

# Brian S. Sadusky

2210 E. Anchor Drive  
Gilbert, Arizona 85234  
480-296-9105  
[Brian-sadusky@cox.net](mailto:Brian-sadusky@cox.net)

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## Education

**Rutgers University – Graduate School of Business Administration**  
**MBA – Finance/Economics**

**Stonier Graduate School of Banking**

**Rutgers University**  
**BA – English literature, German**

## Experience - Education

**ARIZONA STATE UNIVERSITY – TEMPE, AZ** **1984-1989 & 2010–Present**

**W.P. CAREY SCHOOL OF BUSINESS – DEPARTMENT OF FINANCE**

### **LECTURER**

- As an expert in finance and banking with years of private sector experience, I create, develop and instruct upper level undergraduate classes in corporate finance, advanced managerial finance, banking and financial institutions, with a passion for educating. I have done this part-time throughout my concurrent career in the finance and banking fields of the private sector. **I transitioned to full time teaching at ASU in 2017.**
- Design and develop curriculum, present lectures and discussions in corporate finance and banking to classes ranging from twelve to three hundred, also through one-on-one consultations.
- Created and presented similar classes pro bono for the U.S. Air Force ROTC.
- Faculty Advisor for Alpha Kappa Psi, a national professional business fraternity.
- Thesis, Honors and Creative Project Director for many ASU students.
- Mentor and assist many students and former students in obtaining full time employment and expanding their careers in the private sector.
- Institute of Management Accountants and Certified Management Accountant member.

**SICHUAN UNIVERSITY – CHENGDU, CHINA** **2019**

### **VISITING FACULTY**

- Created and presented a banking course on campus at Sichuan University in Chengdu, China, through their University Immersion Program July 2019.

**CALIFORNIA STATE UNIVERSITY – FULLERTON, CA** **1989-1991**

**DEPARTMENT OF FINANCE**

### **FACULTY ASSOCIATE**

- Created and instructed upper level undergraduate level classes in economics, personal and corporate finance.

**MARICOPA COUNTY COMMUNITY COLLEGES– ARIZONA 1981-1989**

**FACULTY ASSOCIATE**

- Created and instructed classes in economics, personal and corporate finance for Phoenix Community College, Paradise Valley Community College, Glendale Community College, Scottsdale Community College and Rio Salado Community College. This was in conjunction with the American Institute of Banking.

**UNITED BANK OF ARIZONA – PHOENIX, AZ**

**1980-1983**

**ASSISTANT VICE-PRESIDENT**

- Created and instructed the bank's internal personal and corporate financial analysis, loan and documentation review course for the bank's loan officers. This was in conjunction with the American Institute of Banking.

**Experience – Private & Public Sectors**

**ARIZONA DEPARTMENT OF HOUSING – Phoenix, AZ**

**2014–2017**

**HOUSING COUNSELOR / LENDER COORDINATOR**

- Coordinate the lending activities of Arizona housing counseling agencies, initiating and completing transactions with lenders and customers. This is in conjunction with the federal government sponsored Hardest Hit Fund. Facilitate problem solving with our counseling partners. Meet frequently with them, assessing their workflow in relation to the program, relieving any delays that have developed in moving consumer applications to a satisfactory conclusion in a timely manner. Serve as the Agency's primary liaison with our counseling partners, lenders/servicers and the public. Regular training sessions and updates conducted with all parties to assure continued excellent quality results and timely responses.

**HOMERUN FINANCIAL – Gilbert, AZ**

**2004–2013**

**EXECUTIVE VICE-PRESIDENT & CFO**

- As a founding member, started and developed a virtual commercial/residential mortgage brokerage company successfully growing it from three to eight hundred employees encompassing a fifteen-state area. Guided the start up and management of a full spectrum of finance and human resources operations. Created Human Resource policies and procedures; recruited employees; established a computer database orientation and training program; created, developed and administered employee orientation and training programs. Managed Human Resource records, payroll and benefits and performance management.
- Operated as the company's initial Responsible Individual licensed with the Arizona Department of Financial Institutions, thereby responsible for all areas of loan production, operations and personnel. Ensure the successful launch and continuation of the company.

**ARIZONA BANK AND TRUST – Chandler, AZ**

**2002-2005**

**VICE-PRESIDENT & COMMERCIAL LOAN OFFICER**

- As a charter member of a de novo community bank, developed a portfolio of commercial loans, and commercial real estate loans while cross selling bank services through regular business development.

- Branch managed the Southern Avenue branch. Trained and developed a fully functional sales and operations staff while achieving record deposits and loan volume. Consistently maintained an excellent loan approval and collections record.
- Profitably expanded the bank's commercial real estate and commercial loan portfolios.
- Actively engaged daily in underwriting, financial statement analysis, appraisal review, documentation review, on-site property visits, loan pricing and the structuring of sound loans resulting in excellent quality and profitable bank assets.
- Initiated regular customer follow up ensuring continued customer satisfaction and retention.
- Successfully prepared and delivered presentations to senior management, the senior loan committee, and the board of directors, regarding new loan submissions, loan renewals and portfolio review.

**MERRILL LYNCH – Mesa, AZ**

**1999-2002**

**FINANCIAL ADVISOR & CERTIFIED FINANCIAL MANAGER**

- **Series 7, series 66 and insurance licensed.**
- Successfully advised and grew the personal investment portfolios of individual investors, helping them achieve their financial goals.
- Consistently exceeded company goals in production, customer growth and customer satisfaction.
- **Certified Financial Manager, CFM Designation.**

**WELLS FARGO BANK/WELLS FARGO CREDIT CORP-AZ&CA 1983-1998**

- Underwrote commercial real estate loans for the credit corporation in Arizona and residential mortgage loans for the bank in California. Solicited and developed business relations in the South Bay Los Angeles area for the bank in California.

**ARIZONA BANK AND TRUST –Phoenix, AZ**

**1980-1983**

- Created and instructed the bank's internal personal and corporate financial analysis, loan and documentation review course for the bank's loan officers. This was in conjunction with the American Institute of Banking.
- Concurrently developed business and performed the full functions of a platform loan officer while instructing the internal bank class.