected May, 2026

United States International University – Africa, Nairobi, Kenya

BSc Finance, Concentration in Economics, Magna Cum Laude (GPA 3.76/4.0), Mastercard Foundation Scholar | September, 2021

Professional Experience

Arizona State University – Enterprise Technology | Tempe, AZ

AI Acceleration Analyst | Aug 2025 – Present

- Designed AI-driven platforms and decision-support tools leveraging LLMs and generative AI to improve enterprise processes
- Collaborated across technical and business teams to define product use cases and translate technical insights into clear business recommendations

Foundation for Civil Society (FCS) | Dar es Salaam, Tanzania

Partnerships and Resource Mobilization Specialist | Jan 2025 – Aug 2025

- Secured \$2.5M+ in donor commitments by executing a 5-year partnership and fundraising strategy
- Raised \$582K in corporate sponsorships by aligning investment tiers with CSR and ESG priorities
- Directed a cross-functional 5-member team, ensuring 100% donor reporting compliance and alignment with strategic goals

Livelihoods Programs Consultant | Jun 2024 – Dec 2024

- Managed a \$1.2M multi-stakeholder program, coordinating CSOs, government partners, and funders
- Designed scalable toolkits for 200+ women cross-border traders to navigate logistics and mitigate exploitation
- Drove national advocacy campaigns, mobilizing CSOs and raising awareness of consumer rights

GreenBiz Limited | Tanzania

Founder and CEO | Sept 2023 – Present

- Established an AI-powered fintech cooperative enabling 50+ women to access \$75K+ in collateral-free loans
- Partnered with UN Foundation and Data2X to develop community-led data governance frameworks
- Trained 25+ youth digital champions, expanding financial literacy and digital adoption

Dalberg Implement | Tanzania

Consultant | Apr 2023 – Dec 2023

- Researched blended finance and donor alignment to support systemic change initiatives
 - Designed a regional knowledge-sharing platform to strengthen collaboration across inclusive finance stakeholders
 - Collaborated with partners across multiple regions to align diverse stakeholders on agriculture, health, and gender priorities
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Skills

- **Consulting and Strategy:** Project Management, Business Transformation, Financial Modeling, Stakeholder Engagement, Donor/Client Management
 - **Data and Tech:** Python, SQL, Tableau, Data Analytics, Cloud Tools (AWS), ERP Systems, CRM Platforms
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Honors and Fellowships

- Allan Gray Award for Excellence and Entrepreneurship (2017)
- Jim Leech Mastercard Fellowship, Queen's University, Canada (2021)
- Early Connections Africa Fellowship, University of Rochester & MCF (2018)